



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

November 26, 2024

2024 FCAR Board of Directors

Kris Alcorn, President

kalcornfcar@gmail.com

Amos Martin, Immediate Past President

amos@vcre.com

Brandi Dillon, President-Elect

brandi.d@theagencyre.com

Terez Dorsey, Secretary

realtorterezdorsey@gmail.com

Garrett Gillespie, Treasurer

garrettgillespie54@aol.com

Soraya Gillespie, Director

soraya@mytptm.com

Hanna Houck, Director

homesbyhannahouck@gmail.com

Christopher Highland, Director

chris@chrishighland.com

Julie Larson, Director

julielarson@live.com

Cumberland Jr., Strategic Partner Director

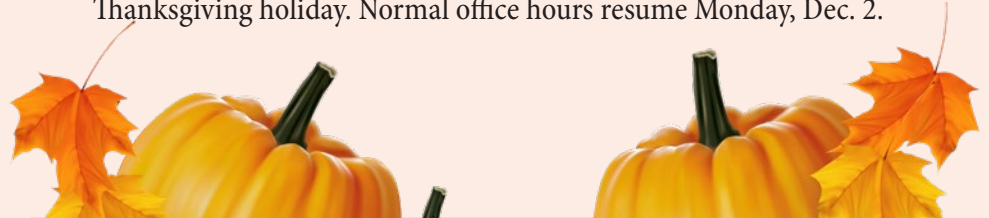
dan@moyerandsons.com

Bill Armstrong, Director Emeritus

billarmstrong77@gmail.com

Happy Thanksgiving from FCAR!

Our office will be closed Thursday-Friday, Nov. 28-29 in observance of the Thanksgiving holiday. Normal office hours resume Monday, Dec. 2.



Tuesday, December 3: 2025 FCAR Installation & Holiday Breakfast at Holly Hills



REGISTRATION ENDS TODAY



Your chance to win a free 2025 FCAR Membership ends Dec. 3.

VIEW RPAC RAFFLE PAGE



FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

Membership

It's a Thankful Time of Year



Harvest of Hope

FCAR members Frederick Genau, Kelly Moskala, Lori Reeder, Susan Houck, and Bethany Gosnell (unpictured) represented the association at this week's Harvest of Hope.

Hosted at Harry Grove Stadium and organized by the Frederick Housing and Human Services, this event distributed turkeys and other Thanksgiving-related goods to 1,200 local households.

[VIEW ON FACEBOOK](#)

DEI Committee Lunch

The association's DEI Committee hit up Downtown Frederick favorite Brewer's Alley to share a meal and reflect on the year.

Our members make things happen by serving in committees—not just for fellow members—but in the greater Frederick community as well. We are thankful for their involvement over the past year and are looking forward to good things to come in 2025!

[VIEW ON FACEBOOK](#)



News You Can Use

Big Dates & Deadlines

Due by Wednesday, Jan. 15

2025 Dues Payable

Payable in your FCAR Membership Portal

Friday, November 28-29

Office Closed (Thanksgiving)

Tuesday, December 3

2025 FCAR Installation & Holiday Breakfast

9:00-11:00 AM at Holly Hills Golf Club

Friday, January 6

Brokers Meeting & Legislative Breakfast

with State and Local Representatives

Deadline: December 31

NAR Code of Ethics Deadline

View our Fact Sheet: go.fcara.org/cycle7

Thursday, January 9

Membership Meeting

Feat. Brandi Snowden, Director of NAR
Member and Consumer Research

January 2025

FCAR Award Nominations

SAVE THE DATE: Wednesday, April 9

2025 FCAR Trade Show

Start packing for "Camp FCAR!"

Vendor reservations open in January.

