



Newsletter

Frederick County Association of REALTORS®
The Voice of Real Estate in Frederick County

April 28, 2021

Meet the Board

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Lace up and join us for the Mental Health Awareness Walk



We can't avoid it any more: now, more than ever, mental health matters. You're invited to help us raise awareness and support the Mental Health Association of Frederick.

YPN and the FCAR Community Service Committee have organized a one mile course in Baker Park on [Saturday, May 8 from 8:00-9:30 am](#). Even if you can't attend the event in person, virtual participation is encouraged! Participants can walk on their own, share a picture with us on social media tagged with #WalkingIntoTheLight, and share the [Facebook event](#). To donate directly to MHA for this worthy cause, [click here](#).

FCAR Social Shortcuts



[Click here for our COVID-19 Info Page](#)



Fair Housing Interviews

Have you seen our recent interviews with local Fair Housing causes? Visit our [YouTube channel](#) for our chat with [David Key of AARCH](#) or [Ron Cramer of Habitat Frederick](#). *Thumbs up, subscribe, and share!*

Volunteer Feature

Get to Know Jennifer Marsh



Jennifer Marsh
Community Service Committee Chair

"I volunteer because I believe that supporting our local community is extremely important and I am fortunate enough to have found an organization that believes the same."

Jennifer Marsh grew up in Northern Baltimore County. She graduated from Virginia Tech in 2003 with a Bachelor of Science degree in Marketing Management and then moved to Frederick to begin her career. Jennifer has worked in the real estate title industry since 2009 and prior to that was a licensed Realtor. Currently, Jennifer lives in New Market with her husband and their three boys.

Virtual Event

We've lined up a value-packed speaker duo for our next Membership Meeting.

Membership Meeting

**Next Thursday,
May 6 at 10:00 am**

ALSO:
Committee Reports & Lender Update



Richard Griffin
Director of Economic
Development, Frederick City



Beth Woodring
Director of Business Attraction
and Marketing, Frederick County
Office of Economic Development

Don't miss it! Register now through your membership portal.

News You Can Use

The Spring 2021 RPAC Raffle is Heating Up

Enter today to invest in RPAC! The winner will have their choice of one of three great prize packages valued at \$300. Tickets may be purchased through May 31 and the results will be announced at our June 3 Membership Meeting. Visit our [raffle page](#) for details. Note: Purchasing tickets requires entering your NRDS ID. *Forgot your ID? [Click here to recover it.](#)*

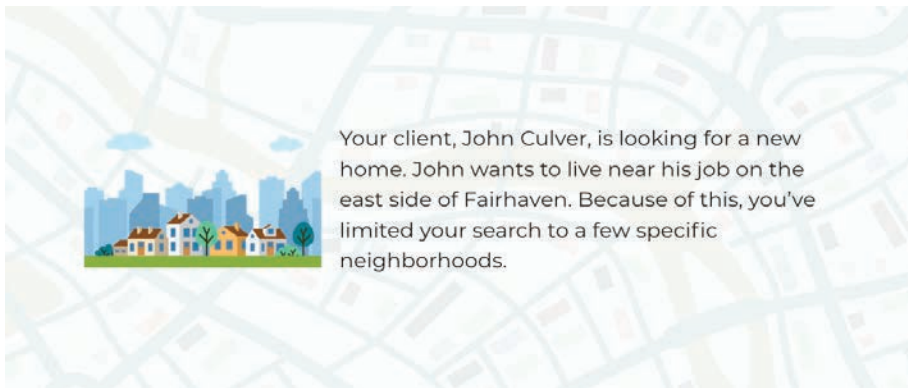


Kickstart your RPAC support!
Enter to win your choice of one of three great prizes:

- Cuisinart Air Fryer
- Solo Stove Fire Pit
- Vineyard Gift Certificate

The winner will be announced at our June 3 Membership Meeting.

Ending Friday: The Fair Housing Month 2021 Brokerage Challenge



Through April 30, we're inviting each brokerage to see how many of its agents complete the NAR [Fairhaven](#) simulation.

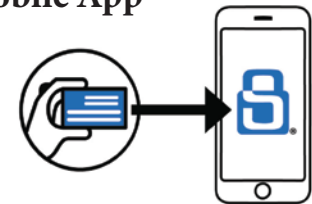
The prize of a donation made to a charitable organization of choice will be awarded to the categories of small (1-25 REALTOR®), medium (26-50), and large (50+) brokerages. Special thanks to Caliber Home Loans and Old Republic Home Protection for sponsoring the prizes.

