



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

August 31, 2023

2023 FCAR Board of Directors

Amos Martin, President

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Kris Alcorn, President-Elect

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Tony "C" Checchia, Immediate Past President

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Brandi Dillon, Secretary

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Soraya Gillespie, Director

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Christopher Highland, Director

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Meg Gawler, Strategic Partner Director

meg.gawler@communitytn.com

The 2024 FCAR Officer & Director Election

Your vote counts! Nominees have been accepted and voting is open from September 1-30 in your FCAR Membership Portal: go.fcar.org/vote



Kris Alcorn
President



Brandi Dillon
President-Elect



Terez Dorsey
Secretary



Garrett Gillespie
Treasurer



Hanna Houck
REALTOR® Director



Kerry Mandrik
REALTOR® Director



Julie Larson
REALTOR® Director



Lori Reeder
REALTOR® Director



Dan Cumberland Jr.
Strategic Partner Director



Erin Dieterich
Strategic Partner Director

FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

September 1-30:
go.fcar.org/vote

Membership

Be a Superhero by Donating a Premiere Item for the FCARe Charity Auction



Do you have a great “experience” item?
Let us know!

Whether it’s sports tickets, spa packages, tee times, hot air balloon rides, or makeovers, the right premiere item can bring in lots of money for your association’s annual charity auction. **Have your own idea?**

We would love to hear it.

Please submit all questions and ideas about item donations to Natalie McLister, FCAR Director of Operations (natalie@fcar.org).

Sept. 11-15: Mark your Calendar for Membership Appreciation Week

We’re rolling out the stops to celebrate YOU, our members. Enjoy 50% store discounts all week, a free Commercial Contracts seminar (Tues.), two free CE classes (Land Surveying and Contract Addenda), free ice cream truck (Tues.) and Grilled Cheese Please! (Wed.), and discounted headshots by PicturePerfect (Thu.). It all ends with the YPN Cornhole Tournament at Utica Park on Friday, September 15 from 12-4PM. **Learn more:** fcar.org/events



News You Can Use

Big Dates & Deadlines

September 1 - 30
2024 FCAR Elections

Ending September 5
2023 RPAC Raffle

Thursday, September 7
Membership Meeting
REALTOR® Safety with Jonathan Schultz, 2024 Budget Presentation, election candidates, and a tribute to Marla Johnson

September 11-15
FCAR Membership Appreciation Week

Friday, September 15 | 12-4PM
YNP Cornhole Tournament

September 19-21
All In! Maryland REALTORS® Annual Conference

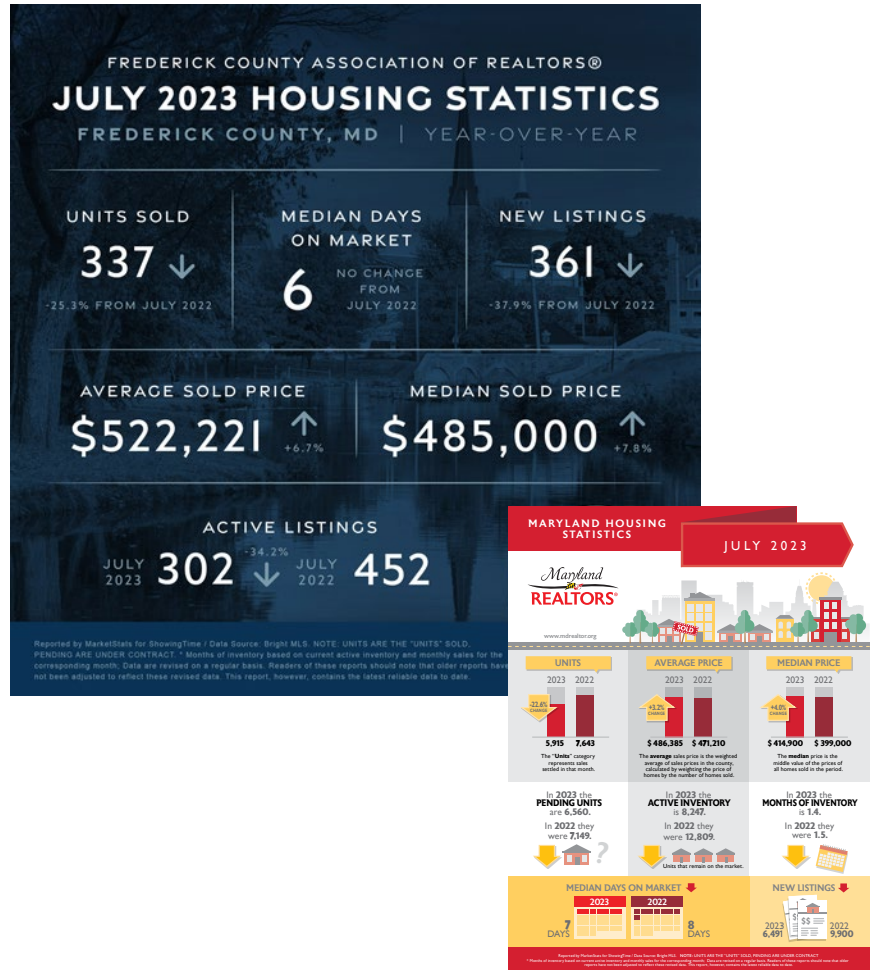
Thursday, November 9
FCARe Charity Auction
Now accepting donations and sponsors.

