



FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®

Newsletter

The United Voice for Real Estate in Frederick County

August 11, 2023

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Sept. 11-15: Mark your Calendar for Membership Appreciation Week

Save the date! We're rolling out the stops to celebrate YOU, our members. Enjoy store discounts, free seminars and CE, food trucks, and discounted headshots by PicturePerfect. It all ends with the YPN Cornhole Tournament at Utica Park on Friday, September 15. Learn more: fcar.org/events



FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

Grab your RPAC Raffle tickets by September 6

Tickets are available for \$5 for 1, \$25 for 10, or \$50 for 20 with a grand prize of a Yeti Tundra Hall cooler (\$450 value). Learn more: go.fcar.org/raffle



Membership

Your premiere donations are what make the annual charity auction a success



DONATIONS WANTED: Do you have a great “experience” item? *Let us know!*

Whether it’s sports tickets, spa packages, tee times, hot air balloon rides, or makeovers, the right premiere item can bring in lots of money for your association’s annual charity auction. **Have your own idea?**

We would love to hear it.

Please submit all questions and ideas about item donations to Natalie McLister, FCAR Director of Operations (natalie@fcar.org).



THIS YEAR’S FCARe CHARITY AUCTION CAUSE

This year’s Superhero-themed event benefits *I Believe In Me, Inc.*, a local nonprofit that helps equip local youth for success. They also offer students free after-school program including snacks, mentorship, educational assistance, and transportation; as well as the ability to participate in numerous activities and events.



News You Can Use

Big Dates & Deadlines

July 1 - September 6
2023 RPAC Raffle

Thursday, September 7
Membership Meeting
REALTOR® Safety with Jonathan Schultz, 2024 FCAR Elections, and a tribute to Marla Johnson

September 7 - October 3
2024 FCAR Elections

September 11-15
FCAR Membership Appreciation Week
Get ready for 50% store discounts, free CE courses, free food trucks, discounted head shots, and more!

Friday, September 15
YNP Cornhole Tournament
Sponsorship and registration now open.

September 19-21
All In! Maryland REALTORS® Annual Conference

Thursday, November 9
FCARe Charity Auction
Now accepting donations and sponsors.

Thursday, November 30
Holiday Party / Installation

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING August 6, 2023	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	88,064	-14.9%	+0.2%
New Purchase Contracts	6,011	-19.1%	-2.0%
Median Time to Contract	15 days	+4 days	-1 day
New Listings	5,450	-15.7%	+0.4%
Median List Price	\$395,990	+2.9%	+0.3%

Click the image above or visit the [Bright MLS Weekly Market Update](#).

News You Can Use

AUGUST 16 WEBINAR: Get Your Free .realtor Branding Kit

FCAR has teamed up with NAR to provide you with free online business resources.

Learn more: go.fcar.org/realtorbranding



Lenders Needed to Teach City of Frederick First Time Homebuyer Workshop

Lend your expertise to help make first time homebuyers dreams come true

Do you have a passion for first time homebuyers and the knowledge to back it up? If so, **contact Terez Dorsey** (realtorterezdorsey@gmail.com) to learn more about helping to facilitate this workshop for the City of Frederick.

Volunteer Opportunity: I Believe In Me 5K



The FCAR Community Service Committee is helping fill volunteer positions for this upcoming race to benefit I Believe In Me, Inc., a local nonprofit that provides mentoring, meal programs, and support for local at-risk youth.

If you are interested in helping out or learning more, **contact Frederick Genau** (frederick@kimberlyjohnngroup.com).

Maryland REALTORS® Virtual Ombuds Training Program

To learn more about this important virtual training coming up on August 30-31, contact sandi.frazer@mdrealtor.org. Both days are required to complete the training.

Wondering “What is an Ombud?” Learn more on the [Maryland REALTORS® site](https://www.marylandrealtors.com).



UPCOMING EVENTS



August YPN Happy Hour **Thursday, Aug. 17** | 4:00-6:00 PM

FCAR's Young Professional Network (YPN) casual networking event returns from Summer Break! Don't let the word "young" keep you from a good time at Olde Mother Brewing Co. Sponsored by United Title Service.



September Membership Meeting

Thursday, Sept. 7 | 11:30 AM-1:00 PM

Start REALTOR® Safety Month off with a presentation from Corporal Jonathan Schultz of the FPD. The meeting will also feature FCAR 2024 Elections and a tribute to Marla Johnson.

Membership Appreciation Week **Monday, Sept. 11-Friday, Sept. 15**

Save the date(s) for REALTOR® Store and headshot discounts, food trucks, and free educational content.

YPN Cornhole Tournament

Friday, Sept. 15 | 12:00-4:00 PM

Grab a partner and form a team! Lunch is at noon and bags fly at 1 PM. This free event is open to both members and non-members. go.fcar.org/cornhole



All In! Maryland REALTORS® Annual Conference **September 19-21**

Go "All In!" and save \$100 with Early Bird registration! This year's event is at Live! Casino Hotel in Hanover, MD.



FCARE Charity Auction: "Be A Superhero"

Thursday, November 9 | 5:30-8:00 PM

DONATIONS WANTED: Do you have a good "experience" item to donate? (sports tickets, spa packages, tee times, etc.) Let us know! This year's Superhero-themed event benefits *I Believe In Me, Inc.*, a mentorship program that helps equip local youth for success.

FCAR CONTINUING EDUCATION

Please note: All FCAR classes are hybrid unless otherwise noted.*

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.
For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

FREE CE FOR MEMBERSHIP APPRECIATION WEEK

MD Code of Ethics

Thu., Aug. 17 | 1:00-4:00 PM

Instructor: Maryland REALTORS®

MREC RE Required Supervision

Wed., Aug. 23 | 1:00-4:00 PM

Instructor: Larry Riggs

MREC RE Brokerage Relationships & Disclosures

Thu., Aug. 24 | 9:00 AM-12:00 PM

Instructor: Maryland REALTORS®

FREE: Land Surveying

Tue., Sept. 12 | 12:30-2:00 PM

Instructor: Patty Aiken

FREE: Understanding Contract Addenda

Wed., Sept. 13 | 9:00 AM-12:00 PM

Instructor: Marie Lagos &
David Zumbrunn

New Member Orientation*

Wed., Sept. 13 | 12:30-2:00 PM

Instructors: Kelly Malagari &
Maureen Nichols

Home Finance Resource (HFR) Certification (virtual)

Thu., Sept. 13-14 | 1:00-4:00 PM

Instructors: TBA

On-Site Sewage Treatment (Septic) Systems

Wed., Sept. 27 | 12:30-2:00 PM

Instructor: Andy Lazur

Seller Representative Specialist (SRS) Certification (virtual)

Oct. 25-27 | 8:30 AM-1:30 PM

Instructor: Mary Chieppa

COMMERCIAL SEMINAR SERIES

REGISTER ONLINE

FREE: Financing/Appraisal

Fri., Aug. 25 | 9:00-11:00 AM

Michael Pugh, Houston Darling,
PW Shaffer

FREE: Commercial Contracts

Tue., Sept. 12 | 9:00-11:00 AM

Brianne Paugh

Commercial Agency (CE)

Thu., Dec. 14 | 1:00-4:00 PM

Ed Stanfield (3.0 Credits)

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MLS

VIRTUAL BRIGHT MLS TRAINING

Thu., Aug. 17 | 10:00-10:45 AM | Creating a CMA with Bright MLS

Thu., Aug. 17 | 2:00-2:45 PM | Proactive Prospecting in Bright MLS

Instructor: Steve Hoover, Bright MLS Customer Success Coach

REGISTER ONLINE

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