



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

June 15, 2023

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FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

This Tuesday: Free Bias Override CE Course at FCAR



Wednesday: Free Ag Lunch & Learn

Panel Participants:

- **Anne Bradley** -- Land Preservation Program Administrator, Frederick County Planning & Permitting
- **Elizabeth Benitez** -- Senior Ag Relationship Manager, Horizon Farm Credit
- **Stephen McHenry** -- Executive Director, MARBIDCO
- **Nicole Milbourne** -- Ag Relationship Manager, Horizon Farm Credit

Register today: go.fcara.org/aglunch



Membership

June New Member Orientation



Facilitated by President-Elect Kris Alcorn, this month's New Member Orientation welcomed over a dozen new faces to the FCAR family. June's class was sponsored by Key City Media.

In alphabetical order (some not pictured): Cesar Banegas (Keller Williams Realty Centre—KWRC), Ashley Brown (Long & Foster Frederick), Laurilee Clugston (Real Estate Teams, LLC), Jacklyn Conley (KWRC), Gabrielle Graham (KWRC), Cheryl Holder (Real Estate Teams), Douglas Keefer (KWRC), Tiffany Martin (KWRC), Taylor Muehlstein (Kimberly John Group of RE/MAX Results), Jill Phillips (Catocin Realty), Crystal Pletcher (KWRC), John Ravas (Key City Media), George Simmons (George Simmons & Associates), Janet Simmons, Crystal Smith (KWRC), Ram Thang (KWRC), and Katie Tsurapas RE/MAX Plus).

Catching Up:
June Membership
Meeting Updates

LEGAL AND LEGISLATIVE UPDATE SUMMARY

Big Dates & Deadlines

Tuesday, June 20 (in-person at FCAR)

FREE Implicit Bias Course

NAR's new Bias Override course meets the CE Fair Housing credit requirement for new REALTORS®.

Saturday, June 17

MD Homeownership Expo

Wayne K. Curry Sports & Learning Center

Deadline: Friday, July 14

Maryland REALTORS® Committee Deadline

Sign up and contribute at the state level.

Thursday, September 7

Membership Meeting

September 11-15

FCAR Membership Appreciation Week

Get ready for 50% store discounts, free CE courses, free food trucks, discounted headshots, and more!

Friday, September 15

YNP Cornhole Tournament

Free food, drinks, and casual competitive cornhole.

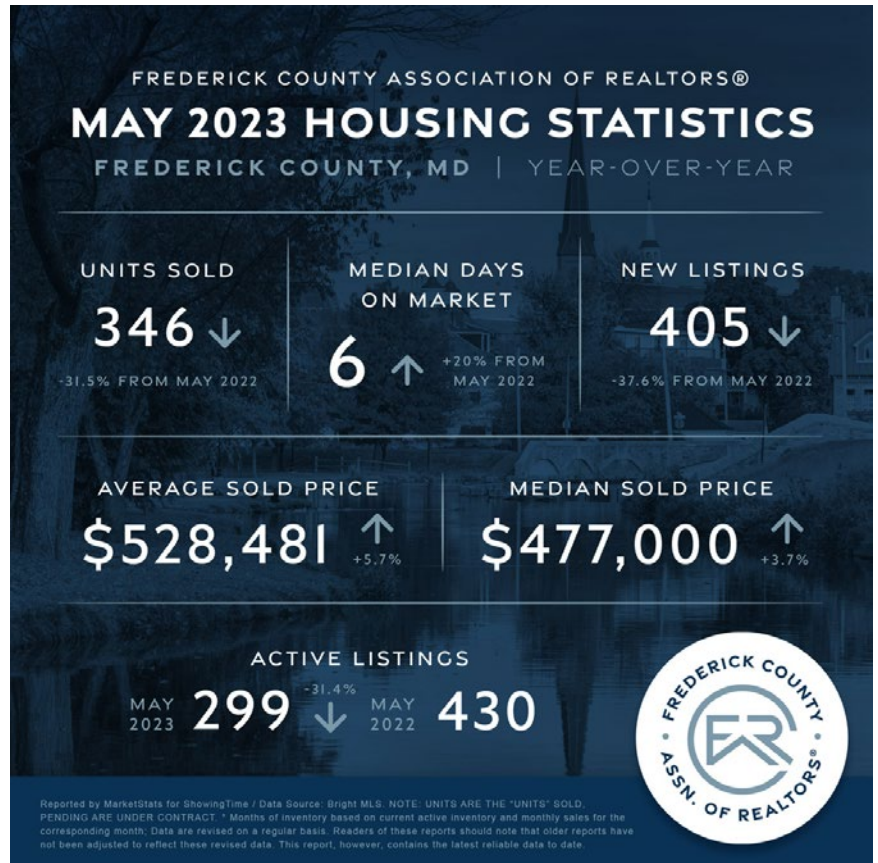
Thursday, November 9

FCAR Charity Auction

Now accepting donations for this year's event—"Be a Superhero."

