



**FREDERICK  
COUNTY  
ASSOCIATION OF  
REALTORS®**

# Newsletter

*The United Voice for Real Estate in Frederick County*

**February 23, 2024**

## 2024 FCAR Board of Directors

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[dan@moyerandsons.com](mailto:dan@moyerandsons.com)

## MEET THE BOARD: Treasurer Garrett Gillespie



Garrett Gillespie is a second-generation REALTOR® licensed in Maryland and affiliated with Taylor Properties. Gillespie has a degree in political science and is currently enrolled as an evening student at the Antonin Scalia Law School at George Mason University, pursuing a Juris Doctor degree.

Garrett is currently serving a three-year term on the Legal Action Committee and was a member of the 2022 Cryptocurrency Presidential Advisory Group (PAG). Additionally, Garrett is a Federal Political Coordinator Contact Team Member. In 2023, Gillespie graduated from the Maryland REALTORS® Leadership Academy.

## Ticket Sales End Today: The FCAR Awards Ceremony at McClintock

**Wednesday, February 28**

McClintock Distilling

5:00-8:00 PM | \$20

**Secure your tickets:**

[go.fcar.org/award-tix-23](https://go.fcar.org/award-tix-23)



FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

# Membership

EVENT RECAP:

## February New Member Orientation



Facilitated by President-Elect Brandi Duffy Dillon and sponsored by EstateMAX and MissionTransition, February's Orientation ushered 12 new members into the FCAR fold. We are here to help equip these REALTORS® and Strategic Partners to serve their Frederick County clientele!

**Pictured (left to right): Erin Holloway Shoemaker (Impact Maryland Real Estate), Jessica Raborg(Charis Realty Group), Jeremy Alexander (Frederick Office of Berkshire Hathaway HomeServices PenFed Realty), Kayla Skurski(CENTURY 21 Redwood Realty), David Brightbill, Jonathon Frishkorn (Keller Williams Realty Centre), Erica Steinhoff (EXP Realty), Fiorella Denton (Samson Properties Frederick), FCAR President-Elect Brandi Dillon (The Agency Frederick), Bethany Engle, Sara Hamad (Long & Foster Frederick), Jared Higgins (Keller Williams Realty Centre), and Seiji Hirai (Coldwell Banker Residential).**

## Our March Membership Meeting will be here before you know it.

Thursday, March 7 | 11:30 AM-2:00 PM | Dutch's Daughter

Guest Speaker: Danielle Adams (pictured)

CEO, Frederick County Building Industry Association (FCBIA)

REGISTER TODAY: [go.fcar.org/mm0324](https://go.fcar.org/mm0324)



## Big Dates & Deadlines

**Wednesday, February 28**

### FCAR Awards Ceremony

McClintock Distilling

**Thursday, March 7**

### Membership Meeting

Guest Speaker: Danielle Adams, CEO, Frederick County Building Industry Association (FCBIA)

**Thursday, April 4**

### Membership Meeting

Guest Speaker: Jim Savitz, CLA Title  
Topic: Hot Title Topics to Know

**Wednesday, April 10**

### 2024 FCAR Trade Show

REALTORS® attend for free! Strategic Partner table and booth reservations are open through March 22.

**Meetings: May 4-9, Expo: May 6-7**

### REALTOR® Legislative Meetings & Trade Expo

Walter E. Washington Convention Center

**Deadline: December 31**

### Code of Ethics Cycle 7 Ends

Failure to complete training during any cycle will lead to suspension of membership for the January and February immediately following the cycle deadline, with termination of membership starting March 1 after the cycle deadline.

## Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING February 18, 2024	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	81,685	-14.6%	-0.3%
New Purchase Contracts	5,162	-2.4%	-2.5%
Median Time to Contract	18 days	-4 days	-2 days
New Listings	4,892	+4.5%	+2.8%
Median List Price	\$410,000	+5.2%	+5.1%

Click the image above or visit the [Bright MLS Weekly Market Update](#).

# News You Can Use

REALTORS® & LENDERS NEEDED:

## Frederick Pre-Purchase Education Course with Steven Rose

Do you have a passion for first time homebuyers and the knowledge to back it up? If so, **contact Terez Dorsey** ([realtorterezdorsey@gmail.com](mailto:realtorterezdorsey@gmail.com)) to learn more about helping to facilitate this workshop for Frederick Department of Housing and Human Services (DHHS). This monthly class is held each third Tuesday on Zoom.

