

Newsletter

The United Voice for Real Estate in Frederick County

September 19, 2025

2025 FCAR Board of Directors

Brandi Dillon, President brandi.d@theagencyre.com

Kris Alcorn, Immediate Past President kalcornfcar@gmail.com

Terez Dorsey, President-Elect realtorterezdorsey@gmail.com

Julie Larson, Secretary julielarson@live.com

Tracy Grubb, Treasurer ktgrubb@comcast.net

Soraya Gillespie, Director soraya@myttpm.com

Hanna Houck, Director homesbyhannahouck@gmail.com

Christopher Highland, Director chris@chrishighland.com

Tom Mitchell, Director tom@whrgcommercial.com

Bill Armstrong, Director Emeritus billarmstrong77@gmail.com

Dan Cumberland Jr., Strategic Partner Director dan@moyerandsons.com

FCAR SOCIAL SHORTCUTS











October 9: Annual Membership Meeting

Legal Update: Beau Pichon | **Lender Update: Natalie Winter**

MAYORAL CANDIDATE **FORUM**

Incumbent Michael O'Connor (D) | Tom Trott (R) Submit your questions in advance! (hugh@fcar.org)

RECISTER EARLY



Vote Today: 2026 Officer & Director Elections

Get involved! Cast your vote for your 2026 association leadership.

















VOTE IN YOUR MEMBERSHIP PORTAL BY OCT.



In Case You Missed It

Recap: YPN Cornhole Tournament



















What a day! The fourth annual Young Professionals Network (YPN) Cornhole Tournament at Utica Park was a blast. Dozens of REALTORS*, Strategic Partners, and non-member guests piled into Shelter 2 for an afternoon of drinks, Mission BBQ, and cornhole. **Congratulations to this year's winners: Johnny Foley and Houston Darling.** Visit our Facebook page for sponsor info and full details.

News You Can Use

Big Dates & Deadlines

Through Sept. 30

2026 Officer & Director Elections

Vote by Oct. 1 in your Membership Portal

Thursday, October 9

Annual Membership Meeting

Feauring a Frederick City Mayoral Candidate Forum with Tom Trott and Michael O'Connor

October 20-23

MD REALTORS® Conference

Ocean City, MD

November 14-16

NAR NXT Conference

Houston, TX

Mid-November

2026 FCAR Dues Rollout

Thursday, November 20

FCARe Charity Auction

Union Mills Public House Benefiting Phoenix Recovery Academy

Wednesday, December 3

Installation & Holiday Brunch

Holly Hills Country Club

Thursday, January 22

Membership Meeting with Lawrence Yun of NAR

Registration opens later this fall

Housing Market Statistics

More market statistics are available on our <u>housing statistics</u> page.



Week ending: September 14, 2025



	Week Ending 2025-09-14	Compared to a year ago	Compared to a week ago
Showings	81,674	→ 0.2%	÷ 3.2%
New Purchase Contracts	5,892	+ 1.5%	+ 10.9%
Median Time to Contract	28 days	+ 4.0 days	+ 1.0 days
New Listings	6,398	+ 5.9%	+ 3.4%
Median List Price	\$435,000	* 3.6%	+ 3.3%
Active Listings	45,408	+ 25.2%	+ 2.5%
Price Decrease %	9.7%	∻ 0.5 pp	+ 0.1 pp
Canceled Listings	454	+ 15.8%	+ 2.8%

VIEW BRIGHT MLS WEEKLY STATS



News You Can Use

Important Update from 'Stop MPRP'



PSC SETS PROCEDURAL SCHEDULE FOR MPRP CASE

MAR 2, 2026 - PSEG MUST FILE **UPDATED ANALYSIS**

SEPT 21 & 28, 2026 - PUBLIC HEARINGS IN EACH COUNTY

MARCH 2027 - FINAL DECISION EXPECTED

READ MORE ON FACEBOOK



Member Benefit: Free FCAR Space Rental



Visit fcar.org/rentals to learn more about renting our Classroom or Boardroom for your next workshop, closing, or event. Rental is free for members and open to the community at a reasonable cost.

Need a service provider? Use a member first!

FCAR Strategic Partners provide services like moving, title work, home inspections, estate sales, photography, video, appraisals, and more. Visit our online directory and find a provider you can trust.



