



**FREDERICK  
COUNTY  
ASSOCIATION OF  
REALTORS®**

# Newsletter

*The United Voice for Real Estate in Frederick County*

July 20, 2023

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FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

## Give a local child the gift of their own brand new shoes.

Collecting new shoes for local children in need this July.

**Soles of Love** provides new shoes for children who have never had them. Your donations can be dropped off at the FCAR office through August 3.

**Want to give? Here's what to buy:**

- Brand new shoes in sizes for children K-12th grade
- Brand names are not important
- Sturdy sneakers preferred  
*(no heels, please)*



Help us collect new shoes for local children in need

## Support your rights for a chance to win.

Whether it's on the national, state, or local level, an investment in RPAC is an investment in protecting your rights as a homeowner and a REALTOR®.

This year's annual RPAC Raffle has begun and features the grand prize of a Yeti "Tundra Haul" wheeled cooler (valued at \$450).

Tickets are available through September 6 at the low cost of \$5 for 1, \$25 for 10, or \$50 for 20.

Learn more: [go.fcar.org/raffle](http://go.fcar.org/raffle)



# Membership

## New Members in July



This month's New Member Orientation was facilitated by Kelly Malagari of Team Bonnie and Maureen with RE/MAX Realty Plus.

New members were given the basics on the three-way relationship between national, state, and local REALTOR® Associations, the resources we provide, how RPAC advocates for their rights, and more. This month's session was sponsored by Adams Insurance.

**Pictured** (in alphabetical order): Phil Dancer, Katherine Dutton, Jean Fleurantin Jr., Adina LaRose, Stephanie Libby, Doublas May, Andrew Murray, Ambreen Nassir, Salma Sufi, and "Jeannie" Throne.

# News You Can Use

## Big Dates & Deadlines

**July 1 - September 6**  
**Annual RPAC Raffle**

**Thursday, September 7**  
**Membership Meeting**  
REALTOR® Safety with Jonathan Schultz

**September 11-15**  
**FCAR Membership Appreciation Week**  
Get ready for 50% store discounts, free CE courses, free food trucks, discounted head shots, and more!

**Friday, September 15**  
**YNP Cornhole Tournament**  
Sponsorship and registration now open.

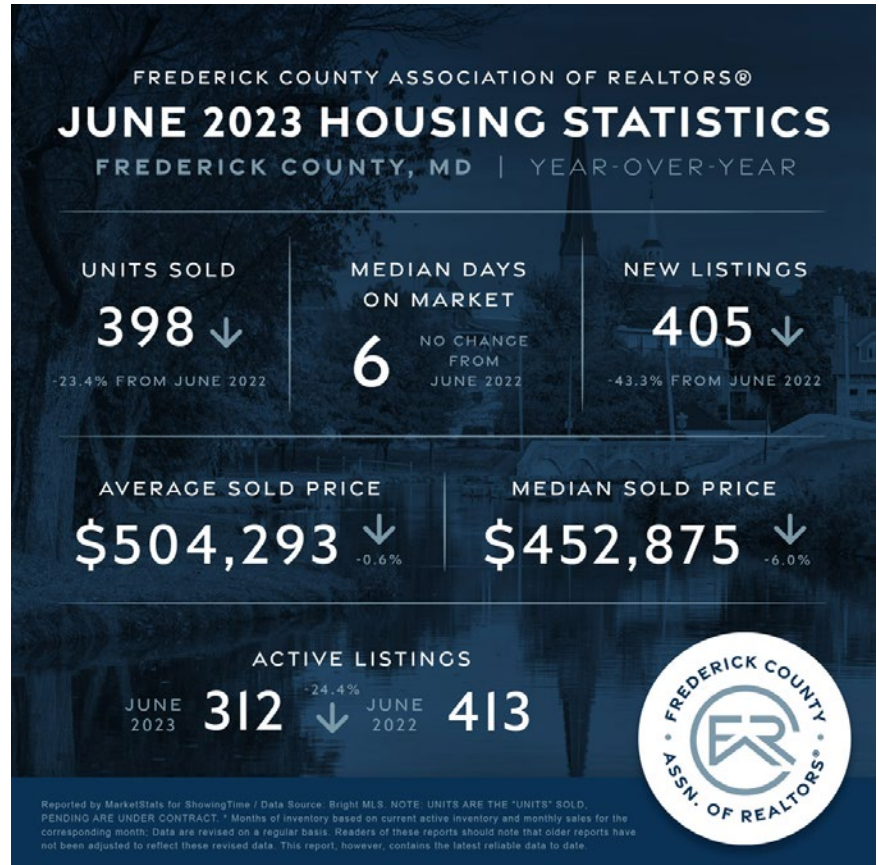
**September 19-21**  
**All In! Maryland REALTORS® Annual Conference**

