



**FREDERICK  
COUNTY  
ASSOCIATION OF  
REALTORS®**

# Newsletter

*The United Voice for Real Estate in Frederick County*

**October 20, 2023**

## 2023 FCAR Board of Directors

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**Meg Gawler, Strategic Partner Director**  
[meg.gawler@communitytn.com](mailto:meg.gawler@communitytn.com)

## Free Commercial Seminar Series Continues This Wednesday with Property Inspections

Join **Richard Leonard** of **Fox Mountain Property Inspections** for this month's installment of the Commercial Seminar Series on **Wednesday, October 25** at 9AM. This free resource was developed by the FCAR Commercial Committee as a way to help residential REALTORS® learn the basics of commercial without the pressure of taking CE. **RSVP today: [go.fcara.org/102523](http://go.fcara.org/102523)**



## FCAR<sup>e</sup> FUND Charity Auction



**THURSDAY, NOVEMBER 9 | 5:30-9:00 PM | DUTCH'S DAUGHTER**

**BENEFITING I BELIEVE IN ME, INC.**

**DONATE ITEMS**

**PURCHASE TICKETS**

FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

# Membership

## October YPN Happy Hour at Cacique



This month's Young Professionals Network (YPN) Happy Hour was held at Cacique in Downtown Frederick. Partnering with FCAR's DEI Committee, YPN members and attendees also celebrated National Hispanic Heritage Month. Sponsored by Friends Title & Escrow Co.

[WATCH THE INSTAGRAM REEL](#)

## Thank you, Charity Auction Sponsors!

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# News You Can Use

## Big Dates & Deadlines

**Thursday, November 9**

### FCARe Charity Auction

Now accepting donations and sponsors.  
Tickets go on sale soon.

**Wednesday, November 15**

### FCAR Dues Renewal

**Thursday, November 30**

### Holiday Party / Installation

Union Mills Public House

**Friday, December 8**

### Legislative Breakfast

Sit down with your local elected officials in the FCAR classroom.

**Thursday, January 4**

### Membership Meeting

The new year starts off with a BANG!  
Join us for guest speaker **Lawrence Yun**, Chief Economist for the National Association of Realtors.

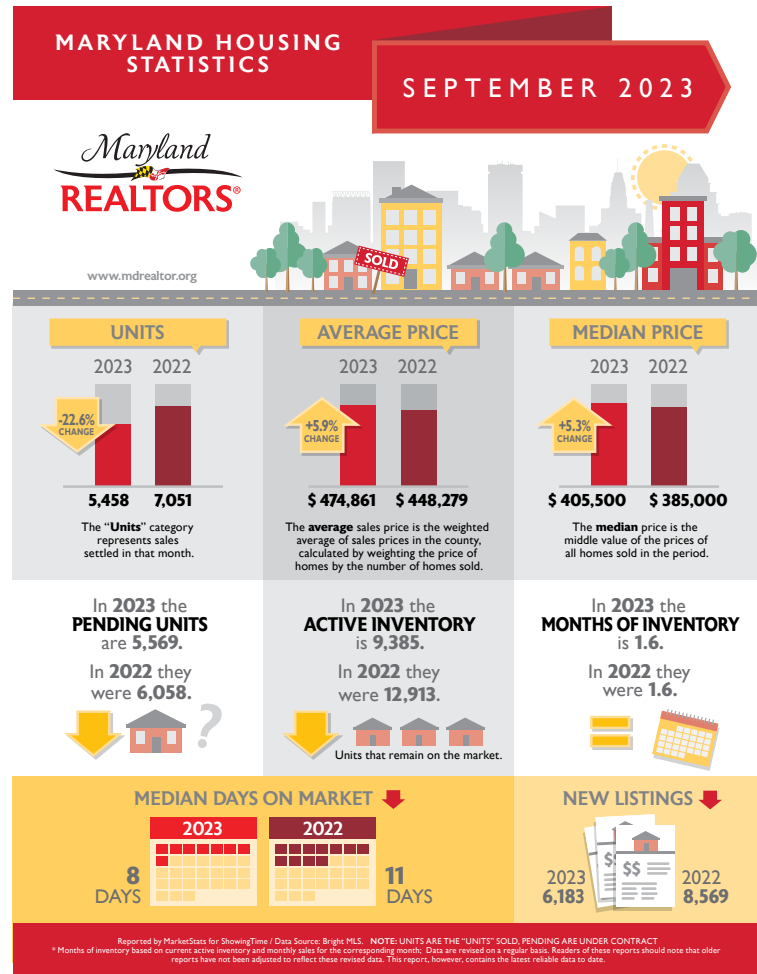
**Wednesday, April 10, 2024**

### 2024 FCAR Trade Show

Our Wild, Wild West-themed table top and display show returns in April.  
Booth reservations will open soon.

## Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING October 15, 2023	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	74,133	-11.2%	-1.2%
New Purchase Contracts	5,348	-7.6%	-1.2%
Median Time to Contract	18 days	+5 days	-1 day
New Listings	5,215	-3.5%	-4.2%
Median List Price	\$398,000	+5.0%	-0.3%

Click the image above or visit the [Bright MLS Weekly Market Update](#).



