



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

June 29, 2023

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FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

Double Header: Two Informed Professionals Lunch & Learns Coming Up in July

REGISTER TODAY



Starting July 1



Supporting REALTOR® Party advocacy with a chance to win.

Whether it's on the national, state, or local level, an investment in RPAC is an investment in protecting your rights as a homeowner and a REALTOR®.

This year's annual RPAC Raffle begins July 1 and features the grand prize of a Yeti "Tundra Haul" wheeled cooler (valued at \$450). Learn more: go.fcar.org/raffle

Membership

June YPN Happy Hour



This month's YPN Happy Hour had FCAR REALTORS® and Strategic Partners soaking up the sun on Brewer's Alley's rooftop in Downtown Frederick.

Attendees gathered for good drinks, low-pressure networking, and free appetizers courtesy of our June sponsor—**Fox Mountain Property Inspections**. Five lucky business card drawing winners went home with tickets to the Downtown Frederick Partnership's Alive@Five concert series on Carroll Creek.

This monthly event is on vacation in July but will return at another downtown location in August. So, keep your eyes on our feed! Registration for the September 15 YPN Cornhole Tournament is also now open.

Big Dates & Deadlines

July 1 - September 6
Annual RPAC Raffle

Deadline: Friday, July 14
Maryland REALTORS® Committee Deadline
 Sign up and volunteer at the state level.

Thursday, September 7
Membership Meeting
 REALTOR® Safety with Jonathan Schultz

September 11-15
FCAR Membership Appreciation Week
 Get ready for 50% store discounts, free CE courses, free food trucks, discounted head shots, and more!

Friday, September 15
YNP Cornhole Tournament
 Sponsorship and registration now open.

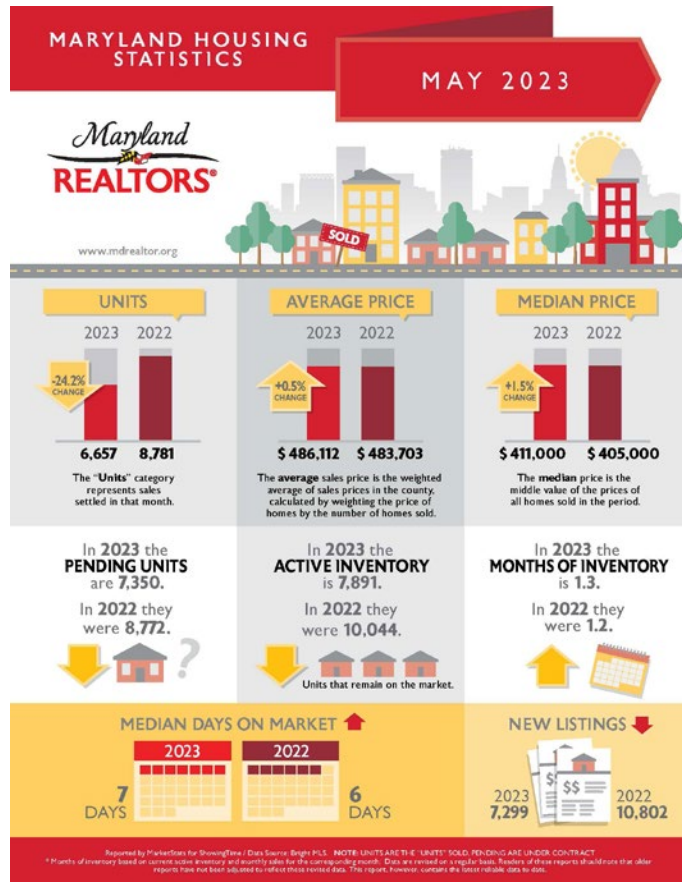
September 19-21
All In! Maryland REALTORS® Annual Conference

Thursday, November 9
FCARe Charity Auction
 Now accepting donations and sponsors.

Thursday, November 30
Holiday Party / Installation

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING June 25, 2023	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	101,072	-8.6%	+10.3%
New Purchase Contracts	6,240	-22.0%	-4.3%
Median Time to Contract	15 days	+8 days	+1 day
New Listings	5,565	-27.6%	-0.1%
Median List Price	\$415,000	+3.8%	+1.2%

b For more weekly insights, visit BrightMLS.com/MarketUpdate.

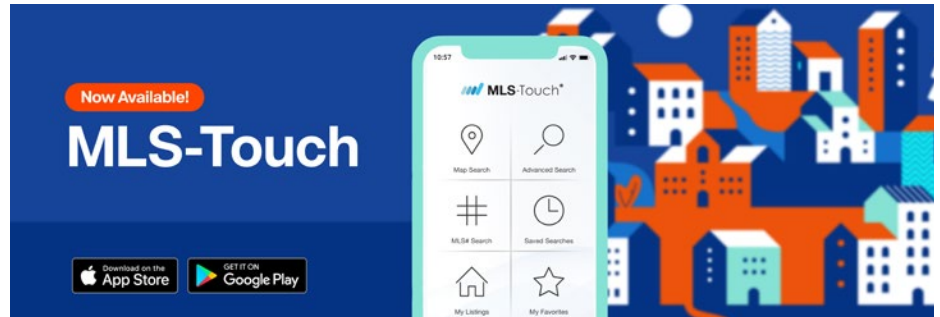
News You Can Use

Goodbye, HomeSnap. Hello, MLS-Touch!

