



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

September 22, 2023

2023 FCAR Board of Directors

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Meg Gawler, Strategic Partner Director
meg.gawler@communitytn.com

We have loved seeing so many of you lately. Don't be strangers!

Between classes, Member Appreciation Week, and other activities, it's been a pleasure having so many members swing by our office or show up at events.



FCAR SOCIAL SHORTCUTS

[Click here for our COVID-19 Info Page](#)

REALTOR® Safety Month

Did you know that September was REALTOR® Safety Month?

We're sharing tips and best practices all month long on social media to help you stay safe in everyday real estate scenarios.

Learn more: nar.realtor/safety

Membership

The 2024 FCAR Officer & Director Election

Time is running out! In addition to Officers, a total of three Director positions are open—two REALTORS® and one Strategic Partner position. The process only takes a few minutes and your participation helps ensure the healthy function of the association. Results will be announced at our Annual Meeting on October 5.

September 1-30:
go.fcar.org/vote



Kris Alcorn
President



Brandi Dillon
President-Elect



Terez Dorsey
Secretary



Garrett Gillespie
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REALTOR® Director



Julie Larson
REALTOR® Director



Lori Reeder
REALTOR® Director



Dan Cumberland Jr.
Strategic Partner Director



Erin Dieterich
Strategic Partner Director

Wanted: Sponsors and Premiere Auction Items

FCARE^{FUND} Charity Auction
THURSDAY, NOVEMBER 9
BE A SUPERHERO
AND DONATE AN ITEM OR EXPERIENCE
FOR THIS YEAR'S AUCTION!



Do you have a great “experience” item for the FCARE Charity Auction? *Let us know!*

Whether it's sports tickets, spa packages, tee times, hot air balloon rides, or makeovers, the right premiere item can bring in lots of money for your association's annual charity auction. **Have your own idea?**

We would love to hear it.

Please submit all questions and ideas about item donations to Natalie McLister, FCAR Director of Operations (natalie@fcar.org).

Big Dates & Deadlines

September 1 - 30

2024 FCAR Elections

Vote today in your Membership Portal.

Thursday, October 5

Annual Membership Meeting

Guest speaker: Kenny McClain
(Six, McClain & Associates)

Thursday, November 9

FCARe Charity Auction

Now accepting donations and sponsors.
Tickets to go on sale soon.

Wednesday, November 15

FCAR Dues Renewal

Thursday, November 30

Holiday Party / Installation

Union Mills Public House

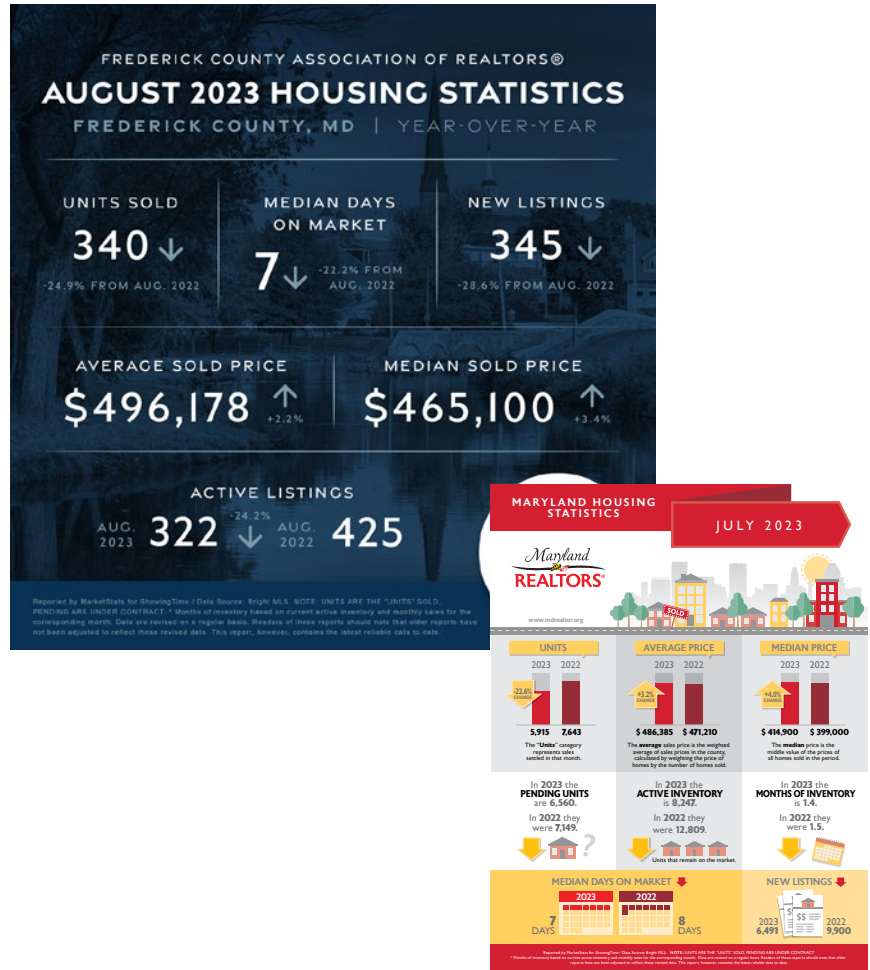
Wednesday, April 10

2024 FCAR Trade Show

Our Wild, Wild West-themed table top and display show returns in April. Booth reservations will open soon.