# News You Can Use

## LEND YOUR EXPERTISE: JOIN A COMMITTEE

Your direct involvement in FCAR committees not only helps better connect you to fellow members, but also raises the bar for value for everyone else involved. **Learn more:** [fcar.org/committees](https://fcar.org/committees)

- Advocacy
- Budget & Finance
- Commercial
- Community Service
- Diversity, Equity, and Inclusion (DEI)
- Education
- Events
- Forms
- Grievance
- Professional Standards
- YPN Advisory

## Keep up with the Burnett Trial at [competition.realtor](https://competition.realtor)

NAR offers an easy way to stay up-to-date with this case that has captured national levels of attention.

The National Association of REALTORS®, along with HomeServices of America and Keller Williams Realty, is in court in Kansas City, Mo., in the case Burnett et al v. National Association of REALTORS® et al. NAR is presenting the facts and law about its pro-consumer, pro-business competition rules that plaintiffs in the case are calling into question.

The trial is expected to go three weeks with a verdict expected by Nov. 10. Plaintiffs in the case allege commission rates are too high, buyer brokers are being paid too much, and NAR's Code of Ethics and MLS Handbook, along with the corporate defendants' practices, lead to set pricing. The case covers the Kansas City, Mo.; St. Louis; Springfield, Mo.; and Columbia, Mo., markets.



## Nov. 15: FCAR 2024 Dues Renewal Date

As a courtesy notice to all of our members, the 2024 FCAR dues renewal date is approaching on **Wednesday, November 15**. This year's FCAR portion for membership will be \$336.

FCAR dues will be payable in your Membership Portal and the window to do so on time will be two months.

Reminders will go out by e-mail, social media, and at in-person events. We are grateful for your consideration in paying dues in a timely manner, as it helps us maintain an accurate accounting of total membership.

# FCAR.ORG/EVENTS



## YPN Happy Hour **Thursday, Nov. 9** | EARLIER TIME: 3:30-5:30 PM

Are you ready to pre-game for the FCARe Charity Auction? Join us for an early Happy Hour at Dutch's Dungeon. *(Please note: Separate tickets are required to attend the actual auction at 5:30 PM.)* Sponsored by Benjamin Obdyke Roof & Wall Products.



## Thursday, November 9 | 5:30-8:00 PM

**DONATIONS WANTED:** Do you have an “experience” item to donate? (sports tickets, spa packages, tee times, etc.) Let us know! This year’s Superhero-themed event benefits *I Believe In Me, Inc.*, a mentorship program that helps equip local youth for success. **Ticket sales are now open!**

## Lunch & Learn: Converting Content to Connections

Wednesday, November 15 | 12:00-1:00 PM

Join the Founder & Creative Director of BeeCat Creative for an Informed Professionals lunch & learn on maximizing your social media efforts.



## Red Cross Blood Drive at FCAR **Monday, November 27** | 10:00 AM-3:00 PM

Your donation could save lives! Sign up on the Red Cross site (or app) today: [go.fcara.org/giveblood](https://go.fcara.org/giveblood)

## Save the Date: Holiday Party & Installation **Thursday, November 30**

The Installation of the 2024 Board has been combined with our annual holiday party at Union Mills Public House.



## January Membership Meeting **Thursday, January 4** | 11:30 AM

Starting 2024 off with a BANG! Join us for guest speaker **NAR Chief Economist Lawrence Yun.**

## Save the Date: The FCAR Trade Show **Wednesday, April 10, 2024**

Our annual trade show returns to the Frederick Fairgrounds this Spring. Table and booth reservations open soon.

# FCAR CONTINUING EDUCATION

Please note: All FCAR classes are hybrid unless otherwise noted.\*

Please use your [Membership Portal](#) to sign up. Visit [fcar.org](http://fcar.org) and click the login button or visit [go.fcar.org/login](http://go.fcar.org/login).  
For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

## Seller Representative Specialist (SRS) Certification (virtual)

Oct. 25-27 | 8:30 AM-1:30 PM

Instructor: Mary Chieppa

FCAR has partnered with several other REALTOR® associations in Maryland to bring you this certification at the cost of \$289.

## MREC Required Supervision

Tue., Dec. 5 | 1:00-4:00 PM

Instructor: Larry Riggs

## Legal & Legislative Update

Thu., Dec. 7 | 1:00-4:00 PM

Instructor: Beau Pichon

## Commercial Seminar Series: Commercial Agency

Thu., Dec. 14 | 1:00-4:00 PM

Instructor: Ed Stanfield

## NON-CE EDUCATIONAL RESOURCES



FREDERICK COUNTY ASSOCIATION OF REALTORS® PRESENTS  
**COMMERCIAL SEMINAR SERIES**  
**COMMERCIAL PROPERTY INSPECTIONS**  
WITH RICHARD LEONARD  
WEDNESDAY, OCTOBER 25  
9:00-10:30 AM AT FCAR  
FOX MCKINLAY PROPERTY INSPECTIONS

### Commercial Seminar: Property Inspections

Wed., Oct. 25

9:00-10:30 AM

Richard Leonard

### Social Media Lunch & Learn

Wed., Nov. 15

12:00-1:00 PM

Meghan Hessler



FREDERICK COUNTY ASSOCIATION OF REALTORS® PRESENTS  
**CONVERTING CONTENT TO CONTACTS IN REAL ESTATE**  
WEDNESDAY, NOV. 15  
12:00-1:00 PM AT FCAR  
**LUNCH & LEARN**  
WITH MEGHAN HESSLER  
LUNCH SPONSORED BY MELANIE MEYER OF FULTON MORTGAGE  
SEE CAT CREATIVE



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