



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

November 6, 2025

2025 FCAR Board of Directors

Brandi Dillon, President

brandi.d@theagencyre.com

Kris Alcorn, Immediate Past President

kalcornfcar@gmail.com

Terez Dorsey, President-Elect

realtorterezdorsey@gmail.com

Julie Larson, Secretary

julielarson@live.com

Tracy Grubb, Treasurer

ktgrubb@comcast.net

Soraya Gillespie, Director

soraya@mytppm.com

Hanna Houck, Director

homesbyhannahouck@gmail.com

Christopher Highland, Director

chris@chrishighland.com

Tom Mitchell, Director

tom@whrgcommercial.com

Bill Armstrong, Director Emeritus

billarmstrong77@gmail.com

Dan Cumberland Jr., Strategic Partner Director

dan@moyerandsons.com

FCAR SOCIAL SHORTCUTS



What are you waiting for? Secure your tickets before they're gone.



STILL ACCEPTING AUCTION ITEM DONATIONS

Thursday, Nov. 20 | Union Mills Public House

LEARN MORE



SUPPORTING LOCAL TEENS IN RECOVERY

In Case You Missed It

FCAR Leadership Visits Tree Trekkers



FCAR Staff, 2026 Committee Chairs, and the incoming Board of Directors hit the ropes at Tree Trekkers for some team building!

It was a welcome change from a morning spent reviewing committee procedures in the FCAR Classroom. No (serious) injuries were logged and everyone enjoyed fireside drinks & s'mores courtesy of **Jeff Stempler**, First Heritage Mortgage.

News You Can Use

Big Dates & Deadlines

Tuesday, November 11

Office Closed: Veterans Day

November 14-16

NAR NXT Conference

Houston, TX

Mid-November

2026 FCAR Dues Payable

Thursday, November 20

FCARe Charity Auction

Union Mills Public House

Benefiting Phoenix Recovery Academy

Thursday & Friday, November 27-28

Office Closed: Thanksgiving

Wednesday, December 3

Installation & Holiday Brunch

Holly Hills Country Club

December 24-25, December 31-January 1

Holiday Office Closures

January 15, 2026

2026 FCAR Dues Deadline

Thursday, January 22

**Membership Meeting
with NAR Chief Economist,
Lawrence Yun**

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



Bright MLS service area

Week ending: November 2, 2025

bright
MLS

	Week ending 11/2/2025	Compared to a year ago	Compared to a week ago
Showings	75,060	+ 3.0%	+ 4.2%
New purchase contracts	5,665	+ 3.5%	+ 2.6%
Median time to contract	30 days	+ 2 days	0 days
New listings	5,005	+ 0.5%	+ 11.8%
Median list price	\$407,500	+ 1.9%	+ 1.8%
Active listings	45,402	+ 22.5%	+ 2.2%
% active listings w/ a price decrease	9.0%	+ 1.1 pp	+ 0.4 pp
Canceled listings	549	+ 23.6%	+ 21.5%

VIEW BRIGHT MLS WEEKLY STATS



News You Can Use

New Free Membership Benefit: SafeShowings

AN APP TO PROTECT YOU, THE HOMEOWNER AND THE CLIENT



Securely Capture an Image of the Client's Face

SafeShowings requires you to capture an image of the client's face.

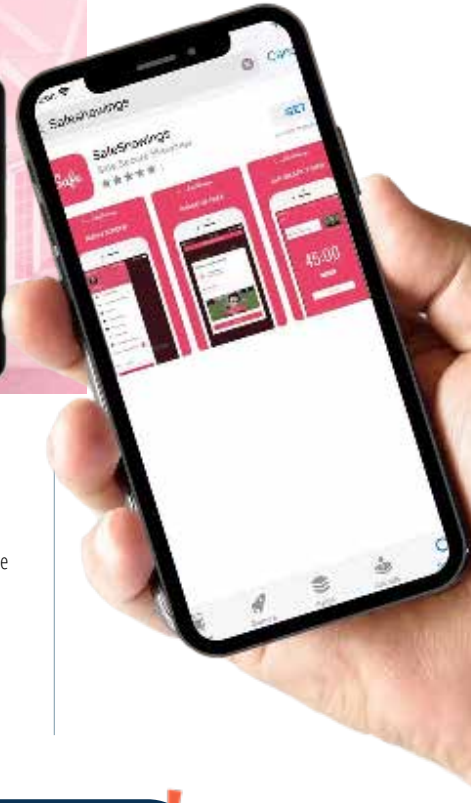
If the REALTOR® does not press the end showing button, all emergency contacts will be notified with the exact location, time, and authorities will have an image of the perpetrator's face.

Create an Emergency Contact List

Create your personalized list of contacts. You will be able to mark yourself safe or send your contacts an alert if you are not heard from within an allotted amount of time.

