



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

February 9, 2024

2024 FCAR Board of Directors

Kris Alcorn, President

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Amos Martin, Immediate Past President

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Julie Larson, Director

julielarson@live.com

Dan Cumberland Jr., Strategic Partner Director

dan@moyerandsons.com

MEET THE BOARD: President-Elect Brandi Dillon



Brandi Dillon loves Real Estate, helping others and skydiving! She volunteered on several committees before joining the FCAR board as REALTOR® Director in 2022.

Brandi resides in Frederick with her husband, two dogs and two cats, and is also a Maryland Real Estate Broker who recently opened her own office in

Downtown Frederick. She is extremely passionate about fair housing and ethical practices, and is a current participant in the Maryland REALTORS® Leadership Academy.

LET'S GET REEL: Have you seen our video updates on social media?

Did you know that we publish regular video updates on [Facebook](#) and [Instagram](#)? Follow us and share this content with your business peers!



FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

Membership

FEBRUARY MEMBERSHIP MEETING RECAP:

Economic Development in Frederick



[VIEW FACEBOOK ALBUM](#)

Jodie Bollinger (top right), Director of Business Retention and Expansion for the Frederick County Office of Economic Development teamed up with **Mary Ford-Naill** (top center), Economic Development Manager for The City of Frederick to deliver a powerhouse presentation on upcoming commercial and redevelopment projects across the region.

CATCHING UP:

[VIEW THE POWERPOINT PRESENTATION](#)



FCAR Awards Ceremony: Be there when your fellow stars shine.

Highlighting the best and brightest of our membership from the previous calendar year., this year's FCAR Awards Ceremony will take place on **Wednesday, February 28** from 5-8PM at McClintock Distilling in Downtown Frederick. Tickets are available now!

Learn more: go.fcar.org/award-tix-23

News You Can Use

Big Dates & Deadlines

Wednesday, February 14, 2024

Maryland REALTORS® Legislative Day

Wednesday, February 28

FCAR Awards Ceremony

McClintock Distilling

Thursday, March 7

Membership Meeting

Guest Speaker: Danielle Adams, CEO, Frederick County Building Industry Association (FCBIA)

Wednesday, April 10

2024 FCAR Trade Show

Our Wild, Wild West-themed event returns to the Frederick Fairgrounds. REALTOR® registration and Strategic Partner table and booth reservations are now open!

Saturday-Thursday, May 4-9

REALTOR® Legislative Meetings

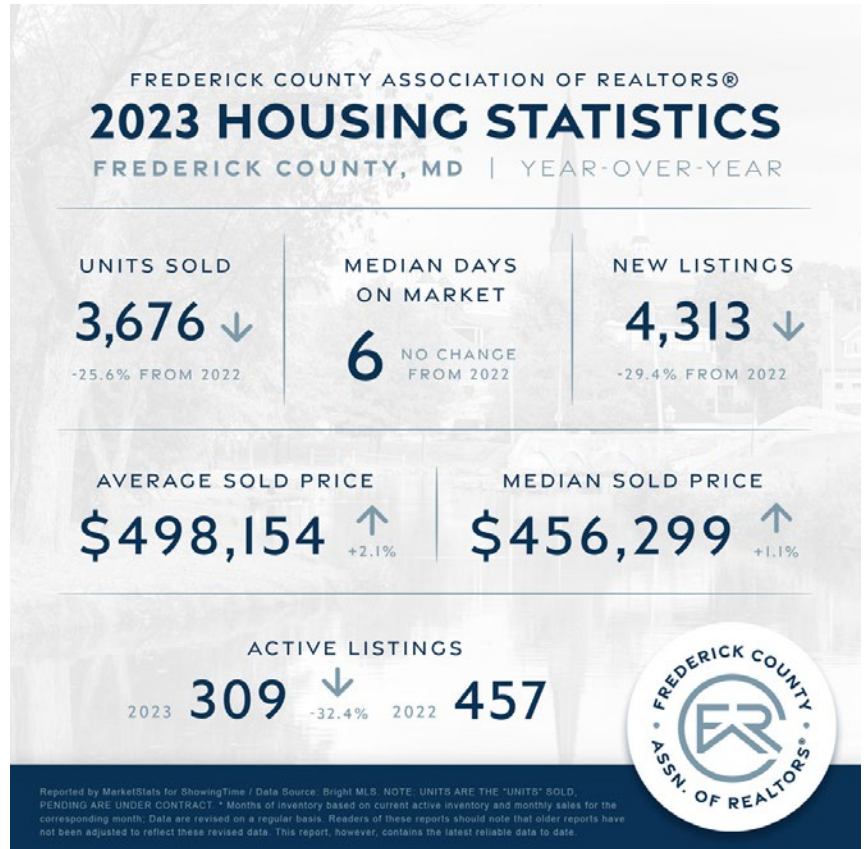
Walter E. Washington Convention Center

Monday-Tuesday, May 6-7

NAR Trade Expo in D.C.

