



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

March 21, 2024

2024 FCAR Board of Directors

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kalcornfcar@gmail.com

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amos@vcre.com

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brandi.d@theagencyre.com

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realtorterezdorsey@gmail.com

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garrettgillespie54@aol.com

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soraya@myttpm.com

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homesbyhannahouck@gmail.com

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chris@chrishighland.com

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julielarson@live.com

Dan Cumberland Jr., Strategic Partner Director

dan@moyerandsons.com

FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

MEET THE BOARD: Director Chris Highland



Chris Highland has been a REALTOR® for over 30 years in Frederick County, which has been home for Chris and his wife Karen since 1989.

Chris has associated with several brokerages over the decades, and is currently a Branch Office Manager and Growth Leader for eXp Realty. His association involvement includes chairing and participating in the Events, Communications, Grievance Commit-

tees at before becoming a member of the FCAR Board of Directors in 2023.

“After my years of management and brokering, I have a greater appreciation for the work and role of the national, state, and local REALTOR® Associations”, affirms Chris. “The support and resources they provide are critical to our industry, and to the rights of homeownership.



This Friday: NAR Settlement Webinar

FRIDAY, March 22 at Noon: Maryland REALTORS® is hosting a virtual session for its leadership team to address the recent NAR settlement.

REGISTER TODAY



Membership

March New Member Orientation



Pictured (from left): Brandon Benitez, Bryan Chaney, Clay Harris, Carline Hatcher, Megan Howard, Sandra Hudmon, Alexander Jamison, Kelly Phillips, Stephenie Stadler, Jane Page Gunnell Thompson, and Kelly Yates.

Buzz Mackintosh Honored by Local Rotary



Buzz Mackintosh of Mackintosh REALTORS® was recognized and honored recently by the Carroll Creek Rotary Club with the presentation of a Paul Harris Fellow. The Paul Harris Fellow is the highest recognition a Rotarian can earn for the work they do for Rotary or a Rotary project. A \$1,000 donation is made to the Rotary Foundation in order to receive the honor.

The club has long supported Bikes for the World, sending used bicycles to South Africa for repair and distribution to those without transportation. Rotary Clubs worldwide participate, with storage for collected bikes before shipment being the main challenge. Buzz's barn has been pivotal in storing these bikes, a boat, and holiday flags for downtown Frederick.

News You Can Use

Big Dates & Deadlines

Wednesday, April 3

Maryland REALTORS® Regional Roundtable

Eagle's Nest Golf Course, Phoenix, MD

Thursday, April 4

Membership Meeting

Guest Speaker: Terrence Gabriel,
Fidelity National Financial
Hot Title Topics to Know

Wednesday, April 10

2024 FCAR Trade Show

REALTORS®: Register for free today!
Strategic Partners: Table and booth
reservations end March 22.

