



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

November 22, 2023

2023 FCAR Board of Directors

Amos Martin, President
amos@vcre.com

Kris Alcorn, President-Elect
kaalcorn@live.com

Tony "C" Checchia, Immediate Past President
tonyc@veritarealestate.com

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Brandi.D@theagencyre.com

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Soraya Gillespie, Director
soraya@mytptm.com

Christopher Highland, Director
chris@chrishighland.com

Meg Gawler, Strategic Partner Director
meg.gawler@communitytn.com

Come celebrate with your fellow REALTORS® and Strategic Partners!



Celebrate your association's new leadership with a prompt 5:00 PM ceremony, and then cut loose at the Holiday Party following immediately after (6-8PM). This year's event is sponsored by Iron Valley Real Estate of Central MD and will take place at Union Mills Public House on Carroll Creek. **Purchase tickets (\$35): go.fcar.org/installation24**

Nov. 27 Red Cross Blood Drive: **POSTPONED**

Due to seasonal staffing issues, the Red Cross Blood Drive scheduled for this coming Monday, November 27, has been postponed. We would like to thank everyone who signed up to donate. **Keep your eye on our channels for a new date in 2024.**

FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

Membership

In Case You Missed It: 2023 FCARe Charity Auction Raises \$23,100 for I Believe In Me, Inc.



Thank you, FCARe Charity Auction Sponsors!

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PATRIOT FEDERAL CREDIT UNION | WELCOME HOME REALTY

Big Dates & Deadlines

Thursday, November 30

Holiday Party / Installation

Your 2024 Board gets sworn in at Union Mills Public House. Sponsored by Iron Valley Real Estate of Central MD.

Friday, December 8

Legislative Breakfast

Sit down with your local elected officials in the FCAR classroom.

Thursday, January 4, 2024

Membership Meeting

The new year starts off with a BANG! Join us for guest speaker **Lawrence Yun**, Chief Economist for the National Association of Realtors.

Monday, January 15

2024 Dues Renewal Deadline

Wednesday, February 14, 2024

Legislative Day

Wednesday, February 28, 2024

FCAR Awards Ceremony

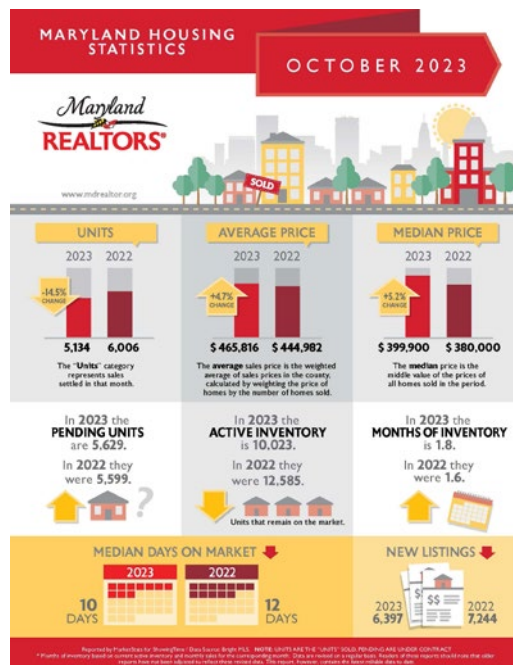
Wednesday, April 10, 2024

2024 FCAR Trade Show

Our Wild, Wild West-themed table top and display show returns in April. Booth reservations will open soon.

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



News You Can Use



LEND YOUR EXPERTISE: JOIN A COMMITTEE

Your direct involvement in FCAR committees not only helps better connect you to fellow members, but also raises the bar for value for everyone else involved.

- Advocacy
- Budget & Finance
- Commercial
- Community Service
- Diversity, Equity, and Inclusion (DEI)
- Education
- Events
- Forms
- Grievance
- Professional Standards
- YPN Advisory

Sign up or learn more: fcar.org/committees

Help FCAR Reach its 2023 RPAC Fundraising Goal

Your donation could help the association cross the finish line.