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



brightTM WEEKLY STATS MLS

Bright MLS service area

Week ending: November 24, 2024

	Week ending 11/24/2024	Compared to a year ago	Compared to a week ago
Showings	68,086	+ 51.7%	+ 9.3%
New purchase contracts	5,511	+ 39.6%	+ 0.2%
Median time to contract	27 days	+ 2 days	0 days
New listings	4,182	+ 61.8%	+ 8.9%
Median list price	\$375,000	+ 7.1%	+ 3.8%
Active listings	35,894	+ 15.1%	+ 2.4%
% active listings w/ a price decrease	8.5%	+ 3.2 pp	+ 0.9 pp
Canceled listings	457	+ 90.4%	+ 11.2%

VIEW BRIGHT MLS WEEKLY STATS

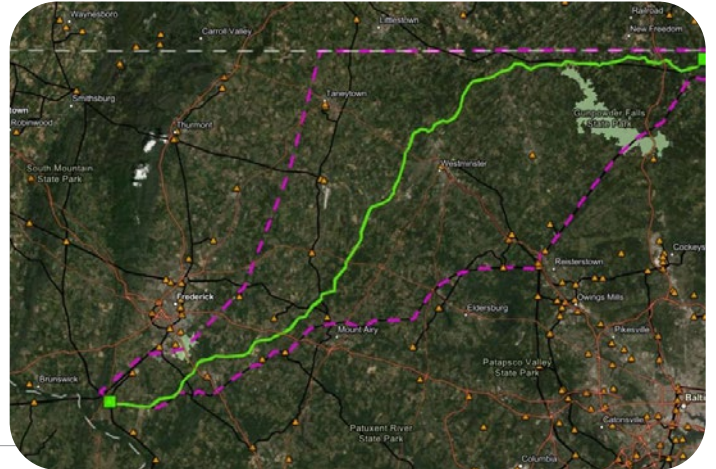


News You Can Use

STAY INFORMED:

Maryland Piedmont Reliability Project (MPRP)

Homeowners, businesses, and local governments alike were surprised by the recent announcement of the Maryland Piedmont Reliability Project (MPRP). This infrastructure project proposes to install high voltage power lines through properties in Frederick, Carroll, and Baltimore Counties. We want our members to be as informed as possible and its potential effects on property owners. Learn more about the project, the updated plan, and the very vocal concerns about it at stopmprp.com.



LOCKBOX UPDATE

SentriLock Billing Policy Changes



Starting December 1, 2024, SentriLock will no longer **waive reactivation or late fees for agent-billed customers**. This change ensures consistency across our customer base and standardizes our business practices. Our current agreements allow SentriLock to charge agents these fees, and while we have previously offered waivers, this practice has proven labor-intensive and inconsistent.

How to Avoid Fees:

1. Login to your SentriKey account.
2. Navigate to Account Settings by clicking the down arrow next to your profile photo and selecting "My Settings."
3. Select "Account Settings," then "Enable Recurring Payments" or "Add Card."
4. Complete the payment setup and follow the prompts, which will redirect you to NAR's legacy recurring payment page.



#MEMBERSHIPHACKS

Join a 2025 Committee

FCAR Committees are a great way to make connections, make a difference, and grow your business community. **Join one today!**

[VIEW COMMITTEES](#)



FCAR.ORG/EVENTS



2025 Installation & Holiday Breakfast

Tuesday, Dec. 3 | 9:00-11:00 AM at Holly Hills

Register today for the Installation of our 2025 officers & directors at Holly Hills Country Club! (\$30 for members, mimosa included)

Sponsors: Iron Valley Real Estate of Central MD, Chalet Settlements, and Salisbury, McLister & Foley LLP.

Financial Stability Workshop: Entrepreneurship

Thursday, Dec. 12 | 6:30-7:30 PM at FCAR

This course helps participants review their marketable skill sets, how to turn hobbies and talents into flexible self-employment situations, and how to get referrals through the REALTOR® network. **Attend this free session yourself or even invite your clients!**



Reconsideration of Value Lunch & Learn **Wednesday, Dec. 18 | 12:00-1:00 PM**

Join us for lunch as Jeff Glushakow of Chase Appraisal Services covers the procedure, components, and process to request reconsideration of value.