Thursday, May 2

Membership Meeting

Guest Speaker: Justin Matney, Director of
Resource Integration, Quantum Loophole

Meetings: May 4-9, Expo: May 6-7

REALTOR® Legislative Meetings & Trade Expo

Walter E. Washington Convention Center

Thursday, May 23

RPAC Major Investor Dinner

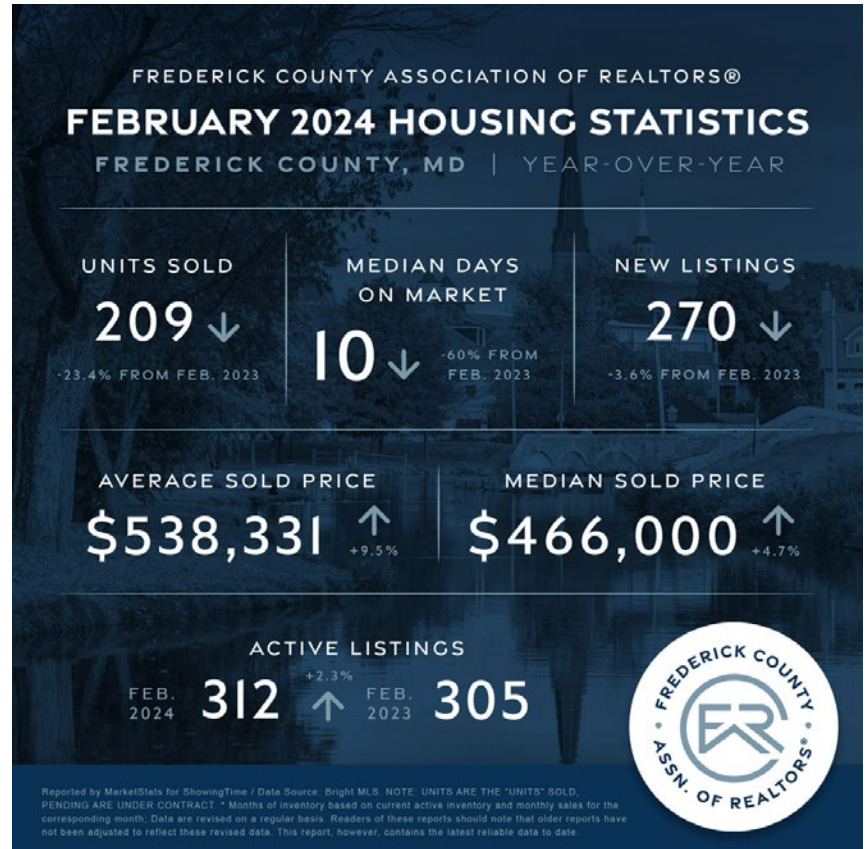
Cucina Massi, Downtown Frederick

Deadline: December 31

Code of Ethics Cycle 7 Ends

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING March 17, 2024	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	97,902	-7.0%	+2.2%
New Purchase Contracts	6,055	-1.2%	+1.9%
Median Time to Contract	18 days	-1 day	+1 day
New Listings	5,734	+8.0%	+3.2%
Median List Price	\$420,000	+5.0%	+1.2%

Click the image above or visit the [Bright MLS Weekly Market Update](#).

News You Can Use

THE ELEPHANT IN THE ROOM: NAR President Kevin Sears Simplifies the Recent Settlements in a 5 Minute Video



GoFundMe for King Family

Brent King, the husband of Caley Childs-King, tragically passed away in a kayaking accident in late February. A GoFundMe has been set up to aid the family in covering funeral expenses and navigating life without Brent. Caley Childs-King is an assistant to FCAR member Lori Rogers of Keller Williams Realty Centre. [You can donate here.](#)



Join your Community Service Committee for a little Spring Cleaning in Downtown Frederick. Volunteers will sweep sidewalks, mulch tree wells, pick up trash and plant flowers. The event is held from 8:30-11:30 AM. Complimentary lunch will be served for volunteers.

How to volunteer: Click the button and select FCAR in the checkout phase to join our volunteer team at the event!

SIGN UP TODAY



FCAR.ORG/EVENTS

Maryland REALTORS® Regional Roundtable: Phoenix, MD

Wednesday, April 3 | 10:00 AM-2:00 PM | go.fcar.org/roundtable24



April Membership Meeting

Thursday, April 4 | 11:30 AM-1:30 PM

Hot Title Topics: What You Should Know with Terrence Gabriel



TRADE SHOW 2024

FREDERICK COUNTY ASSOCIATION OF REALTORS®

Wild, Wild West

REALTORS® Register today for free! Wednesday, April 10 | 11AM-2PM

Strategic Partners: Table & Booth Registration End March 22

Bring a Broom Saturday, April 27 | 8:30-11:30 AM

Join your Community Service Committee for a little spring cleaning in Downtown Frederick! (lunch included)



REALTOR® Legislative Meetings & Trade Expo

May 4-9 | Expo: May 6-7

Join us in advancing and supporting real estate issues that matter in every community by continuing the critical policy conversations among REALTORS®, lawmakers, and industry leaders.

FCAR CONTINUING EDUCATION

PLEASE NOTE: All winter classes (January-March) are virtual.

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.
For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

New Member Orientation

Tue., Apr. 16 | 12:00-1:30 PM

**In-person at FCAR with
Kelly Malagari & Maureen Nichols*

At Home with Diversity

Apr. 23 & May 1 | 2:00-5:00 PM

Instructor: Brenda Kasuva

Buyer Consumer-Based Consultation

Fri., Apr. 26 | 9:30 AM-12:30 PM

Instructor: Mary Chieppa

Contracts Law Review

Fri., May 14 | 9:00-10:30 AM

Instructor: Maryland REALTORS®

MREC Required Supervision

Fri., May 14 | 9:00 AM-12:00 PM

Instructor: Maryland REALTORS®

Implicit Bias: Overcoming Barriers to Fair Housing

Thu., May 23 | 10:00 AM-1:00 PM

Instructor: Maryland REALTORS®



MARYLAND REALTORS® GRI COURSES

GRI 300 April 2-11 | [Details](#)

GRI 400 May 5-11 | [Details](#)



[REGISTER ONLINE](#)

HAVE YOU MASTERED BRIGHT MLS?

Instructor: Steve Hoover, Bright MLS Customer Success Coach

Bright MLS Basics: What You Need to Know to Get Started

Thu., Apr. 21 | 10:00-10:45 AM on Zoom

Creative Searching using Bright MLS

Thu., Apr. 21 | 2:00-3:00 PM on Zoom



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