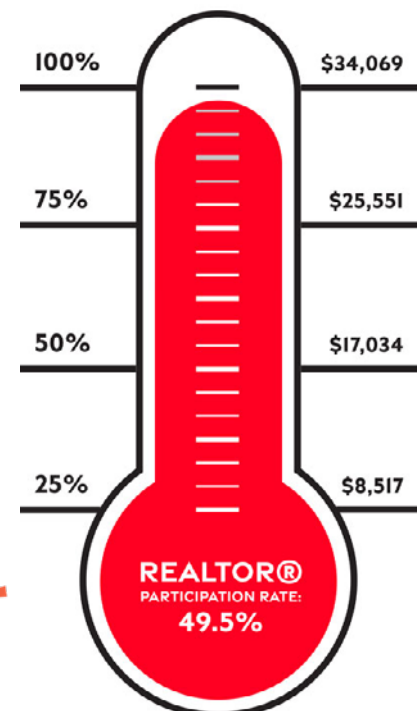
Each year, FCAR is given an RPAC fundraising goal by Maryland REALTORS®, and each year, our members meet or exceed it. This is accomplished not only by individuals stepping up to be Major Investors ([listed here](#)), but by members like you “leaving the box checked” when renewing dues and contributing a \$25 “Fair Share” investment.

If you have not contributed to RPAC this year, we would ask you to consider it. It’s hard to put a price on the local, state, and national advocacy work that the REALTOR® Party puts forth, and it benefits not only our members, but U.S. homeowners at large.

[INVEST OR LEARN MORE](#)

2023 INVESTMENT STATUS:

\$32,427 (95.1%)



FCAR.ORG/EVENTS

Installation & Holiday Party

Thursday, November 30 | 5:00-8:00 PM

Come celebrate with us! The Installation of your 2024 Board has been combined with our annual holiday party at Union Mills Public House. Join us for the installation of 2024 President Kris Alcorn and the rest of the new Board of Directors. The bar opens at 4:30 PM, Installation begins promptly at 5:15 PM, and the holiday party follows from 6:00-8:00 PM.



Legislative Breakfast Friday, December 8 | 8:00-10:00 AM at FCAR

Sit down with your city, county, and state elected officials in the FCAR classroom. Attendance is limited. Contact Hugh Gordon (hugh@fcar.org) to learn more.



January Membership Meeting

Thursday, January 4 | 11:30 AM

We're starting 2024 off with a BANG! Join us for guest speaker Lawrence Yun, Chief Economist for the National Association of REALTORS®.

Informed Professionals: ChatGPT Wednesday, January 17 | 12:00-1:00 PM

Join us as guest speaker Aaron Gawronsky of Capitol Title covers the topics everyone keeps asking about.

January YPN Happy Hour Thursday, January 18 | 4:00-4:00 PM

Shore United Bank is sponsoring the first Happy Hour of the year at Fourth Dimension Fun Center.

Save the Date: The FCAR Trade Show Wednesday, April 10, 2024

Our annual trade show returns in April with a western theme. Table and booth reservations open soon.



FCAR CONTINUING EDUCATION

Please note: All FCAR classes are hybrid unless otherwise noted.*

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.
For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

MREC Required Supervision

Tue., Dec. 5 | 1:00-4:00 PM

Instructor: Larry Riggs

MREC RE Brokerage

Relationships & Disclosures

Thu., Dec. 7 | 9:00 AM-12:00 PM

Instructor: Terry La Scola

Legal & Legislative Update

Thu., Dec. 7 | 1:00-4:00 PM

Instructor: Beau Pichon

Commercial Seminar Series: Commercial Agency

Thu., Dec. 14 | 1:00-4:00 PM

Instructor: Ed Stanfield

MD Code of Ethics

Tue., Dec. 19 | 9:00 AM-12:00 PM

Instructor: MD REALTORS®

Fair Housing

Tue., Dec. 19 | 1:00-2:30 PM

Instructor: MD REALTORS®



At Home with Diversity (AHWD)

Mon., Dec. 11 (in-person only)

9:30 AM-4:30 PM at FCAR

Instructor: Brenda Kasuva

NON-CE EDUCATIONAL RESOURCES



REGISTER ONLINE

Instructor: Steve Hoover, Bright MLS Customer Success Coach

Creating a CMA with Bright MLS

Thu., Dec. 21 | 11:00 AM-12:00 PM

Proactive Prospecting in Bright MLS

Thu., Dec. 21 | 1:00-1:45 PM



Special Thanks

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