Fairhaven is a website that guides users through a choice-based narra-

tive of real estate scenarios. Participants will receive specific, practical feedback based on their choices as well as a performance report to help them improve their level of fair housing decision-making.

Is your brokerage up for the challenge? [Contact Hugh Gordon](#) to get your team in the game.

5 Reasons to Make the Move to the SentiKey Real Estate Mobile App



1. Streamline your property management process for faster access.
2. Obtain more features to manage your business more efficiently.
3. Receive immediate notifications so you're always in the know.
4. Get property details within the app and link directly to third-party data integration partners for the latest info.
5. Eliminate the need for card renewals so you're always up-to-date.

SWITCH TO SENTRIKEY TODAY

Sign up for the [SentiKey App School](#) for a guide to the process of learning the app before cards are phased out.

News You Can Use

License Renewals & CE due June 15

If you're currently practicing with your license on extended status, your updated renewal date is coming up on **June 15, 2021**.

For more information and additional resources, view the Maryland Real Estate Commission's [licensing page](#) or their

[latest update](#) on COVID-related license extensions.

If you would prefer to speak to someone at FCAR with questions about your license or the requirements, please contact Hugh Gordon at the FCAR Office (301-663-0757) or email hugh@fcar.org.

CE Class Monitors Needed

We are looking for monitors for our 2021 Continuing Education classes. Being a monitor is a great way to serve your fellow members while also having the advantage of attending classes for free.

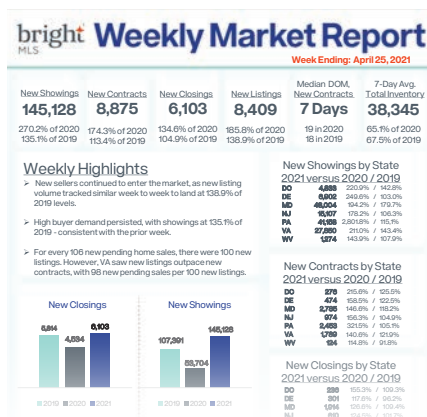
If you'd like to talk about becoming a monitor, let us know by contacting natalie@fcar.org.



Get REALTOR® Party Legal Mobile Updates

Text **REALTORS** to #30644 and get alerts to support a legislative effort. As easily as that, you can stay up-to-date on the legislative topics that matter to you as a REALTOR®.

Bright Steps Weekly Market Update



Click the image above to view the summary, or [view the full report](#) on the Bright MLS site.

Legal & Lender Help Needed

We are in need of two members to provide updates in our monthly membership meetings. If you're interested in helping with either

legal or lender updates on a regular basis, contact [Kelly Malagari](mailto:kelly@malagari.com) to learn more.

Community Service Opportunity



Did you know that the Frederick Community Action Agency's **Soup Kitchen Program** has been serving meals every day since 1984? If you're looking for a way to help county residents in need, schedule a time with Chris Bard (301-600-3972) or simply [show up](#) (with a mask) at 3:40 pm. The program runs daily, but help is especially needed on Friday evenings.

FCAR Calendar

Sign up for these upcoming events using your FCAR Member Portal. Please note that **all of our meetings are being held virtually** until further notice. The Zoom links will be listed on the FCAR Calendar at www.fcar.org.

Membership Meeting

Next Thursday, May 6

10:00 AM - 11:30 AM

Richard Griffin, Director of Economic Development of Frederick City and Beth Woodring, Director of Business Attraction and Marketing, Frederick County Office of Economic Development, will provide insight into Economic Development planned for the area.

Mental Health Awareness Walk

Next Saturday, May 8

8:00-9:30 AM

You're invited to join us in raising awareness and supporting the Mental Health Association. You can RSVP and share the [Facebook event](#) or [click here](#) to donate directly to MHA.

New Member Orientation

Tuesday, May 11

9:00-10:30 AM

Commercial Lunch & Learn

Tuesday, May 11

12:00-1:00 PM

Learn about commercial transactions with Seamus Fitzgerald. All residential & commercial agents are welcome.

