



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

October 26, 2023

2023 FCAR Board of Directors

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Christopher Highland, Director
chris@chrishighland.com

Meg Gawler, Strategic Partner Director
meg.gawler@communitytn.com

FCAR SOCIAL SHORTCUTS

[Click here for our COVID-19 Info Page](#)

Get your FCARe Charity Auction tickets before they're gone!

FCARE^{FUND} Charity Auction

THURSDAY, NOVEMBER 9 | 5:30-9:00 PM | DUTCH'S DAUGHTER
BENEFITING **I BELIEVE IN ME, INC.**

DONATE ITEMS 

PURCHASE TICKETS 

TICKET OPTIONS: Tickets: \$80 | Reserved table of 10: \$800

Your donations are also still needed! Let us know if you have a great “experience” item—sports tickets, spa packages, vacation stays, etc.—to help raise more money for **I Believe In Me, Inc.**

SAVE A LIFE: Sign up for FCAR's Nov. 27 Red Cross Blood Drive (10 AM-3 PM)

RESERVE YOUR DONATION 

Membership

FCAR Member Wins Maryland REALTORS® Shining Star Award



Pictured: Garrett Gillespie and Maryland REALTORS® President Yolanda Muckle

REALTOR® member and FCAR 2024 Treasurer **Garrett Gillespie** was recently honored with the Maryland REALTORS® Shining Star Award. This award is presented to new committee volunteers who demonstrates outstanding commitment and enthusiastic support to Maryland REALTORS® programs. *Congratulations, Garrett!*

Thank you, Charity Auction Sponsors!

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PATRIOT FEDERAL CREDIT UNION | WELCOME HOME REALTY

News You Can Use

Big Dates & Deadlines

Thursday, November 9

FCARe Charity Auction

Now accepting donations and sponsors.
Tickets go on sale soon.

Wednesday, November 15

FCAR Dues Renewal

Thursday, November 30

Holiday Party / Installation

Your 2024 Board gets sworn in at Union Mills Public House. Sponsored by Iron Valley Real Estate of Central MD.

Friday, December 8

Legislative Breakfast

Sit down with your local elected officials in the FCAR classroom.

Thursday, January 4

Membership Meeting

The new year starts off with a BANG!
Join us for guest speaker **Lawrence Yun**, Chief Economist for the National Association of Realtors.

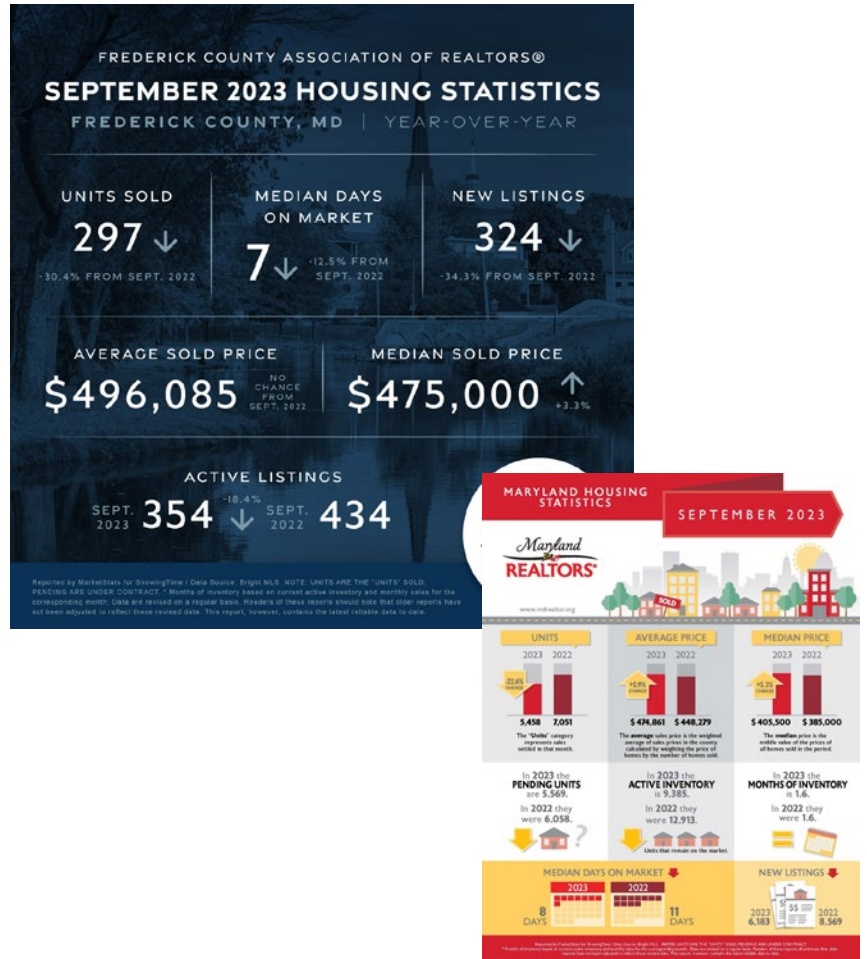
Wednesday, April 10, 2024

2024 FCAR Trade Show

Our Wild, Wild West-themed table top and display show returns in April.
Booth reservations will open soon.

