



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

August 6, 2025

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FCAR SOCIAL SHORTCUTS



Register Early: Sept. 4 Membership Meeting

**ANSWERING YOUR
APPRAISAL
QUESTIONS**

WITH **KENNY
McCLAIN**

Six, McClain & Associates, Inc.

REGISTER TODAY

Next Tuesday: Meet Your City Candidates

**JOIN
US**

**FREDERICK CITY
CANDIDATE FORUM**

August 12 | 5-8 PM

5:30-6:30 Mayoral Forum
6:45-8:00 City Council Forum

The Arc of Frederick County

555 South Market Street
Frederick, MD 21701

PRE-REGISTER TODAY

In Case You Missed It

Right of First Refusal Lunch & Learn



REALTORS® packed into the FCAR classroom for last week's Right of First Refusal Lunch & Learn with Emily Button Office of Tenant and Landlord Affairs for the MD Dept. of Housing and Community Development.

Sponsored by Marie Lagos of Frederick Office of Berkshire Hathaway HomeServices PenFed Realty, this session helped members catch up on important changes to rental legislation.

Pictured: A full FCAR Classroom (top & bottom left) and Marie Lagos with Emily Button (bottom, left to right).

News You Can Use

Big Dates & Deadlines

Through September 4

FCAR Office Summer Hours

Mon-Thu: 8AM-4:30PM; Fri: 8AM-2PM

Through Thursday, September 4

2025 RPAC Raffle

Win free registration and hotel stay to this year's Maryland REALTORS® Conference in Ocean City, MD!

Learn more: go.fcjar.org/raffle

Thursday, September 4

Membership Meeting

Guest Speaker: Kenny McClain
Six, McClain & Associates

September 8-12

Membership Appreciation Week

Discounts and special events all week long!

October 20-23

MD REALTORS® Conference

Ocean City, MD

November 14-16

NAR NXT Conference

Houston, TX

Thursday, November 20

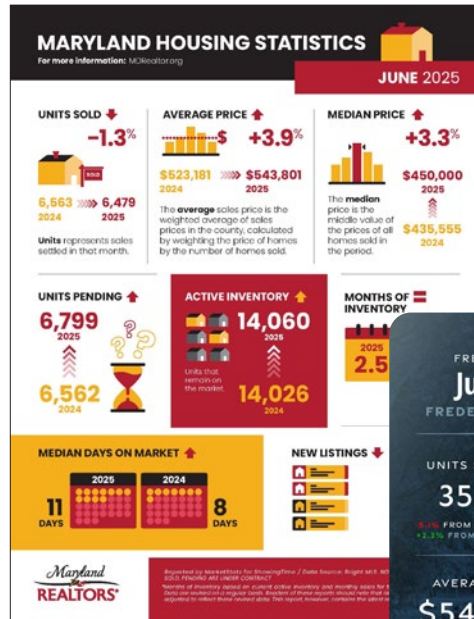
FCARe Charity Auction

Union Mills Public House

Benefiting Phoenix Recovery Academy

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



Bright MLS service area

Week ending: August 3, 2025

brightTM
MLS

	Week ending 8/3/2025	Compared to a year ago	Compared to a week ago
Showings	83,771	+ 4.2%	+ 1.8%
New purchase contracts	5,962	+ 0.8%	+ 3.7%
Median time to contract	27 days	+ 4 days	+ 1 day
New listings	5,813	+ 0.5%	+ 0.4%
Median list price	\$415,000	+ 3.8%	+ 2.4%
Active listings	43,340	+ 23.6%	+ 0.1%
% active listings w/ a price decrease	9.6%	+ 0.6 pp	+ 0.3 pp
Canceled listings	470	+ 18.1%	+ 12.7%

VIEW BRIGHT MLS WEEKLY STATS

News You Can Use

"Who you gonna call?"

When you call 301-663-0757, save time by contacting the right FCAR staff member.



Kelley Burley | ext. 1006 | kelley@fcar.org
MEMBERSHIP SERVICES ADMINISTRATOR
Contact for: SentiLock, ZipForms,
Membership & Billing Questions



Natalie McLister | ext. 1003 | natalie@fcar.org
DIRECTOR OF OPERATIONS
Contact for: Continuing Education, Events,
Event Sponsorships



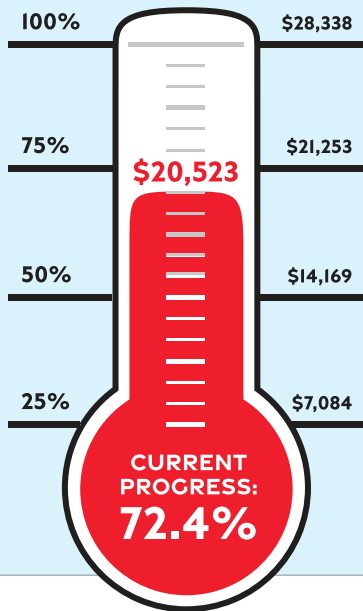
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Contact for: Accounting, Advocacy,
Professional Standards



Joe Weyman | ext. 1005 | joe@fcar.org
COMMUNICATIONS DIRECTOR
Contact for: Advertising, E-mails,
Website, Social Media

2025 Investment Goal:

\$28,338



RPAC Status Update

FCAR is currently 72.4% of the way toward its 2025 investment goal of \$28,338. We've made it easy to support REALTOR® and homeownership advocacy! Your \$25 or \$50 investment in the RPAC Raffle could win you a free hotel stay and registration for the annual MD REALTORS® Conference in Ocean City, MD. (see below)

Special thank you to our 2025 Major Investors (\$1,000):

- Kris Alcorn
- Bill Armstrong
- Carlton Boujai*
- Brandi Dillon*
- FCAR
- Hugh Gordon
- Tracy Grubb
- Maureen Nichols



RPAC RAFFLE

INVEST IN THE REALTOR® PARTY FOR A CHANCE TO WIN BIG

Win a Free Maryland REALTORS® Ocean City Conference Package!