Thursday, November 30
Holiday Party / Installation

Wednesday, April 10
2024 FCAR Trade Show

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING August 27, 2023	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	80,574	-18.0%	-3.3%
New Purchase Contracts	5,706	-19.0%	+2.8%
Median Time to Contract	17 days	+4 days	+1 day
New Listings	5,074	-6.7%	-3.4%
Median List Price	\$385,000	+2.7%	-1.3%

Click the image above or visit the [Bright MLS Weekly Market Update](#).

Notice: New REALTOR® License Renewal Requirements

Effective August 17, 2023, licensees who have not completed their CE requirements or who are not showing necessary CE hours in the renewal portal will no longer be able to self-certify compliance and proceed with renewal.

If your renewal date is approaching, we encourage you to check your CE status in the license portal and ensure that your coursework is properly reported prior to your expiration date.

Education providers are not able to view your CE completion status. Please do not contact them before checking your coursework in the portal, or if your renewal date is not approaching.

MREC will be releasing additional details to real estate education providers shortly. Licensees can look for updates on this change at the Commission's website.

www.dllr.state.md.us/license/mrec/

Now Open: City of Frederick Residential Rental Licence Application Portal

The Rental Licensing Ordinance passed by the City of Frederick will go into effect January 1, 2024, and the portal to apply for licensing opened this week. The link can be found here: www.cityoffrederickmd.gov/rlo

It is recommended that you advise property owners and clients that they will want to go online as soon as possible

to apply for the required license.

FCAR is currently working with the City of Frederick to add a clause to the City of Frederick Disclosure Statement that will disclose to prospective buyers where they can find information regarding the Rental Licensing Ordinance.

Reminder: FCAR Harassment Policy

In light of recent national level events, we thought it wise to remind all FCAR members of the official policy against workplace sexual harassment. Any unwanted comments or advances (whether physical, verbal, or non-verbal) will not be tolerated. Potential abuse can be reported directly to FCAR's CEO, Hugh Gordon.

SentriLock REALTOR® Safety Webinar

Thursday, September 28: Don't miss this exclusive webinar featuring Carl Carter, Executive Director and Founder of the Beverly Carter Foundation, along with Tracey Hawkins, internationally known REALTOR® safety expert as they offer up real and actionable ways you can stay safe while working in your market. [RSVP today on Zoom.](#)

UPCOMING EVENTS



**REALTOR®
SAFETY MONTH**
WITH **JONATHAN
SCHULTZ**
REALTOR® and Frederick Police
Department Corporal

September Membership Meeting

Thursday, Sept. 7 | 11:30 AM-1:00 PM

Start REALTOR® Safety Month off with a presentation from Corporal Jonathan Schultz of the FPD. The meeting will also feature a budget presentation, the FCAR 2024 Election candidates, and a tribute to Marla Johnson.

Membership Appreciation Week Monday, Sept. 11-Friday, Sept. 15

Save the date(s) for REALTOR® Store and headshot discounts, food trucks, and free educational content.

YPN Cornhole Tournament

Friday, Sept. 15 | 12:00-4:00 PM

Grab a partner and form a team! Lunch is at noon and bags fly at 1 PM. This free event is open to both members and non-members. go.fcar.org/cornhole



All In! Maryland REALTORS® Annual Conference September 19-21

Go “All In!” and save \$100 with Early Bird registration! This year’s event is at Live! Casino Hotel in Hanover, MD.



FCARe Charity Auction: “Be a Superhero!”

Thursday, November 9 | 5:30-8:00 PM

DONATIONS WANTED: Do you have a good “experience” item to donate? (sports tickets, spa packages, tee times, etc.) Let us know! This year’s Superhero-themed event benefits *I Believe In Me, Inc.*, a mentorship program that helps equip local youth for success.

Save the Date: Holiday Party & Installation Thursday, November 30

This year’s Installation of the new Board has been combined with our annual holiday party. Location TBA.

FCAR CONTINUING EDUCATION

Please note: All FCAR classes are hybrid unless otherwise noted.*

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login. For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

FREE CE FOR MEMBERSHIP APPRECIATION WEEK

FREE: Land Surveying

Tue., Sept. 12 | 12:30-2:00 PM

Instructor: Patty Aiken

FREE: Understanding Contract Addenda

Wed., Sept. 13 | 9:00 AM-12:00 PM

Instructor: Marie Lagos & David Zumbrunn

New Member Orientation*

Wed., Sept. 13 | 12:30-2:00 PM

Instructors: Kelly Malagari & Maureen Nichols

Home Finance Resource (HFR) Certification (virtual)

Thu., Sept. 13-14 | 1:00-4:00 PM

Instructor: David Piatek

On-Site Sewage Treatment (Septic) Systems

Wed., Sept. 27 | 12:30-2:00 PM

Instructor: Andy Lazur

New Member Orientation*

Wed., Oct. 11 | 5:00-6:30 PM

Instructors: TBA

Seller Representative Specialist (SRS) Certification (virtual)

Oct. 25-27 | 8:30 AM-1:30 PM

Instructor: Mary Chieppa

COMMERCIAL SEMINAR SERIES

REGISTER ONLINE

FREE: Commercial Contracts

Tue., Sept. 12 | 9:00-11:00 AM

Brianne Paugh (no CE credits)

Commercial Agency (CE)

Thu., Dec. 14 | 1:00-4:00 PM

Ed Stanfield (3.0 Credits)



IN-PERSON BRIGHT MLS TRAINING

Thu., Sept. 21 | 11:00 AM-12:00 PM | [Bright MLS Search](#)

Thu., Sept. 21 | 1:00-2:00 PM | [MLS Touch App](#)

Instructor: Steve Hoover, Bright MLS Customer Success Coach

REGISTER ONLINE

Special Thanks

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