



**May 8, 2025**

## 2025 FCAR Board of Directors

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[brandi.d@theagencyre.com](mailto:brandi.d@theagencyre.com)

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[kalcornfcar@gmail.com](mailto:kalcornfcar@gmail.com)

**Terez Dorsey, President-Elect**

[realtorterezdorsey@gmail.com](mailto:realtorterezdorsey@gmail.com)

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[julielarson@live.com](mailto:julielarson@live.com)

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[ktgrubb@comcast.net](mailto:ktgrubb@comcast.net)

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[soraya@mytptm.com](mailto:soraya@mytptm.com)

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[homesbyhannahouck@gmail.com](mailto:homesbyhannahouck@gmail.com)

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[chris@chrishighland.com](mailto:chris@chrishighland.com)

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[tom@whrgcommercial.com](mailto:tom@whrgcommercial.com)

**Bill Armstrong, Director Emeritus**

[billarmstrong77@gmail.com](mailto:billarmstrong77@gmail.com)

**Dan Cumberland Jr., Strategic Partner Director**

[dan@moyerandsons.com](mailto:dan@moyerandsons.com)

FCAR SOCIAL SHORTCUTS



## Meet the Board:

### Bill Armstrong, Director Emeritus



Bill Armstrong, 2013 Treasurer of the National Association of REALTORS® (NAR), has been in the industry for 30+ years and currently serves as vice president of Mackintosh REALTORS®. He has played a key role in NAR's financial leadership, serving on the Finance Committee for a decade and contributing to major initiatives such as the Washington, D.C. building financing and the development of projects like Sentrilock, 2nd Century Ventures, and the REALTORS® Federal

Credit Union. A strong supporter of the REALTOR® Party, Armstrong was inducted into the RPAC Hall of Fame in 2013.

No stranger to leadership, Bill served as the President of FCAR in 1994 and for Maryland REALTORS® in 2000. His position of Director Emeritus remains to advise our board through his years of experience.

**Spring DONATION DRIVE**

Give by June 15: Use the link below to make a difference!

[go.fcar.org/spring25](https://go.fcar.org/spring25)

**DONATE TODAY**

BENEFITING  
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# In Case You Missed It

## Members Help Sweep Up Downtown Frederick at "Bring a Broom" Event



FCAR's Community Service Committee put out the call for members to take part in the Downtown Frederick Partnership's "Bring a Broom" event on Saturday, April 26.

Despite the rain, your fellow members picked up trash, weeded, and mulched all along the block of Fourth Street in Downtown Frederick.

**Pictured top left** (left to right) Lana Long, Bethany Dillon, Lori Reeder, Susan Houck, Hanna Houck, Taylor Muehlstein, and Meg Gawler.

# News You Can Use

## Big Dates & Deadlines

**Monday, May 26**

### FCAR Office Closed

Observing Memorial Day

**May 31-June 5**

### NAR Legislative Meetings

Trade Expo: June 2-3 (Mon-Tue)

Walter E. Washington Convention Center

**Thursday, June 19 | Friday, July 4**

### Summer Office Closures

Juneteenth & Independence Day

**Now through Thursday, September 4**

### 2025 RPAC Raffle

Win free registration and hotel stay to this year's Maryland REALTORS® Conference in Ocean City, MD! [go.fcar.org/raffle25](http://go.fcar.org/raffle25)

**September 8-12**

### Membership Week

Discounts and special events all week long!

**October 20-23**

### MD REALTORS® Conference

Ocean City, MD

**November 14-16**

### NAR NXT Conference

Houston, TX

**Thursday, November 20**

### FCARe Charity Auction

Union Mills Public House

## Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



Bright MLS service area

Week ending: May 4, 2025



	Week ending 5/4/2025	Compared to a year ago	Compared to a week ago
Showings	99,598	+ 0.1%	+ 2.1%
New purchase contracts	6,431	+ 6.0%	+ 3.7%
Median time to contract	21 days	+ 3 days	0 days
New listings	7,207	+ 5.8%	+ 0.1%
Median list price	\$470,000	+ 8.0%	+ 0.2%
Active listings	39,136	+ 32.6%	+ 2.6%
% active listings w/ a price decrease	8.4%	+ 0.1 pp	+ 0.7 pp
Canceled listings	476	+ 35.6%	+ 2.8%

VIEW BRIGHT MLS WEEKLY STATS



# News You Can Use

## FREE Space Rental for FCAR Members



**Classroom**



**Boardroom**

LEARN MORE ABOUT FCAR ROOM RENTAL



## Newer REALTORS®: Special CE Required for First-Time License Renewal

If you received your license after 10/1/2023, special continuing education courses is required for your first license renewal. The good news is that both FCAR is hosting several relevant courses.