EFFECTIVE JUNE 30:

Bright MLS will remove HomeSnap as a core offering. MLS-Touch—Bright MLS' app solution for the short term—is available in your app store.

Learn more: go.fcar.org/mls-touch



Summer Hours at the FCAR Office

FCAR staff is now operating from 8AM-4:30 PM Mon-Thu and 8AM-2PM on Fridays.

Volunteer: Historic Preservation Commission

The Frederick County Historic Preservation Commission is seeking the representation of FCAR membership in fulfilling their important duties.

This entity meets on the first Wednesday of each month at 7PM

(currently via WebEx) to review nominations to the County Register for Historic Places, nominations to the National Register, applications for the Rural Historic Preservation Grant Program, and more.

If you are interested, submit a

letter of interest and resume to Joyce Grossnickle (jgrossnickle@frederickcountymd.gov).

Questions can be directed to Amanda Whitmore (awhitmore@frederickcountymd.gov).

Montgomery County Recordation Tax Increase

Effective October 1, 2023, MoCo transactions will see a new, increased recordation tax.

The new recordation tax rates apply to any transaction that occurs on or after October 1, 2023. The County will rely on the latter of the date of the document or the last acknowledgement to determine when the transaction occurs. If a document is received October 1, 2023 or later, the new rates will apply. Therefore, we suggest scheduling settlements well in advance of October 1, 2023 to avoid having your clients pay the new, higher rates. [Learn more.](#)

UPCOMING EVENTS



Informed Professionals Lunch & Learn: Tiny Homes

Thursday, July 13 | 11:30 AM-12:00 PM at FCAR, 12:00-1:00 PM at an off site model tiny home

Come learn more about custom-built Tiny Homes! Non-members are welcome to attend.

Informed Professionals Lunch & Learn: Getting Borrowers Loan Ready

Friday, July 14 | 11:30 AM-1:00 PM

This free Informed Professionals Lunch & Learn features guest speaker J.P. Bergas, Regional Manager for Uqual. Lunch is sponsored by George Makrides of CBM Mortgage. Non-members are welcome to attend.



Membership Appreciation Week Monday, Sept. 11-Friday, Sept. 15

Save the date(s) for free CE, 50% REALTOR® Store discount, food trucks, and more!

YPN Cornhole Tournament

Friday, Sept. 15 | 12:00-4:00 PM

Grab a partner and form a team! Our Young Professionals Network is hosting its second annual YPN Cornhole Tournament at Utica Park. Lunch is at noon and bags fly at 1 PM. This free event is open to both members and non-members. Sponsorships are still being accepted.



All In! Maryland REALTORS® Annual Conference September 19-21

Save \$100 with Early Bird registration! This year's event is at Live! Casino Hotel in Hanover, MD.

FCAR CONTINUING EDUCATION

Please note: All FCAR classes are hybrid unless otherwise noted.*

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.
For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

New Member Orientation*

Tue., July 11 | 9:30-11:00 AM

In-Person at FCAR

Instructors: *Hugh Gordon,
Kelly Malagari*

The 10 Most Common Home Defects

Wed., July 12 | 9:30-11:30 AM

Instructor: *Richard Leonard, Fox Mountain Property Inspections*

Working with Rentals

Wed., July 19 | 9:00-11:00 AM

Instructor: *Marie Lagos, BHHS Frederick*

MD PRO\$: Oil Heat

Wed., July 26 | 10:00-11:30 AM

Instructor: *Susan Janett, Partnership for Realty and Oilheat Success*

MREC RE Required Supervision

Wed., Sept. 23 | 1:00-4:00 PM

Instructor: *Maryland REALTORS®*



VIRTUAL BRIGHT MLS TRAINING

Thu., July 20 | 10:00-10:45 AM | Tracking the Market with Bright MLS

Thu., July 20 | 2:00-2:45 PM | Listing Entry and More!

Instructor: *Steve Hoover, Bright MLS Customer Success Coach*

[REGISTER ONLINE](#)

COMMERCIAL SEMINAR SERIES

[REGISTER ONLINE](#)

Financing/Appraisal

Fri., Aug. 25 | 9:00-11:00 AM

*Michael Pugh, Houston Darling,
PW Shaffer*

Commercial Contracts/Leases

Tue., Sept. 12 | 9:00-11:00 AM

Brianne Paugh

Commercial Agency (CE)

Thu., Dec. 14 | 1:00-4:00 PM

Ed Stanfield (3.0 Credits)

Special Thanks

to our Newsletter Sponsors



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