



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

April 19, 2024

2024 FCAR Board of Directors

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Dan Cumberland Jr., Strategic Partner Director

dan@moyerandsons.com

MEET THE BOARD: Dan Cumberland Jr.



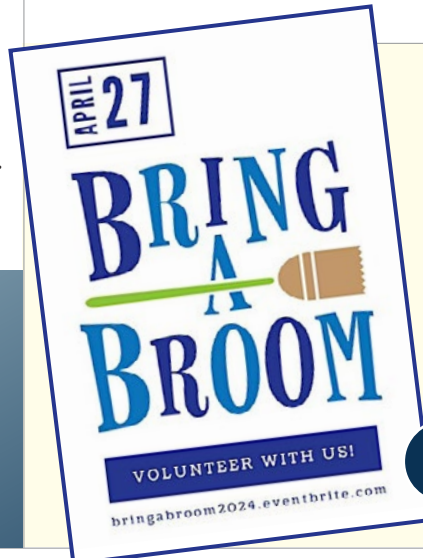
Dan Cumberland Jr.'s motto has always been "Be honest, be happy, and be yourself!"

Before becoming a Director, Dan's FCAR journey started with the Informed Professionals Committee before chairing the Community Service Committee for two years (2022 & 2023). He loves seeing the impact made with direct involvement in community events and the donations made with funds from the FCARe Fund.

Dan was named the 2021 Strategic Partner of the Year during the association's centennial year and has been a part of task forces and committees aimed at improving value for his fellow Strategic Partners. He has also earned the Diversity, Equity, and Inclusion (DEI) Champion certificate.

Join our team for some community clean-up!

Your Community Service Committee invites you to serve on **Saturday, April 27!** Click the button below, choose FCAR as your group, and enjoy a free lunch afterward.



SIGN UP AND JOIN OUR GROUP



FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

Membership

The 2024 FCAR Trade Show



[VIEW THE FACEBOOK ALBUM](#)

Held at the Frederick Fairgrounds, this event showcased the services of our Strategic Partner members and invited REALTORS® to connect, have fun, and win prizes. This year's theme was "Wild, Wild West," and attendees and exhibitors alike gussied up in their western wear to participate. Special thanks to this year's sponsors: Bella Balloons, D.R. Horton, Friends Title & Escrow, and Iron Valley Real Estate of Central MD. (Photo credit: Picture Perfect LLC)

Frederick County Fair Housing Proclamation



[VIEW ON FACEBOOK](#)

April is Fair Housing month and FCAR's fair housing practices were celebrated and highlighted by the Frederick County Executive, the Frederick County Division of Housing, and members of the Frederick County Affordable Housing Council.

Big Dates & Deadlines

Thursday, May 2

Membership Meeting

Guest Speaker: Justin Matney, Director of Resource Integration, Quantum Loophole

Meetings: May 4-9, Expo: May 6-7

REALTOR® Legislative Meetings & Trade Expo

Walter E. Washington Convention Center

Thursday, May 23

RPAC Major Investor Dinner

Cucina Massi, Downtown Frederick

Thursday, May 30

Spring Brokers Meeting

with Chuck Kasky and Lisa May

Thursday, June 6

Membership Meeting

Guest Speaker: Chris Hill, 2024 Maryland REALTORS® President

Deadline: December 31

Code of Ethics Cycle 7 Ends

Don't let the deadline sneak up on you!

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING April 14, 2024	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	99,806	-19.0%	-7.8%
New Purchase Contracts	6,649	+10.4%	+15.4%
Median Time to Contract	17 days	+0 days	+0 days
New Listings	6,277	+3.5%	+1.6%
Median List Price	\$430,000	+4.9%	+0.0%
Active Listings	28,266	+10.2%	+2.1%
% Active Listings with a Price Decrease	7.9%	+0.9 pp	+0.0 pp
Canceled Listings	332	+19.9%	-7.8%

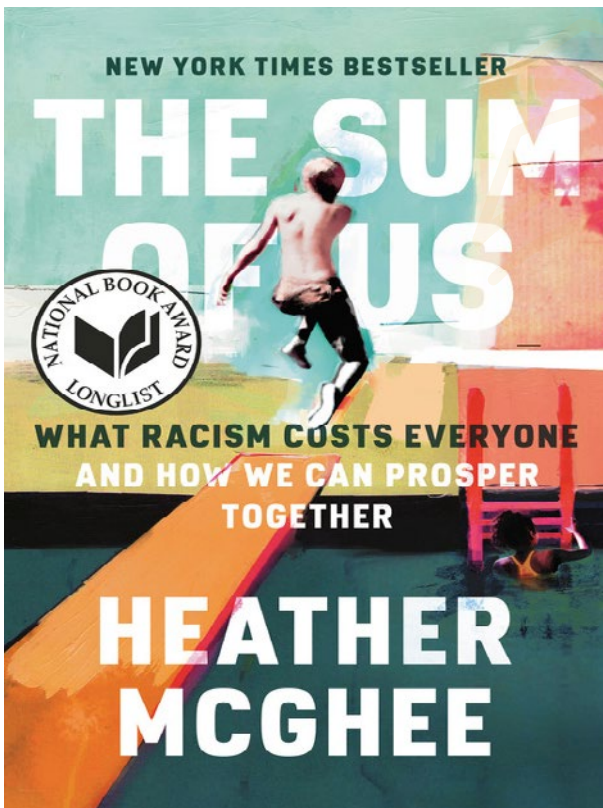
pp = percentage points

For more weekly insights, visit BrightMLS.com/MarketUpdate.

