

Newsletter

The United Voice for Real Estate in Frederick County

May 17, 2024

2024 FCAR Board of Directors

Kris Alcorn, President kalcornfcar@gmail.com

Amos Martin, Immediate Past President amos@vcre.com

Brandi Dillon, President-Elect brandi.d@theagencyre.com

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Hanna Houck, Director homesbyhannahouck@gmail.com

Christopher Highland, Director chris@chrishighland.com

Julie Larson, Director julielarson@live.com

 $\begin{array}{l} \textbf{Dan Cumberland Jr., Strategic Partner Director} \\ \underline{\texttt{dan@moyerandsons.com}} \end{array}$



Maryland REALTORS® President Chris Hill Headlines Our June 6 Membership Meeting



Signs of Change

Our renovation is still ongoing, but we look forward to moving into our new location at 490 Monocacy Blvd. later this summer!



Membership



Pictured (from left): Class facilitator Kelly Malagari (Team Bonnie and Maureen with RE/MAX Realty Plus), Agnes Francis (Century 21 Redwood Realty), Brenda Herrera (The Agency Frederick), Ruchi Kalola (Samson Properties Frederick), Tanisha Thomas (eXp Realty), Kathryn Tobery (Charis Realty Group), Lindsey Wood (Keller Williams Realty Centre), and Lizet Porter (Century 21 Redwood Realty).

REALTORS® on Capitol Hill

FCAR members were joined by state and other local association leadership on Capitol Hill.

Pictured (from left): Jacky Mueck, Christa McGee, Russell Brazil, Terez Dorsey, Garrett Gillespie, Jessie DeVore, Buzz Mackintosh, and Piet de Dreu.



News You Can Use

Big Dates & Deadlines

Thursday, May 23

RPAC Major Investor Dinner

Cucina Massi, Downtown Frederick

Thursday, May 30

Spring Brokers Meeting

with Chuck Kasky and Lisa May

Thursday, June 6

Membership Meeting

Chris Hill, 2024 Maryland REALTORS® President

September 1-30

FCAR Board Elections

September 9-14

FCAR Membership Week

Free CE, Store Discounts, and more

September 16-19

MD Realtors® Conference

Ocean City Convention Center

November 8-11

NAR NXT Conference

Thursday, November 14

FCARe Charity Auction

Deadline: December 31

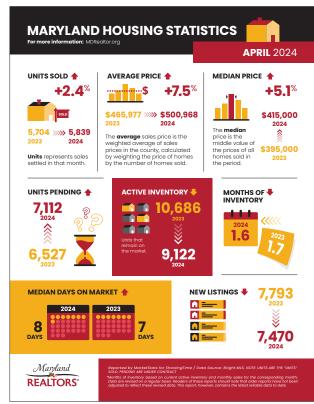
Code of Ethics Cycle 7 Ends

View our Fact Sheet: go.fcar.org/cycle7

Housing Market Statistics

More market statistics are available on our <u>housing statistics</u> page.





News You Can Use

NAR SETTLEMENT DETAILS:

What's up with "Written Buyer Agreements?"

As a part of the recent settlement, NAR has agreed to require MLS participants working with buyers to enter into written agreements with their buyers before touring a home. What does that mean for you as a REALTOR®? Learn more by checking out NAR's Frequently Asked Questions (FAQ) at facts.realtor. Questions 46-62 specifically deal with the issue of Written Buyer Agreements.

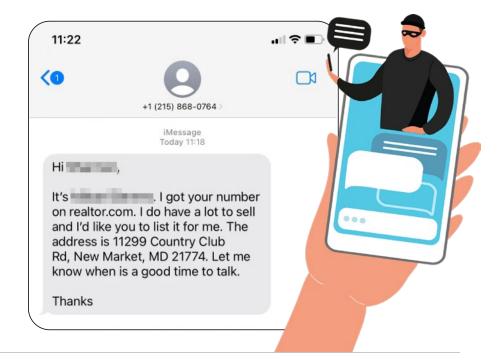
VIEW NAR SETTLEMENT FAQ

STAY SMART:

Local Property Text Scam

BE ADVISED: Multiple FCAR members have received the following text from an individual posing as the legitimate owner of a lot for sale.