\$25 FOR FIVE CHANCES **\$50** FOR TEN (MAX OF 10)

Learn More: go.fcar.org/raffle25

FCAR.ORG/EVENTS

Frederick City Candidate Forum

Next Tuesday, Aug. 12 | 5-8 PM at The Arc on Market St.
Become an informed voter! We have partnered with the Frederick Chamber and the FCBA to host a forum for both Frederick City Council and Mayoral candidates. **Pre-registration required.**

FREDERICK CITY CANDIDATE FORUM

August 12 | 5-8 PM

5:30-6:30 Mayoral Forum
6:45-8:00 City Council Forum

The Arc of Frederick County

555 South Market Street
Frederick, MD 21701

Pre-registration is required at FrederickChamber.org

JOIN
US



RPR Webinar: Prep and Prevail **Wednesday, Aug. 20** | 12-1 PM on Zoom

This free introductory webinar will cover how to win listings using RPR (Realtors Property Resource).

YPN Happy Hour **Thursday, Aug. 21** | 4:30-6:30 PM at **BENTZTOWN**

Our August event is sponsored by **Lauren Storm, Relief Leverage**. RSVP on our website for gift card giveaways.



Register Today: September Membership Meeting

Thursday, Sept. 4 | 11:30 AM-1:30 PM at Dutch's Daughter

Featuring **Kenny McClain** (Six, McClain & Assoc.) with an in-depth analysis of the Frederick County real estate market. **Register today: This one will fill up fast!**

Save the Dates: Membership Appreciation Week **Sept. 8-12** **ALL WEEK LONG**

- **ALL WEEK LONG:** 50% off REALTOR® store items (minus SentiLock boxes)
- **Tuesday, 9/10:** Free "The Magnetic Agent" workshop with Tim Hooper (*sponsored by Lawyers Signature Settlements*)
- **Wednesday 9/10:** Free *Fair Housing* CE + Food Truck Luncheon with La Carreta and Grilled Cheese Please
- **Thursday, 9/11:** Free *AI for Real Estate Agents* CE
- **Friday, 9/12:** Free YPN Cornhole Tournament at Utica Park (Non-Members \$20)

YPN Cornhole Tournament **Friday, Sept. 12** | 12-4 PM

Membership Week caps off with our fourth annual Young Professionals Network Cornhole Tournament at Utica Park.



FCAR.ORG/CLASSES

In-person classes are noted with an asterisk(*) and all other classes are virtual.

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.

For virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

>> **New Agents: The deadline to register for Maryland REALTORS®' First-Time Renewal CE was August 4.** <<

>> **Free CE for Membership Appreciation Week: Look for the highlighted entries.** <<

Real Estate Financing for the Newly Licensed (NA)

Thu., Aug. 7 | 9:30-11AM on Zoom
with MD REALTORS®

Professionalism (NA)

Thu., Aug. 7 | 1-2:30PM on Zoom
MD REALTORS®

Principles of Real Estate (NA)

Tue., Aug. 12 | 10AM-1PM on Zoom
MD REALTORS®

Property Management and Landlord & Tenant Laws (NA)

Thu., Aug. 14 | 10AM-1PM on Zoom
MD REALTORS®

Brokerage Relationships & Disclosures for Sellers (NA)

Thu., Aug. 21 | 10AM-1PM on Zoom
MD REALTORS®

New Member Orientation

Tue., Aug. 26 | 9:30-11AM at FCAR
with Kris Alcorn (non-CE)

Fair Housing [FREE]

Wed., Sep. 10 | 9:30-11:30AM at FCAR
with Beau Pichon, Lakeside Title

AI for Real Estate Agents: Real Tools for Real Growth [FREE]

Thu., Sep. 11 | 1-2:30PM at FCAR
Melissa Cruz, Chalet Settlements

Legal & Legislative Update

Thu., Sep. 18 | 9AM-12PM on Zoom
MD REALTORS®



FREE BRIGHT MLS TRAINING

EXPLORE YOUR NEW LISTING MANAGEMENT EXPERIENCE

Fri., Aug. 29 | 10-11 AM | with Steve Hoover, Customer Success Coach

FREE RPR WEBINARS

PREP, PRESENT, AND PREVAIL

Wed., Aug. 20 | 12-1PM on Zoom

CEO PROSPECTING SECRETS

Wed., Sept. 17 | 12-1PM on Zoom

[RSVP ON OUR EVENTS PAGE](#)



SPECIAL THANKS

to our Newsletter Sponsors



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