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING October 22, 2023	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	70,852	-10.4%	-4.4%
New Purchase Contracts	5,195	-7.6%	-2.9%
Median Time to Contract	18 days	+6 days	-1 day
New Listings	5,002	-3.6%	-4.1%
Median List Price	\$396,500	+5.7%	-0.4%

Click the image above or visit the [Bright MLS Weekly Market Update](#).

News You Can Use

LEND YOUR EXPERTISE: JOIN A COMMITTEE

Your direct involvement in FCAR committees not only helps better connect you to fellow members, but also raises the bar for value for everyone else involved. **Learn more:** fcar.org/committees

- Advocacy
- Budget & Finance
- Commercial
- Community Service
- Diversity, Equity, and Inclusion (DEI)
- Education
- Events
- Forms
- Grievance
- Professional Standards
- YPN Advisory

Keep up with the Burnett Trial at competition.realtor

NAR offers an easy way to stay up-to-date with this case that has captured national levels of attention.

The National Association of REALTORS®, along with HomeServices of America and Keller Williams Realty, is in court in Kansas City, Mo., in the case Burnett et al v. National Association of REALTORS® et al. NAR is presenting the facts and law about its pro-consumer, pro-business competition rules that plaintiffs in the case are calling into question.

The trial is expected to go three weeks with a verdict expected by Nov. 10. Plaintiffs in the case allege commission rates are too high, buyer brokers are being paid too much, and NAR's Code of Ethics and MLS Handbook, along with the corporate defendants' practices, lead to set pricing. The case covers the Kansas City, Mo.; St. Louis; Springfield, Mo.; and Columbia, Mo., markets.



Nov. 15: FCAR 2024 Dues Renewal Date

As a courtesy notice to all of our members, the 2024 FCAR dues renewal date is approaching on **Wednesday, November 15**. This year's FCAR portion for membership will be \$336.

FCAR dues will be payable in your Membership Portal and the window to do so on time will be two months.

Reminders will go out by e-mail, social media, and at in-person events. We are grateful for your consideration in paying dues in a timely manner, as it helps us maintain an accurate accounting of total membership.

FCAR.ORG/EVENTS

**BENJAMIN
OBDYKE**
roof & wall products

YPN Happy Hour **Thursday, Nov. 9** | EARLIER TIME: 3:30-5:30 PM

Are you ready to pre-game for the FCARe Charity Auction? Join us for an early Happy Hour at Dutch's Dungeon. *(Please note: Separate tickets are required to attend the actual auction at 5:30 PM.)* Sponsored by Benjamin Obdyke Roof & Wall Products.



FCARE^{FUND} Charity Auction

Thursday, November 9 | 5:30-8:00 PM

DONATIONS WANTED / TICKETS AVAILABLE: Do you have an “experience” item to donate? (sports tickets, spa packages, tee times, etc.) Let us know! This year’s Superhero-themed event benefits *I Believe In Me, Inc.*, a mentorship program that helps equip local youth for success.

Lunch & Learn: Converting Content to Connections

Wednesday, November 15 | 12:00-1:00 PM

Join the Founder & Creative Director of BeeCat Creative for an Informed Professionals lunch & learn on maximizing your social media efforts.



Red Cross Blood Drive at FCAR **Monday, November 27** | 10:00 AM-3:00 PM

Your donation could save lives! Sign up on the Red Cross site (or app) today: go.fcara.org/giveblood

Save the Date: Holiday Party & Installation **Thursday, November 30**

The Installation of the 2024 Board has been combined with our annual holiday party at Union Mills Public House.



January Membership Meeting **Thursday, January 4** | 11:30 AM

Starting 2024 off with a BANG! Join us for guest speaker NAR Chief Economist Lawrence Yun.



Save the Date: The FCAR Trade Show **Wednesday, April 10, 2024**

Our annual trade show returns in April with a western theme. Table and booth reservations open soon.

FCAR CONTINUING EDUCATION

Please note: All FCAR classes are hybrid unless otherwise noted.*

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login. For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

MREC Required Supervision

Tue., Dec. 5 | 1:00-4:00 PM

Instructor: Larry Riggs

Legal & Legislative Update

Thu., Dec. 7 | 1:00-4:00 PM

Instructor: Beau Pichon

Commercial Seminar Series:

Commercial Agency

Thu., Dec. 14 | 1:00-4:00 PM

Instructor: Ed Stanfield

MD Code of Ethics

Tue., Dec. 19 | 9:00 AM-12:00 PM

Instructor: MD REALTORS®

Fair Housing

Tue., Dec. 19 | 1:00-2:30 PM

Instructor: MD REALTORS®

NON-CE EDUCATIONAL RESOURCES



brighi[®]
MLS VIRTUAL TRAINING

REGISTER
ONLINE

Instructor: Steve Hoover, Bright MLS Customer Success Coach

Thu., Nov. 16 | 10:00-10:45 AM

Tracking the Market Using Bright MLS Reports

Thu., Nov. 16 | 2:00-2:45 PM

Listing Entry and More!



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at **C2EX.realtor**



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