If you receive this text, please report it to your Broker, FCAR, and the Frederick Police Department via the non-emergency line (301-600-2101).



COE CYCLE 7 ENDS DECEMBER 31:

NAR Code of Ethics Requirements

Have you completed your Code of Ethics requirements for the current cycle? The deadline is coming up on Dec. 31. Failure to complete training during any cycle will lead to suspension of membership for the January and February immediately following the cycle deadline, with termination of membership starting March 1 after the cycle deadline. To help you get up-to-speed on this issue, we have created a handy <u>Code of Ethics Fact Sheet</u>. You can also check your CoE status directly on the NAR website.

VIEW OUR CODE OF ETHICS FACT SHEET

FCAR.ORG/EVENTS

RPAC Major Investor Dinner

Thursday, May 23 | 5:30-8:00 PM at Cucina Massi

Learn more about how your RPAC investment fights for your right to conduct business in real estate! Past, current, and prospective RPAC Major Investors are invited to for dinner, gift card giveaways, and a presentation from NAR RPAC Liaison Brenda Small. To learn more, contact natalie@fcar.org.



Spring Brokers Meeting Thursday, May 30 | 11:30 AM-1:00 PM

Maryland REALTORS® Advocacy and Public Policy Director Lisa May joins our quarterly meeting in addition to a Forms Update from past FCAR Director Marie Lagos. Lunch is provided by Nita Young of CLA Title & Escrow.

June Membership Meeting Thursday, June 6 | 11:30 AM

REGISTER EARLY: 2024 Maryland REALTORS® President Chris Hill headlines our last Membership Meeting before summer with an update on state and national industry issues.



Lunch & Learn: The Challenge of Pronouns

Wednesday, June 19 | 12:00-1:00 PM

Maryland State Delegate Kris Fair joins us for an Informed Professionals Lunch & Learn for a topic that overlaps the topics of Pride Month and professionalism in the real estate industry. Non-members welcome!

June YPN Happy Hour Thursday, June 20 | 4:00-6:00 PM

New month, new venue! Come check out the Southern-styled, music-focused (and soon-to-be-opened) **Bentztown** restaurant at 6. S. Bentz St. This casual networking event features free appetizers and gift card giveaways. Sponsored by Melanie Meyer of Edge Home Financing.



Manland

REALTORS®

FCAR.ORG/CLASSES

Unless otherwise noted (*), all of our classes are now in hybrid format.

Please use your Membership Portal to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login. For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

Fair Housing

Tue., May 21 | 9:00-10:30 AM Instructor: Maryland REALTORS®

FREE: Bias Override Course*

Thu., May 23 | 10:00 AM-1:00 PM *Instructor: Maryland REALTORS®*

MD Code of Ethics

Thu., May 28 | 9:00 AM-12:00 PM *Instructor: Maryland REALTORS*

MREC RE Brokerage Relationships & Disclosures

Thu., May 28 | 1:00-4:00 PM *Instructor: Maryland REALTORS*

Legal & Legislative Update

Tue., May 30 | 1:00-4:00 PM *Instructor: Maryland REALTORS*

Entities, Estate & Trusts

Thu., June 13 | 1:00-2:30 PM Instructor: Beau Pichon

Alliance Certified Ally Course

Mon., June 24 | 1:00-3:00 PM *Instructor: Alex Cruz*

FREE: Accredited Buyer's Representative (ABR) Designation

June 24-26 | 4:00-8:30 PM Instructor: Tara Houston

FREE: Housing Opportunity **Certification (HOC)**

Tue., June 25 | Four Courses

LOOKING FOR AFFORDABLE CONTINUING ED?









Special Thanks

to our Newsletter Sponsors













FREDERICK COUNTY ASSOCIATION OF REALTORS®

The Voice of Real Estate in Frederick County

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