AUG. 13, NOV. 12, DEC. 10

## Only 3 Community Table Dates Remain

**Make a difference!** Formerly known as The Soup Kitchen, The Community Table serves an evening meal, seven nights a week, 365 days a year. To learn how you or your business could sponsor and staff a monthly soup kitchen team (4:30-7:00 PM), [view the guide](#) or contact Community Service Committee member [Susan Houck](#).

VOLUNTEER OPPORTUNITY:

## Bring a Broom

Join your Community Service Committee in a little Spring Cleaning in Downtown Frederick.

Bring a Broom is a program for teams and individuals to volunteer their time to help Downtown Frederick shine! Volunteers will sweep sidewalks, mulch tree wells, pick up trash and plant flowers. The event is held from 8:30-11:30 AM. Complimentary lunch will be served for volunteers.

**How to volunteer:** Click the button below and select FCAR in the checkout phase to join our volunteer team at the event!

**SIGN UP TODAY**



APRIL 27

BRING  
A  
BROOM

**VOLUNTEER WITH US!**

[bringabroom2024.eventbrite.com](http://bringabroom2024.eventbrite.com)

# FCAR.ORG/EVENTS

2023  
FCAR  
AWARDS



## The FCAR Awards Ceremony

Wednesday, February 28 | 5:00-8:00 PM

Tickets sales end Feb. 23! 5:00 PM Happy Hour at McClintock Distilling promptly followed by a 6:00 PM ceremony and more mingling time until 8:00 PM.

## March Membership Meeting

Thursday, March 7 | 11:30 AM-1:30 PM

Join us for a presentation from one of our partner associations, the Frederick County Building Industry Associations (FCBIA). **Pictured:** Danielle Adams, CEO, FCBIA



## YPN Happy Hour: X-Golf

Thursday, March 14 | 4:00-6:00 PM

Sponsored by Salisbury, McLister & Foley LLP.

## New Construction Lunch & Learn

Wednesday, March 20 | 12:00-1:00 PM at FCAR

**TRADE SHOW 2024**

FREDERICK COUNTY ASSOCIATION OF REALTORS®

**Wild, Wild West**

**REALTOR® and Exhibitor Registration Open** Wednesday, April 10 | 11AM-2PM

## REALTOR® Legislative Meetings & Trade Expo May 4-9 | Expo: May 6-7

Join us in advancing and supporting real estate issues that matter in every community by continuing the critical policy conversations among REALTORS®, lawmakers, and industry leaders.

# FCAR CONTINUING EDUCATION

**PLEASE NOTE: All winter classes (Jan.-Mar.) are virtual.**

Please use your [Membership Portal](#) to sign up. Visit [fcar.org](http://fcar.org) and click the login button or visit [go.fcar.org/login](http://go.fcar.org/login).  
For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

## MD Code of Ethics

Tue., Mar. 5 | 9:00 AM-12:00 PM

Instructor: Maryland REALTORS®

## New Member Orientation

Tue., Mar. 5 | 9:30-11:00 AM

*\*In-person at FCAR*

Instructor: Kris Alcorn

## MREC RE Brokerage

**Relationships & Disclosures**

Tue., Mar. 5 | 1:00-4:00 PM

Instructor: Maryland REALTORS®

## Contracts Law Review Elective

Tue., Mar. 12 | 9:00-10:30 AM

Instructor: Maryland REALTORS®

## Fair Housing

Tue., Mar. 19 | 9:00-10:30 AM

Instructor: Maryland REALTORS®



REGISTER ONLINE

## HAVE YOU MASTERED BRIGHT MLS?

Instructor: Steve Hoover, Bright MLS Customer Success Coach

**How to Enter a Listing in Bright MLS**

Thu., Mar. 21 | 10:00-10:45 AM on Zoom

**Prospecting in Bright's Public Records**

Thu., Mar. 21 | 2:00-3:00 PM on Zoom



## MARYLAND REALTORS® GRI COURSES

**GRI 200** Feb. 29-Mar.13 | [Details](#)

**GRI 300** Apr. 2-11 | [Details](#)

**GRI 400** May 5-11 | [Details](#)



# Special Thanks

*to our Newsletter Sponsors*



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