Informed Professionals

Wednesday, May 19

12:00-2:00 PM

Frederick County Association of REALTORS®

RPAC Raffle

— SPRING 2021: APRIL 1-MAY 31 —



ENTER TO WIN

Choose your entry in either \$5 or \$25 amounts to support RPAC! The winner will have their choice of one of the following prize packages (valued at \$300):

Air Fryer | Solo Stove Fire Pit | Winery Tour

TO ENTER: Visit fcar.org/rpac-raffle-ticket, click **BUY NOW**, enter your NRDS ID and pay by credit card.



The winner will be announced at our June 3 Membership Meeting.


CONTRIBUTIONS TO RPAC ARE NOT DEDUCTIBLE AS CHARITABLE CONTRIBUTIONS FOR FEDERAL INCOME TAX PURPOSES

Contributions to RPAC are voluntary and are used for political purposes. You may refuse to contribute without affecting your membership rights. 70% of each contribution is used by Maryland RPAC to support state and local candidates. 30% is sent to National RPAC to support federal candidates and is charged against your limits under 52 U.S.C. 30116. This solicitation is intended for REALTORS® only. Nothing herein contained shall be construed as solicitation of contributions from non-members. Personal contributions made by check must be on a personal check, not on a corporate check. Contributions made on a corporate check will be treated as a corporate contribution as permitted under the Maryland Campaign Finance Law. *For contributions made by credit card: You acknowledge that all credit card contributions are subject to the usual requirements of law applicable to RPAC contributions. The charge applied to the account as a result of the contribution must be paid with the personal funds of the individual(s) by whom the contribution is made. Authority: Beverly Rasmussen, Treasurer


SATURDAY
May 8

8:00 AM BAKER PARK
FREDERICK, MD

Mental Health Awareness Walk



Hosted by the Frederick County Association of REALTORS®
Benefitting the Mental Health Association of Frederick County



Continuing Education

We're transitioning from 100% virtual classes to a hybrid model.

Entities, Estates & Trusts

Next Tuesday, May 4

1:00-2:30 PM

Instructor: Beau Pichon

Gain an understanding of the requirements when dealing with legal entities and fiduciaries, including businesses, estates, living trusts, power of attorney, and guardianships.

MREC Agency-Commercial

Next Thursday, May 6

1:00-4:00 PM

Instructor: Ed Stanfield

Knowing what to disclose, when to disclose it, what to keep confidential, and all the other detailed requirements built into agency relationships are crucial for a successful, legal real estate practice.

Historic Homes from 1780-1980

Thursday, May 20

9:00-10:30 AM

Instructor: Kevin Bradley

Come dig into the details of historic homes, why they are historic and why some are not.

Beginning May 1, you will have the option to come in to the FCAR Classroom or stay at home and attend via Zoom. Please use your [FCAR Member Portal](#) to sign up and choose which method you prefer.

Monitors will be present but will also be monitoring any students online. Instructors will have the option to teach in person or virtually. Virtual instructors will be displayed on our classroom projector screen. For live teachers, we will have a video camera facing them so virtual students will still be able to watch. For virtual classes, a Zoom link will be sent to your registered e-mail address the day before the class. Pursuant to DLLR authorization for online continuing education during the pandemic.

VIRTUAL CLASS INFORMATION

- Please arrive early to check in. The Zoom will open 15 mins. prior to class start time.
- Be prepared to show your license to enter the class.
- For safety purposes, absolutely NO driving is allowed while participating in virtual classes.
- Virtual classes should be attended with the same respect as in-person education. Please do not take other phone calls, browse other websites, or be moving around.
- At the time the meeting begins, the meeting will be closed and no one else will be able to enter.
- Monitors will still be present and all virtual classes will be recorded.
- All students must have their cameras on the entire class (no camera, no class credit).
- Current class time duration standards remain in force. There will be no quiz or exam required at the end of the class.
- The Zoom meeting link will be sent to your e-mail one day before your class. You can also find the Zoom meeting links for all the classes on the FCAR calendar at www.fcar.org. For any additional questions, contact Natalie at 301-663-0757.

IN CLASSROOM PROTOCOLS

- A face mask must be worn the entire duration of the class.
- There will be a limit of 15 students who can be in the classroom.
- Tables will be set up so students will be 6 feet apart.
- To accommodate instances where the instructor is teaching virtually, please bring in your laptop or tablet, if possible.



Special Thanks

to our Newsletter Sponsors

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Have questions? info@fcar.org | Find us online: www.fcar.org