January Membership Meeting

Thursday, Jan. 9 | 11:30 AM-1:00 PM

REGISTER EARLY: Start off your 2025 with a real estate market outlook from an industry expert at NAR!

Brandi Snowden,
Director of NAR Member
& Consumer Research



Save the Date: The FCAR Trade Show **Wednesday, Apr. 9 | 11:00 AM-2:00 PM**

Start packing for this year's theme: "Camp FCAR." Table & Booth registrations open in January!

FCAR.ORG/CLASSES

In-person classes are noted with an asterisk(*) and all other classes are virtual.

Please use your [Membership Portal](#) to sign up. Visit [fcar.org](#) and click the login button or visit [go.fcar.org/login](#).

For virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

MREC Agency-Commercial*

Thu., Dec. 12 | 1:00-4:00 PM

Instructor: Ed Stanfield

More courses coming ...

... in early 2025!

SCRAMBLING TO MEET YOUR CODE OF ETHICS DEADLINE?
DON'T FORGET THE CE SHOP: [FCAR.THECESHOP.COM](#)

We are now accepting ethics courses from The CE Shop, our education partner, to satisfy your NAR Code of Ethics Cycle 7 training requirements by December 31, 2024. Use **promo code BF2024** at checkout to save between Nov. 29 - Dec. 1.



Valid 11/29 - 12/1. Visit Terms and Conditions for details.



REMINDER: NEW MREC REINSTATEMENT FEE

Any licensee who renews from October 1, 2024 forward will need to have their CE COMPLETED 30 days prior to their renewal date. All CE providers now have up to 14 days to submit the certificates to the MREC. As always, the licensee will not be able to renew until all their hours are submitted by the providers. CE credits submitted within 30 days of renewal will result in a reinstatement fee upon the renewal. The current reinstatement fee is \$168.00.

SPECIAL THANKS

to our Newsletter Sponsors



**SALISBURY
McLISTER
& FOLEY** **SM&F**
REAL ESTATE LAW SINCE 1978

100 W Church Street
Frederick, MD 21701
301-694-7235
www.fredericktitle.com



**VILLAGE
SETTLEMENTS, INC.**
PARKER, SIMON,
HAHN & DELISI, LLC
Real Estate Attorneys

**OUR ATTORNEYS
ALWAYS CONDUCT
THE SETTLEMENT**

5283 Corporate Drive, Suite 301
Frederick, MD 21703
Phone: (301) 698-9300
www.villagesettlements.com

Mention this ad for a \$100 reduction of the settlement fee in connection with a real estate settlement conducted by Village Settlements, Inc.



United
TITLE SERVICE, LLC

*Celebrating
22 Years in
Business*

New Location, Same Great Service!
Real Estate Professional Center
617 W. Patrick Street Suite 100
Frederick, MD 21701
Phone: 301-631-2900
Fax: 301-631-2911
www.UnitedTitleService.com

Mention This Ad For
**\$200 Off
Your Next
Settlement**



**Home Inspections
with Quality.**

46179 Westlake Dr, Suite 200B,
Sterling, VA 20165
Call: (703) 450-6398
Text: (703) 350-4118
Email: info@nextdayinspect.com

**Mention
FCAR Get
\$25 Off**

We offer top-notch home inspection & environmental testing services

Visit Our Website
nextdayinspect.com

Mark Long
Principal



PEACE OF MIND
Home Inspections

www.pomhi.net

301-514-8243

MD HI License
30090

mark@pomhi.net

**IRON
VALLEY**
REAL ESTATE®
OF CENTRAL MD

FREDERICK COUNTY ASSOCIATION OF REALTORS®

The Voice of Real Estate in Frederick County

490 MONOCACY BLVD. | FREDERICK, MD 21701 | 301-663-0757 | WWW.FCAR.ORG