Give Your Seller the Security They Deserve

A client could have a criminal background and intend to return to the home at a future date and rob, kidnap or harm the family. SafeShowings deters criminal behavior by capturing an image of the client's face.



VISIT [SAFESHOWINGS.COM/FREE4ME](https://safeshowings.com/free4me)

FOLLOW THE INSTRUCTIONS TO GET STARTED TODAY

Giving Corner: Making It Easy to Give Back

Are you looking to give back to a worthy local cause? (Trick question—we know you are because you're amazing.) FCAR has made it easy. Visit fcar.org/links and scroll down to Giving section for a selection of vetted local causes worth your time, energy, and valuable donations.

FCAR.ORG/EVENTS

Lunch & Learn: VA Financing & Tax Exemptions

Wednesday, Nov. 12 | 12-1PM at FCAR

Speaker and sponsor **Jeff Stempler, First Heritage Mortgage**, will cover the ins and outs of VA financing and tax exemptions in this free lunch & learn in the FCAR Classroom.



YPN Happy Hour **Thursday, Nov. 20** | 3:30-5:30 PM at Idiom Brewing Co.

Join us at an earlier time for casual networking at Idiom Brewing Co. Sponsor **LegacyHouse Title** is offering free drink tickets for the first 20 attendees. This year's Gatsby-inspired FCARe Charity Auction takes place next door right afterward at Union Mills. (tickets sold separately—see below)



2025 FCARe Charity Auction

Thursday, Nov. 20

5:30 PM at Union Mills Public House

Support Phoenix Recovery Academy—Maryland's only recovery high school—by sponsoring, donating auction items, or bidding on items to raise money. Act now: fcar.org/auction25

BAR Sponsors: DRB Homes and Lawyers Signature Settlements

GOLD Sponsors: Chalet Settlements, Friends Title and Escrow Co., Team Bonnie & Maureen, RE/MAX Realty Plus, Woodsboro Bank, and Welcome Home Realty

Installation & Holiday Brunch

Save the date for a Holiday Brunch and the Installation of FCAR's 2026 President, Officers, and Directors.

Gold Sponsor: **Chalet Settlements;**

Mimosa Sponsor: **Friends Title & Escrow**



FCAR.ORG/CLASSES

In-person classes are noted with an asterisk(*) and all other classes are virtual.

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.

For virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

Fair Housing

Tue., Nov. 18 | 10AM-12PM on Zoom
with MD REALTORS®

MREC RE Brokerage Relationships & Disclosures

Tue., Nov. 25 | 10AM-1PM on Zoom
MD REALTORS®

New Member Orientation

Tue., Dec. 2 | 9:30-11AM at FCAR

Fair Housing: Bias Override*

Tue., Dec. 2 | 1-4PM at FCAR
with Mary Chieppa

MREC Agency-Commercial*

Thu., Dec. 4 | 1-4PM at FCAR
with Ed Stanfield, Brianne Paugh

Bankruptcy*

Thu., Dec. 11 | 10AM-1PM at FCAR
MD REALTORS®

At Home with Diversity (AHWD)*

Wed., Dec. 10 | 9AM-4PM at FCAR
MD REALTORS®

LOOKING FOR YOUR NEXT DESIGNATION?



Real Estate Negotiation Expert (RENE)

Nov. 19-21 | 8:30AM-2:00PM on Zoom with Mary Chieppa

REGISTER AT GCAAR.COM | \$185

Hosted in partnership with



Bias Override: Overcoming Barriers to Fair Housing*

Tue., Dec. 2 | 1-4PM at FCAR with Mary Chieppa

REGISTER IN YOUR PORTAL | \$35



At Home with Diversity (AHWD)*

Wed., Dec. 10 | 9AM-4PM at FCAR
with Brenda Kasuva and Terez Dorsey

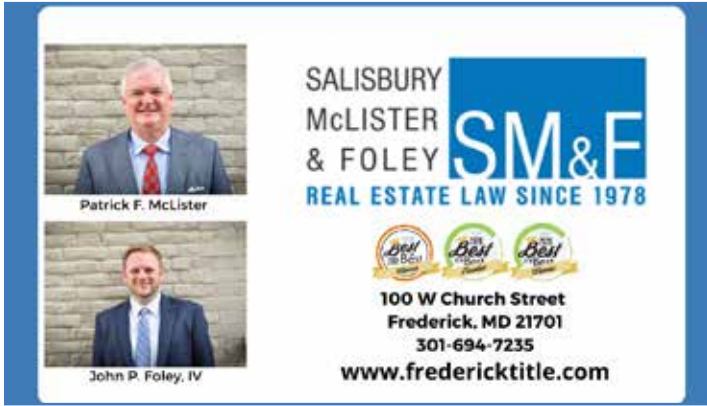
REGISTER IN YOUR PORTAL | \$35

Did you know?
Bias Override
and AHWD count
toward FCAR's DEI
Champion Program.



SPECIAL THANKS

to our Newsletter Sponsors



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