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING February 4, 2024	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	82,804	-11.6%	+8.7%
New Purchase Contracts	4,965	-10.0%	+8.2%
Median Time to Contract	22 days	-2 days	-2 days
New Listings	4,618	+3.7%	+19.5%
Median List Price	\$395,000	+5.4%	+0.0%

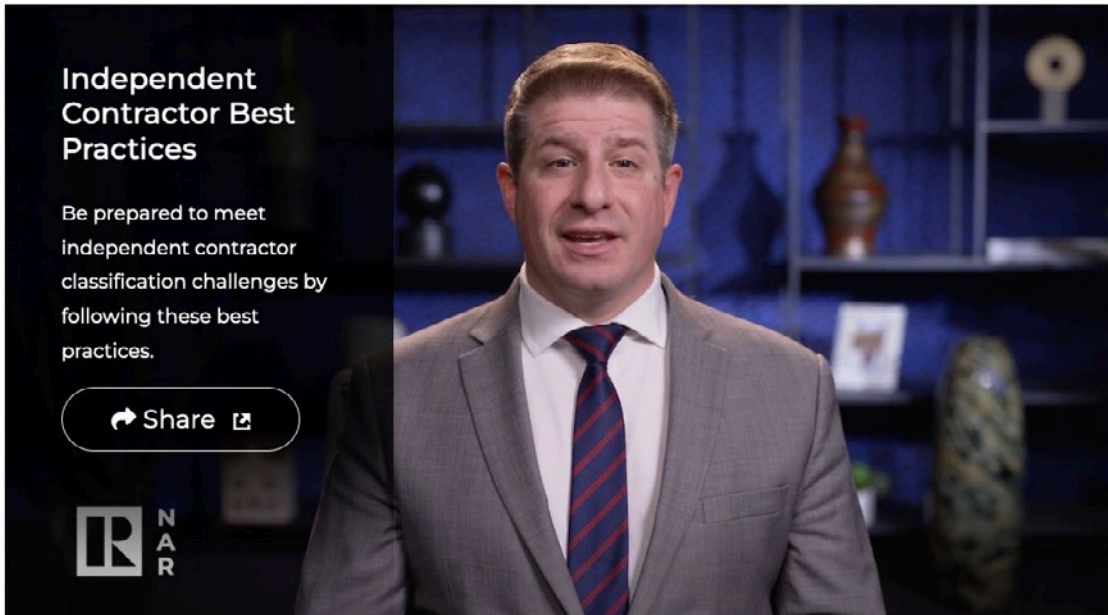
Click the image above or visit the [Bright MLS Weekly Market Update](#).

News You Can Use



Independent Contractor Best Practices

Be prepared to meet independent contractor classification challenges by following these best practices.



NO GOOD DEED GOES UNPUBLISHED: Sponsor a Meal at The Community Table



Your support helps the City of Frederick DHHS provide hot meals to local residents in need.

Did you know that the FCAR Community Service Committee arranges a team to serve at the Community Table each month? Formerly known as The Soup Kitchen, The Community Table serves an evening meal, seven nights a week, 365 days a year. To learn how you or your business could sponsor and staff a monthly soup kitchen team, [view the guide](#) or contact Community Service Committee member [Susan Houck](#). These teams receive great social media visibility while supporting a vital local nonprofit.

Berkshire Hathaway Home Services - PenFed Realty

FCAR.ORG/EVENTS

YPN Happy Hour

Thursday, February 15 | 4-6 PM

Get your casual networking in at Rockwell Brewing's new Riverside location. Sponsored by Sandy Spring Bank.

Quantum Loophole Lunch & Learn

Wednesday, February 21 | 12:00-1:00 PM

Justin Matney, Director of Resource Integration for Quantum Loophole Loophole's Senior Vice President of Sales & Development, presents about an exciting new infrastructure project coming to Frederick County.

2023
FCAR
AWARDS



The FCAR Awards Ceremony

Wednesday, February 28, 2024

Tickets now available! It's time to honor the best of the best from the last year. Be there when your fellow members shine.

March Membership Meeting

Thursday, March 7 | 11:30 AM-1:30 PM

Join us for a presentation from one of our partner associations, the Frederick County Building Industry Associations (FCBIA).

Pictured: Danielle Adams, CEO, FCBIA



TRADE 2024
SHOW



Wild, Wild West

Register for The FCAR Trade Show Wednesday, April 10, 2024

This annual event showcases the services and technology of our Strategic Partner members.

FCAR CONTINUING EDUCATION

PLEASE NOTE: All winter classes (Jan.-Feb.) are virtual.

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login. For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

Legal & Legislative Update

Thu., Feb. 15 | 9:00 AM-12:00 PM

Instructor: Maryland REALTORS®

MD Code of Ethics

Tue., Mar. 5 | 9:00 AM-12:00 PM

Instructor: Maryland REALTORS®

New Member Orientation

Tue., Mar. 5 | 9:30-11:00 AM

**In-person at FCAR*

Instructor: Kris Alcorn

MREC RE Brokerage Relationships & Disclosures

Tue., Mar. 5 | 1:00-4:00 PM

Instructor: Maryland REALTORS®

Contracts Law Review Elective

Tue., Mar. 12 | 9:00-10:30 AM

Instructor: Maryland REALTORS®

Fair Housing

Tue., Mar. 19 | 9:00-10:30 AM

Instructor: Maryland REALTORS®

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MLS VIRTUAL TRAINING

REGISTER ONLINE

Instructor: Steve Hoover,
Bright MLS Customer Success Coach

Understanding Bright MLS Reports

Tue., Feb. 20 | 10:00-10:45 AM on Zoom

Comparative Market Analyses (CMAs)

Tue., Feb. 20 | 2:00-3:00 PM on Zoom

Women's Council of
REALTORS®
Frederick

1.5 HOUR OF REALTOR CE
Every Deed Tells a Story
Unlocking Property Narratives: Elevate Your Expertise with Deeds of Record Mastery

THURSDAY, FEBRUARY 15TH
11:00AM- 1:00PM
LUNCH SPONSORED by Chalet Settlements
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Benefit from the wealth of knowledge brought to you by seasoned professionals

John Gilbert, Esq.
CHALET SETTLEMENTS

\$20 Members
\$25 Non-Members
Lunch Included



MARYLAND REALTORS® GRI COURSES

GRI 200 Feb. 29-Mar.13 | [Details](#)

GRI 300 Apr. 2-11 | [Details](#)

GRI 400 May 5-11 | [Details](#)

Special Thanks

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