FCAR.ORG/EVENTS

United Way Day of Action Friday, Oct. 1 | 9:30 AM-3:00 PM (end time approximate)

Your FCAR Community Service Committee is assembling a team to tackle projects at this yearly volunteer event. Contact frederick@kimberlyjohngroup.com to sign up.



Annual Membership Meeting and Mayoral Candidate Forum

Thursday, Oct. 9 | 11:30 AM-1:00 PM

Featuring incumbent Mayor Michael O'Connor (D) and challenger Tom Trott (R). Submit your questions in advance to hugh@fcar.org. Also featuring the 2026 FCAR Budget update and board election results. Legal update by Beau Pichon and Lender Update by Natalie Winter.

YPN Happy Hour Thursday, Oct. 16 | 4:30-6:30 PM at Brewer's Alley

Save the date for our next monthly networking event. Sponsored by **D.R. Horton** and **Friends Title & Escrow**.

MD REALTORS® Annual Conference Oct. 20-23 | Ocean City, MD

Registration is still open for Maryland REALTORS® annual conference at the DoubleTree Hilton Ocean City Oceanfront.

FCARe Charity Auction Thursday, Nov. 20 | 5:30-9:00 PM at Union Mills Public House

Save the date! Help support Phoenix Recovery Academy—Maryland's only recovery high school—by sponsoring, donating auction items, or bidding on items to raise money. Full details available on our website. Ticket sales open soon.

Installation & Holiday Party Wednesday, Dec. 3 | 11:30 AM-1:00 PM at Holly Hills

Save the date for a Holiday Brunch and the Installation of FCAR's 2026 President, Officers, and Directors. (Gold Sponsor: Chalet Settlements; Mimosa Sponsor: Friends Title & Escrow) Ticket sales will open in October.

FCAR.ORG/CLASSES

In-person classes are noted with an asterisk(*) and all other classes are virtual.

Please use your Membership Portal to sign up. Visit fcar.org and click the login button or visit **go.fcar.org/login**.

For virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

Legal & Legislative Update

Thu., Sep. 18 | 9AM-12PM on Zoom MD REALTORS®

MREC RE Brokerage Relationships & Disclosures

Tue., Sep. 23 | 10AM-1PM on Zoom with MD REALTORS®

Legal & Legislative Update

Thu., Sep. 18 | 9AM-12PM on Zoom MD REALTORS®

New Member Orientation (non-CE)

Tue., Sep. 30 | 9:30-11AM at FCAR Marie Lagos, BHHS Penfed Realty

Preparing Buyers and Sellers for Home Inspections

Wed., Oct. 8 | 10-11:30AM at FCAR Dan Deist, Top to Bottom Services

MD PRO\$ Presentation on Oil Heat

Tue., Oct. 14 | 10-11:30AM on Zoom Susan Janett, Program Director and Nat'l Energy Advocate for PRO\$

Fair Housing: Bias Override

Tue., Nov. 4 | 1-4PM at FCAR Mary Chieppa

MD Code of Ethics

Thu., Nov. 6 | 1-4PM on Zoom MD REALTORS®

Looking for your next **Designation?**

Hosted in partnership with







Oct. 1-2 | 1-4 PM on Zoom with David Piatek

REGISTER AT GCAAR.COM | \$185

Oct. 15-17 | 8:30AM-1:30PM on Zoom with Mary Chieppa

REGISTER AT GCAAR.COM | \$310



Nov. 19-21 | 8:30AM-2:00PM on Zoom with Mary Chieppa

REGISTER AT GCAAR.COM | \$185



FREE BRIGHT MLS TRAINING **BRIGHT MLS TIPS & TRICKS**

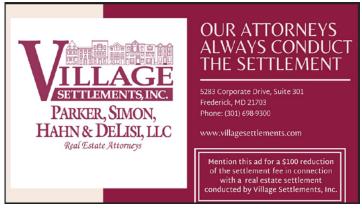
Fri., Sept. 26 | 10-11 AM with Steve Hoover, Customer Success Coach

SPECIAL THANKS

to our Newsletter Sponsors









FREDERICK COUNTY ASSOCIATION OF REALTORS®

The Voice of Real Estate in Frederick County

490 MONOCACY BLVD. | FREDERICK, MD 21701 | 301-663-0757 | WWW.FCAR.ORG