APRIL IS FAIR HOUSING MONTH: Recommended Resources

This Fair Housing Month, let's amplify the call for housing justice. Every person deserves a fair shot at a home. Join us in promoting fairness, inclusivity, and equal housing opportunities.

**HOUSING
EQUALITY
STARTS
HERE**
BE THE CHANGE.



WHAT TO READ: *The Sum of Us*

Heather McGhee examines the American economy and its frequent failures for the public. She identifies racism in politics and policymaking as a core issue affecting not only people of color but also white individuals.

This racism underlies many of America's complex public issues, contributing to democratic dysfunction and moral rises. McGhee explores the origins of this problem and potential solutions.

WHAT TO WATCH: *How Property Law is Used to appropriate Black Land*

Vice News: As the U.S. continues to grapple with its history of racial discrimination, VICE's Alzo Slade explores the vulnerability of black landowners in the South.





FCAR.ORG/EVENTS

Bring a Broom Saturday, April 27 | 8:30-11:30 AM

Do good, feel good. Join your Community Service Committee for a little spring cleaning in Downtown Frederick! When registering, choose FCAR as your group, and enjoy a free lunch afterward. Learn more.

Basics of Commercial Seminar Tuesday, April 30 | 1:00-3:00 PM

Join instructor Ashleigh Rossi, VP at MacRo Real Estate for a basic overview of commercial real estate.

May Membership Meeting Thursday, May 2 | 11:30 AM-1:30 PM

Learn all this exciting new business and infrastructure development with guest speaker Justin Matney, Director of Resource Integration for Quantum Loophole.



REALTOR® Legislative Meetings & Trade Expo

May 4-9 | Expo: May 6-7

Join us in advancing and supporting real estate issues that matter in every community by continuing the critical policy conversations among REALTORS®, lawmakers, and industry leaders.

Housing & Economic Update Wednesday, May 15 | 12-1 PM

A Lunch & Learn with Lisa Sturtevant, Chief Economist for Bright MLS.



YPN + Commercial Committee Happy Hour Thursday, May 16 | 4:00-6:00 PM

Come network on the Brewer's Alley rooftop! Sponsored by Friends Title & Escrow and MacRo Real Estate.



RPAC Major Investor Dinner Thursday, May 23 | 5:30-8:00 PM

Past, current, and prospective RPAC Major Investors are invited to participate in this year's Major Investors dinner. To learn more, contact hugh@fcar.org.

FCAR.ORG/CLASSES

Unless otherwise noted, all of our classes are now in hybrid format.

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login. For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

At Home with Diversity (AHWD)

Apr. 23 & May 1 | 2:00-5:00 PM

Instructor: Brenda Kasuva

Buyer Consumer-Based Consultation

Fri., Apr. 26 | 9:30 AM-12:30 PM

Instructor: Mary Chieppa

Contracts Law Review

Fri., May 14 | 9:00-10:30 AM

Instructor: Maryland REALTORS®

MREC Required Supervision

Fri., May 14 | 9:00 AM-12:00 PM

Instructor: Maryland REALTORS®

Fair Housing

Tue., May 21 | 9:00-10:30 AM

Instructor: Maryland REALTORS®

Implicit Bias: Overcoming Barriers to Fair Housing (free)*

Thu., May 23 | 10:00 AM-1:00 PM

Instructor: Maryland REALTORS®

In-person at FCAR

TWO GREAT FAIR HOUSING RESOURCES (ONE FREE!)



Apr. 23 & May 1 | 2:00-5:00 PM on Zoom

Instructor: Brenda Kasuva | Cost: \$65



Thu., May 23 | 10:00 AM-1:00 PM at FCAR

Instructor: Maryland REALTORS® | FREE

brighti[®]
MLS VIRTUAL TRAINING

REGISTER ONLINE

FREE BRIGHT MLS ONLINE TRAINING

Instructor: Steve Hoover, Bright MLS Customer Success Coach

Bright MLS Basics: What You Need to Know to Get Started

Thu., Apr. 21 | 10:00-10:45 AM on Zoom

Creative Searching using Bright MLS

Thu., Apr. 21 | 2:00-3:00 PM on Zoom

Special Thanks

to our Newsletter Sponsors



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