**Thursday, November 9**  
**FCARe Charity Auction**  
Now accepting donations and sponsors.

**Thursday, November 30**  
**Holiday Party / Installation**

## Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



|                         | WEEK ENDING<br>July 16, 2023 | COMPARED TO<br>A YEAR AGO | COMPARED TO<br>A WEEK AGO |
|-------------------------|------------------------------|---------------------------|---------------------------|
| Showings                | 96,700                       | -10.1%                    | +12.5%                    |
| New Purchase Contracts  | 6,205                        | -18.2%                    | +23.2%                    |
| Median Time to Contract | 15 days                      | +6 days                   | -1 day                    |
| New Listings            | 5,751                        | -20.1%                    | +18.1%                    |
| Median List Price       | \$400,000                    | +2.8%                     | -2.4%                     |

For more weekly insights, visit [BrightMLS.com/MarketUpdate](https://BrightMLS.com/MarketUpdate).

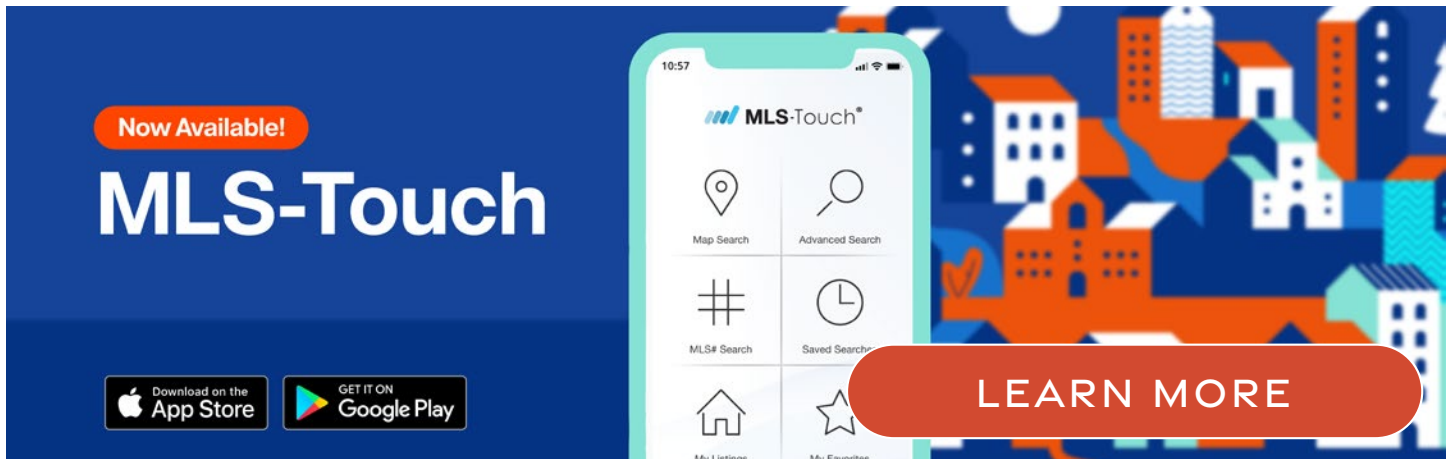
Click the image above or visit the [Bright MLS Weekly Market Update](#).