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING September 17, 2023	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	81,935	-18.3%	-0.5%
New Purchase Contracts	5,706	-18.1%	+15.7%
Median Time to Contract	16 days	+6 days	-2 days
New Listings	5,438	-11.4%	-0.3%
Median List Price	\$399,900	+2.6%	-4.8%

Click the image above or visit the [Bright MLS Weekly Market Update](#).

Have an Appraisal Question for Kenny McClain? Have it answered at our October 5 Meeting.

If you have appraisal related questions in advance of Kenny McClain (Six, McClain & Associates) speaking at our October Membership Meeting, let us know! (hugh@fcar.org) Our Annual Membership Meeting will be held on Thursday, October 5 from 11:30 AM-1:00 PM at Dutch's Daughter.

SentriLock REALTOR® Safety Webinar

Thursday, September 28: Don't miss this exclusive webinar featuring Carl Carter, Executive Director and Founder of the Beverly Carter Foundation, along with Tracey Hawkins, internationally known REALTOR® safety expert as they offer up real and actionable ways you can stay safe while working in your market. [RSVP today on Zoom.](#)



Now Open: City of Frederick Residential Rental Licence Application Portal

The Rental Licensing Ordinance passed by the City of Frederick will go into effect January 1, 2024, and the portal to apply for licensing opened this week. The link can be found here: www.cityoffrederickmd.gov/rlo

It is recommended that you advise property owners and clients that they will want to go online as soon as possible

to apply for the required license.

FCAR is currently working with the City of Frederick to add a clause to the City of Frederick Disclosure Statement that will disclose to prospective buyers where they can find information regarding the Rental Licensing Ordinance.

UPCOMING EVENTS

Annual Membership Meeting Thursday, Oct. 5 | 11:30 AM-1:00 PM

Featuring guest speaker Kenny McClain (Six, McClain & Associates), 2024 FCAR 2024 Election results, and a tribute to Marla Johnson (delayed from last month). Have appraisal-related questions to ask? Let us know in advance! (hugh@fcar.org)

Informed Professionals Lunch & Learn: Home Inspection Red Flags

Wednesday, Oct. 18 | 12:00-1:00 PM

Join us for a lunch & learn with Ken Nelson of Hometeam Inspection Service.

YPN Happy Hour Thursday, Oct. 19 | 5:00-7:00 PM

Our Young Professionals Network (YPN) Happy Hour visits Cacique in Downtown Frederick.

FCARe Charity Auction: "Be a Superhero!"

Thursday, November 9 | 5:30-8:00 PM (*costumes not required*)

SPONSORS AND DONATIONS WANTED: Do you have a good "experience" item to donate? (sports tickets, spa packages, tee times, etc.)

Let us know! This year's Superhero-themed event benefits *I Believe In Me, Inc.*, a mentorship program that helps equip local youth for success.

Ticket sales will open soon.



Save the Date: Holiday Party & Installation Thursday, November 30

The Installation of the 2024 Board has been combined with our annual holiday party at Union Mills Public House.

Save the Date: The FCAR Trade Show Wednesday, April 10, 2024

Our annual trade show returns to the Frederick Fairgrounds this Spring with a Wild, Wild West theme.

Table and booth reservations will open soon.

FCAR CONTINUING EDUCATION

Please note: All FCAR classes are hybrid unless otherwise noted.*

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.
For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

Legal & Legislative Update

Tue., Sept. 26 | 9:00 AM-12:00 PM

Instructor: Beau Pichon of
Lakeside Title

On-Site Sewage Treatment (Septic) Systems

Wed., Sept. 27 | 12:30-2:00 PM

Instructor: Andy Lazur

New Member Orientation*

Wed., Oct. 11 | 5:00-6:30 PM

Instructor: Brandi Dillon of
The Agency Frederick

MREC RE Brokerage Relationships & Disclosures

Thu., Oct. 12 | 1:00-4:00 PM

Instructor: Maryland REALTORS®

MD Code of Ethics

Thu., Oct. 19 | 9:00 AM-12:00 PM

Instructor: Maryland REALTORS®

Fair Housing

Thu., Oct. 19 | 1:00-2:30 PM

Instructor: Maryland REALTORS®

Seller Representative Specialist (SRS) Certification (virtual)

Oct. 25-27 | 8:30 AM-1:30 PM

Instructor: Mary Chieppa

Commercial Seminar Series: Commercial Agency

Thu., Dec. 14 | 1:00-4:00 PM

Ed Stanfield (3.0 Credits)



2023 FORMS REVIEW WEBINAR

Thu., Sept. 28 | 2:00-3:00 PM on Zoom

Join us for a review of the new and revised forms
before they go into effect on October 1.

Instructor: Marie Lagos

go.fcar.org/forms23



GCAAR VIRTUAL RADON COURSE

CE Review of Montgomery County Radon Laws

Tue., Oct. 2 | 3:00-4:30 PM on Zoom | Instructor: Robert Pettis

<https://gcaar.com/education-events/class-and-events-calendar>

Special Thanks

to our Newsletter Sponsors



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