



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

September 11, 2025

2025 FCAR Board of Directors

Brandi Dillon, President
brandi.d@theagencyre.com

Kris Alcorn, Immediate Past President
kalcornfcara@gmail.com

Terez Dorsey, President-Elect
realtorterezdorsey@gmail.com

Julie Larson, Secretary
julielarson@live.com

Tracy Grubb, Treasurer
ktgrubb@comcast.net

Soraya Gillespie, Director
soraya@myttpm.com

Hanna Houck, Director
homesbyhannahouck@gmail.com

Christopher Highland, Director
chris@chrishighland.com

Tom Mitchell, Director
tom@whrgcommercial.com

Bill Armstrong, Director Emeritus
billarmstrong77@gmail.com

Dan Cumberland Jr., Strategic Partner Director
dan@moyerandsons.com

Vote Today: 2026 Officer & Director Elections

Get involved! Cast your vote for your 2026 association leadership.



VOTE IN YOUR MEMBERSHIP PORTAL BY OCT. 1



October 9 Annual Membership Meeting

Legal Update: Beau Pichon | Lender Update: Natalie Winter

Meet your Frederick City **MAYORAL CANDIDATES**

Candidates TBD after September 9 Primary Elections

REGISTER TODAY



FCAR SOCIAL SHORTCUTS



In Case You Missed It

September Membership Meeting



When our members show up, they really show up!

More than 120 REALTORS® and Strategic Partners filled Dutch's Daughter to hear Kenny McClain of Six, McClain & Associates deliver an in-depth analysis of Frederick County home pricing, trends, and affordability.

News You Can Use

Big Dates & Deadlines

September 8-12

Membership Appreciation Week

Week-long discounts and free events

Thursday, October 9

Annual Membership Meeting

Featuring Frederick Mayoral Candidates

October 20-23

MD REALTORS® Conference

Ocean City, MD

November 14-16

NAR NXT Conference

Houston, TX

Mid-November

2026 FCAR Dues Rollout

Thursday, November 20

FCARe Charity Auction

Union Mills Public House

Benefiting Phoenix Recovery Academy

Wednesday, December 3

Installation & Holiday Brunch

Holly Hills Country Club

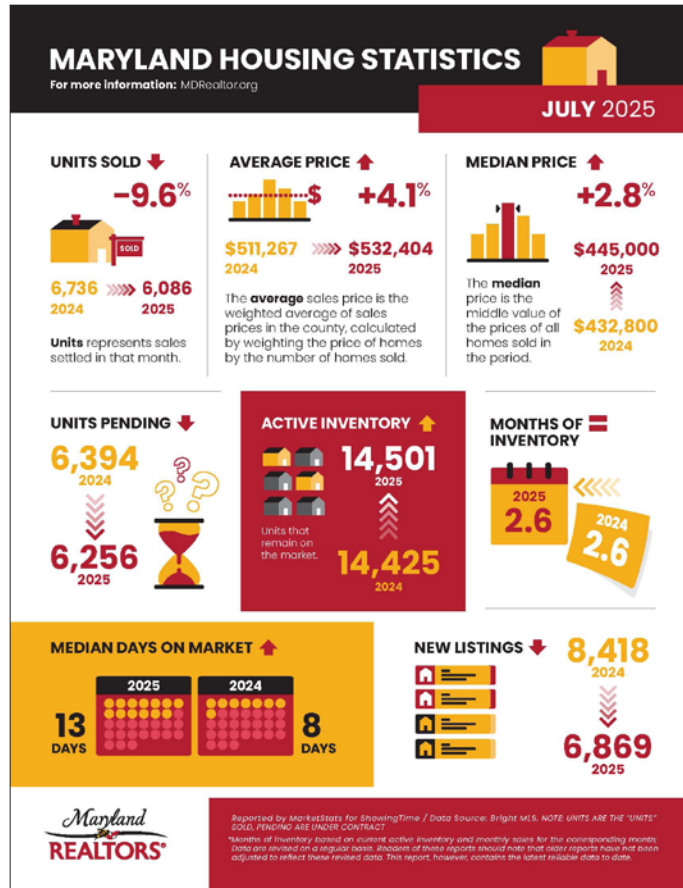
Thursday, January 22

Membership Meeting with Lawrence Yun of NAR

Registration opens later this fall

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



Bright MLS service area

Week ending: September 7, 2025

bright
MLS

	Week Ending 2025-09-07	Compared to a year ago	Compared to a week ago
Showings	84,362	+ 5.6%	+ 14.8%
New Purchase Contracts	5,311	+ 5.8%	+ 8.2%
Median Time to Contract	29 days	+ 2.0 days	+ 1.0 days
New Listings	6,162	+ 7.6%	+ 8.4%
Median List Price	\$449,900	+ 3.4%	+ 7.1%
Active Listings	44,321	+ 24.5%	+ 4.4%
Price Decrease %	9.6%	+ 0.8 pp	+ 0.9 pp
Canceled Listings	467	+ 23.5%	+ 6.1%

VIEW BRIGHT MLS WEEKLY STATS

News You Can Use



Raffle sponsors: Terez Dorsey and Carlton Boujai

WINNER:
GEORGETTE
CALOMERIS



Need a service provider? Use a member first!