## News You Can Use

### Need help learning the MLS-Touch app?

Bright MLS has made resources for learning this new app available on demand.



### Bring In Your New Shoe Donations

Now through Aug. 3: **Collecting for Soles of Love**

- Collecting brand new shoes in sizes for children K-12th grade
- Brand names not important or required; sturdy sneakers preferred
- Drop off at the FCAR office
- No time to shop? Donate cash through Venmo: @ServeOthers20

Help us collect new shoes for local children in need



### THIS OMBUD'S FOR YOU

### Maryland REALTORS® Virtual Ombuds Training Program: August 30 & 31

To learn more about this important virtual training program, contact [sandi.frazer@mdrealtor.org](mailto:sandi.frazer@mdrealtor.org). Both days are required to complete the training.

**What is an Ombud?** Learn more on the [Maryland REALTORS® site](#).

# UPCOMING EVENTS



## August YPN Happy Hour

Thursday, Aug. 17 | 4:00-6:00 PM

FCAR's Young Professional Network (YPN) casual networking event returns from Summer Break with a Happy Hour at Frederick Social. Sponsored by United Title Service.

## September Membership Meeting Thursday, Sept. 7 | 11:30 AM-1:00 PM

Start your REALTOR® Safety Month off with a presentation from Corporal Jonathan Schultz of the FPD.

## Membership Appreciation Week Monday, Sept. 11-Friday, Sept. 15

Save the date(s) for free CE, 50% REALTOR® Store discount, food trucks, and more!

## YPN Cornhole Tournament

Friday, Sept. 15 | 12:00-4:00 PM

Grab a partner and form a team! Lunch is at noon and bags fly at 1 PM. This free event is open to both members and non-members.

Sponsorships are still being accepted.



## All In! Maryland REALTORS® Annual Conference September 19-21

Save \$100 with Early Bird registration! This year's event is at Live! Casino Hotel in Hanover, MD.



## FCARe Charity Auction

Thursday, November 9 | 5:30-8:00 PM

Have a good "experience" item to donate? (sports tickets, spa packages, tee times, etc.) Let us know! This year's Superhero-themed event benefits *I Believe In Me, Inc.*, a mentorship program that helps equip local youth for success.

# FCAR CONTINUING EDUCATION

**Please note: All FCAR classes are hybrid unless otherwise noted.\***

Please use your [Membership Portal](#) to sign up. Visit [fcar.org](http://fcar.org) and click the login button or visit [go.fcar.org/login](http://go.fcar.org/login). For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

## MD PRO\$: Oil Heat

Wed., July 26 | 10:00-11:30 AM

Instructor: Susan Janett, Partnership  
for Realty and Oilheat Success

## MREC RE Required Supervision

Wed., Aug. 23 | 1:00-4:00 PM

Instructor: Larry Riggs



## VIRTUAL BRIGHT MLS TRAINING

Thu., Aug. 17 | 10:00-10:45 AM | Creating a CMA with Bright MLS

Thu., Aug. 17 | 2:00-2:45 PM | Proactive Prospecting in Bright MLS

Instructor: Steve Hoover, Bright MLS Customer Success Coach

REGISTER ONLINE

## COMMERCIAL SEMINAR SERIES

REGISTER ONLINE

### Financing/Appraisal

Fri., Aug. 25 | 9:00-11:00 AM

Michael Pugh, Houston Darling,  
PW Shaffer

### Commercial Contracts/Leases

Tue., Sept. 12 | 9:00-11:00 AM

Brianne Paugh

### Commercial Agency (CE)

Thu., Dec. 14 | 1:00-4:00 PM

Ed Stanfield (3.0 Credits)

# Special Thanks

*to our Newsletter Sponsors*

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