### Principles of Real Estate Practice

Wed., May 14 | 1-4PM at FCAR

with Allison Zerr

### Real Estate Financing for the Newly Licensed

Wed., Jun. 11 | 10:30AM-12PM at FCAR

with George Makrides

### Brokerage Relationships and Disclosure Reqs. for New Sellers

Tue., Jun. 24 | 1-4PM at FCAR

with Terry La Scola

SEE MORE FCAR CONTINUING EDUCATION



Have questions? Learn more at DLLR: [go.fcar.org/new-license-ce](https://go.fcar.org/new-license-ce)

# FCAR.ORG/EVENTS

## Frederick Center Site Visit **Wednesday, May 14** | 10-11 AM

Join the FCAR Diversity, Equity, and Inclusion Committee in touring The Frederick Center.



## Spring Brokers Luncheon **Thursday, May 15** | 12-1 PM at FCAR

FCAR Brokers are invited for a legislative review with Lisa May of Maryland REALTORS®. Free lunch is included. If unable to attend, Brokers may send a representative.



## YPN Happy Hour **Thursday, May 15** | 4:30-6:30 PM at Frederick Social

This month's happy hour networking event is sponsored by JK Moving.

## Lunch & Learn: Buyer Assistance **Wednesday, May 21** | 12-1:30 PM at FCAR

Attendees will learn about the Maryland Mortgage Program and related grants. Sponsored by Jeff Stempler.

## REALTOR® Legislative Meetings

**May 31-June 5** | Washington, D.C.

With governance meetings and Capitol Hill visits, NAR's annual conference and Trade Expo keeps you up-to-date on the latest advocacy issues. Register: [legislative.realtor](https://legislative.realtor)



CONFERENCE: MAY 31-JUNE 5  
TRADE EXPO: JUNE 2-3



## Community Canvas: Creating Thriving Connections

**Wednesday, June 25** | 10:30 AM-3:30 PM | Merriweather Lakehouse Hotel

This all-day Maryland REALTORS® event provides a powerful opportunity for professionals to deepen their knowledge of Diversity, Equity, and Inclusion and help build more inclusive communities.

# FCAR.ORG/CLASSES

**In-person classes are noted with an asterisk(\*) and all other classes are virtual.**

Please use your [Membership Portal](#) to sign up. Visit [fcar.org](http://fcar.org) and click the login button or visit [go.fcar.org/login](http://go.fcar.org/login).

*For virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.*

## MD Code of Ethics

Tue., May 13 | 1-4PM on Zoom  
with MD REALTORS®

## Principles of Real Estate Practice\*

Wed., May 14 | 1-4PM at FCAR  
with Allison Zerr

## Contracts Law Review

Thu., May 15 | 10-11:30AM on Zoom  
with MD REALTORS®

## Fair Housing

Tue., May 20 | 10AM-12PM on Zoom  
with MD REALTORS®

## Legal & Legislative Update

Thu., May 22 | 9AM-12PM on Zoom  
with MD REALTORS®

## MREC RE Brokerage Relationships & Disclosures

Tue., May 27 | 10AM-1PM on Zoom  
with MD REALTORS®

## MREC Required Supervision

Thu., May 29 | 10AM-1PM on Zoom  
with MD REALTORS®

## Real Estate Financing for the Newly Licensed\*

Wed., Jun. 11 | 10:30AM-12PM at FCAR  
with George Makrides

## Brokerage Relationships and Disclosure Reqs. for New Sellers\*

Tue., Jun. 24 | 1-4PM at FCAR  
with Terry La Scola



### EVERY MONDAY & WEDNESDAY

SentriLock Lockbox | 11 AM-12PM or 3-4 PM on Zoom

### EVERY TUESDAY

SentriKey Showing Service | 11 AM-12 PM on Zoom



## FREE BRIGHT MLS ONLINE TRAINING

*Instructor: Steve Hoover, Bright MLS Customer Success Coach*

### *New Listing Submission in Bright MLS*

Wed., May 14 | 10:00-11:00 AM on Zoom

### *Nestfully Mobile App*

Wed., June 25 | 10:00-10:30 AM on Zoom

# SPECIAL THANKS

*to our Newsletter Sponsors*



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