FCAR Strategic Partners provide services like moving, title work, home inspections, estate sales, photography, video, appraisals, and more. Visit our online directory and find a provider you can trust.

START YOUR SEARCH



Member Benefit: Free FCAR Space Rental



Classroom



Boardroom

LEARN MORE ABOUT FCAR ROOM RENTALS



Visit fcar.org/rentals to learn more about renting our Classroom or Boardroom for your next workshop, closing, or event. Rental is free for members and open to the community at a reasonable cost.

FCAR.ORG/EVENTS

YPN Cornhole Tournament **Friday, Sept. 12** | 12-4 PM

Register today! Membership Week finishes strong with free Mission BBQ lunch and friendly but competitive cornhole at Utica Park.

Food Sponsors: Chalet Settlements | Envoy Mortgage

Drink Sponsors: Friends Title & Escrow | Moyer & Sons Moving & Storage

Prize Sponsor: LegacyHouse Title

Cornhole Boards: The Agency, LPT Realty, Edge Home Finance, Counselors Title, CLA Title & Escrow, Woodsboro Bank



RPR Webinar: Geo Prospecting Secrets **Wednesday, Sept. 17** | 12-1 PM on Zoom

Learn how to turn neighborhoods into goldmines using the Realtors Property Resource with Janelle Vann.

FCAR Brokers Luncheon **Thursday, Sept. 18** | 12-1 PM at FCAR

Have lunch with FCAR leadership for association updates and a time to share the issues affecting your brokerage. Sponsored by Theresa Ramond of Chalet Settlements.

United Way Day of Action **Friday, Oct. 1** | 9:30 AM-3:00 PM

Your FCAR Community Service Committee is assembling a team to tackle projects at this yearly volunteer event. Contact frederick@kimberlyjohnngroup.com to sign up or learn more.



ANNUAL MEMBERSHIP MEETING

Thursday, October 9 | 11:30 AM | Dutch's Daughter

Meet your Frederick City MAYORAL CANDIDATES

Candidates TBD after September 9 Primary Elections

Register Today: Annual Membership Meeting

Thursday, Oct. 9

11:30 AM-1:00 PM at Dutch's Daughter

Featuring **Frederick City Mayoral Candidates** (TBD after primary votes are tallied). Also featuring the 2026 FCAR Budget update and board election results.

FCAR.ORG/CLASSES

In-person classes are noted with an asterisk(*) and all other classes are virtual.

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.

For virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

Legal & Legislative Update

Thu., Sep. 18 | 9AM-12PM on Zoom
MD REALTORS®

MREC RE Brokerage Relationships & Disclosures

Tue., Sep. 23 | 10AM-1PM on Zoom
with MD REALTORS®

Legal & Legislative Update

Thu., Sep. 18 | 9AM-12PM on Zoom
MD REALTORS®

New Member Orientation (non-CE)

Tue., Sep. 30 | 9:30-11AM at FCAR
Marie Lagos, BHHS Penfed Realty

Preparing Buyers and Sellers for Home Inspections

Wed., Oct. 8 | 10-11:30AM at FCAR
Dan Deist, Top to Bottom Services

MD PRO\$ Presentation on Oil Heat

Tue., Oct. 14 | 10-11:30AM on Zoom
Susan Janett, Program Director and
Nat'l Energy Advocate for PRO\$



FREE RPR WEBINAR

GEO PROSPECTING SECRETS

Wed., Sept. 17 | 12-1PM on Zoom with Janelle Vann

[RSVP ON OUR EVENTS PAGE](#)



[REGISTER ONLINE](#)

FREE BRIGHT MLS TRAINING

BRIGHT MLS TIPS & TRICKS

Fri., Sept. 26 | 10-11 AM with Steve Hoover, Customer Success Coach



VIRTUAL
TRAINING

[REGISTER ONLINE](#)

EVERY MONDAY & WEDNESDAY

SentryLock Lockbox | 11 AM-12PM or 3-4 PM on Zoom

EVERY TUESDAY

SentryKey Showing Service | 11 AM-12 PM on Zoom

SPECIAL THANKS

to our Newsletter Sponsors



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