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING June 11, 2023	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	102,032	-13.7%	+0.3%
New Purchase Contracts	6,807	-19.6%	+18.7%
Median Time to Contract	15 days	+9 days	+0 days
New Listings	5,907	-25.9%	+6.1%
Median List Price	\$409,000	+2.3%	-2.6%

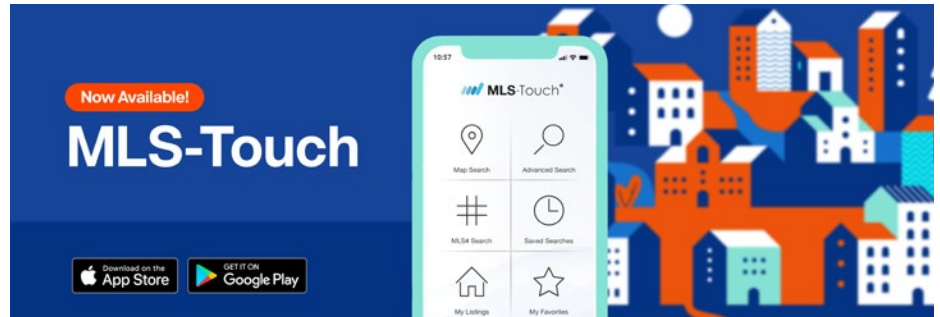


For more weekly insights, visit BrightMLS.com/MarketUpdate.

Goodbye, HomeSnap. Hello, MLS-Touch!

Effective June 30: Bright MLS will remove HomeSnap as a core offering. MLS-Touch—Bright MLS' app solution for the short term—is available in your app store.

Learn more: go.fcjar.org/mls-touch



Summer Hours at the FCAR Office

FCAR staff is now operating from 8AM-4:30 PM Mon-Thu and 8AM-2PM on Fridays.

2023 RPAC Progress Update

Thanks to our Major Investors and a REALTOR® participation rate of 47.19%, we have collected \$27,700 (80.5%) toward our total goal of \$34,401 for the year.

Major investors for 2023 include Kris Alcorn, Jessica Almovodar, Bill Armstrong, Hugh Gordon, Maureen Nichols, FCAR, Sue Kelly, Soraya Gillespie, Hanna Houck,



Susan Houck, and Maureen Nichols.

FCAR members can support the work of defending their businesses and homeowner rights by supporting the REALTOR® Party.

REALTORS® Needed to Teach City of Frederick First Time Homebuyer Workshop

Lend your expertise to help make first time homebuyers dreams come true

Do you have a passion for first time homebuyers and the knowledge to back it up? If so, **contact Terez Dorsey** (realtorterezdorsey@gmail.com) to learn more about helping to facilitate this workshop for the City of Frederick.

UPCOMING EVENTS



YPN Happy Hour **Thursday, June 15** | 4:00-6:00 PM

Join us at **Brewer's Alley** in Downtown Frederick and bring your business cards! We'll be picking several winners for free Alive@Five tickets. Sponsored by Fox Mountain Property Inspections.

Informed Professionals Lunch & Learn: Agricultural Financing & Development

Wednesday, June 21 | 12:00-1:30 PM

This free Informed Professionals Lunch & Learn features guest speaker a panel of four experts on the topic: Anne Bradley, Elizabeth Benitez, Stephen McHenry, and Nicole Milbourne. Lunch is sponsored by Horizon Farm Credit. Non-members are welcome to attend.



Informed Professionals Lunch & Learn: Getting Borrowers Loan Ready

Friday, July 14 | 11:30 AM-1:00 PM

This free Informed Professionals Lunch & Learn features guest speaker J.P. Bergas, Regional Manager for Uqual. Lunch is sponsored by George Makrides of CBM Mortgage. Non-members are welcome to attend.

YPN Cornhole Tournament

Friday, Sept. 15 | 12:00-4:00 PM

Grab a partner and form a team! Our Young Professionals Network is hosting its second annual YPN Cornhole Tournament at Utica Park. Lunch is at noon and bags fly at 1 PM. This free event is open to both members and non-members. **Sponsorships are still being accepted.**



FCAR CONTINUING EDUCATION

Please note: All classes have returned to a hybrid format.

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login. For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.



FREE CE: Bias Override

Tuesday, June 20 | 1:00-4:00 PM at FCAR
This **in-person** course meets the Fair Housing credit requirement for new REALTORS®.
Instructors: Kathleen Dartez and Colette Massengale of Maryland REALTORS®

Fair Housing

Thu., June 22 | 9:30-11:00 AM
Instructor: Maryland REALTORS®

Legal & Legislative Update

Tue., June 27 | 1:00-4:00 PM
Instructor: Mary Chieppa

MREC RE Brokerage Relationships & Disclosures

Thu., June 29 | 9:00 AM-12:00 PM
Instructor: Maryland REALTORS®

MREC Required Supervision

Thu., June 29 | 1:00-4:00 PM
Instructor: Kathleen Dartez of Maryland REALTORS®

New Member Orientation

Tue., July 11 | 9:30-11:00 AM
Instructors: Maureen Nichols, Kelly Malagari

The 10 Most Common Home Defects

Wed., July 12 | 9:30-11:30 AM
Instructor: Richard Leonard, Fox Mountain Property Inspections

Working with Rentals

Wed., July 19 | 9:00-11:00 AM
Instructor: Marie Lagos, BHHS Frederick

Oil Heat

Wed., July 26 | 10:00-11:30 AM
Instructor: Susan Janett, Partnership for Realty and Oilheat Success

COMMERCIAL SEMINAR SERIES

[REGISTER ONLINE](#)

Financing/Appraisal

Fri., Aug. 25 | 9:00-11:00 AM
Michael Pugh, Houston Darling, PW Shaffer

Commercial Contracts/Leases

Tue., Sept. 12 | 9:00-11:00 AM
Brianne Paugh

Commercial Agency (CE)

Thu., Dec. 14 | 1:00-4:00 PM
Ed Stanfield (3.0 Credits)

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