



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

July 23, 2025

2025 FCAR Board of Directors

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FCAR SOCIAL SHORTCUTS



AN FCAR INFORMED PROFESSIONALS
LUNCH & LEARN

RIGHT OF FIRST REFUSAL

WEDNESDAY, JULY 30 | 12-1:30 PM AT FCAR
FREE | OPEN TO NON-MEMBERS

SPONSORED BY **MARIE LAGOS** **BERKSHIRE HATHAWAY HOMESERVICES** **PENFED REALTY**

RSVP FOR FREE

In Case You Missed It

Committee Serves at City Youth Matrix



Saturday was a beautiful day for a stroll on the C&O Canal with City Youth Matrix, Frederick Maryland and its youth attendees.

2025 FCAR President **Brandi Dillon** (top right), Community Service Committee Chair **Frederick Genau** (bottom center), and committee members **Laura Malec** (top center) and **David Pard** (top left) volunteered to spend time with the children and learn more about the vital work of this local nonprofit.

News You Can Use

Big Dates & Deadlines

Through September 4

FCAR Office Summer Hours

Mon-Thu: 8AM-4:30PM; Fri: 8AM-2PM

Through Thursday, September 4

2025 RPAC Raffle

Win free registration and hotel stay to this year's Maryland REALTORS® Conference in Ocean City, MD!

Learn more: go.fcar.org/raffle

Thursday, September 4

Membership Meeting

Guest Speaker: Kenny McClain
Six, McClain & Associates

September 8-12

Membership Appreciation Week

Discounts and special events all week long!

October 20-23

MD REALTORS® Conference

Ocean City, MD

November 14-16

NAR NXT Conference

Houston, TX

Thursday, November 20

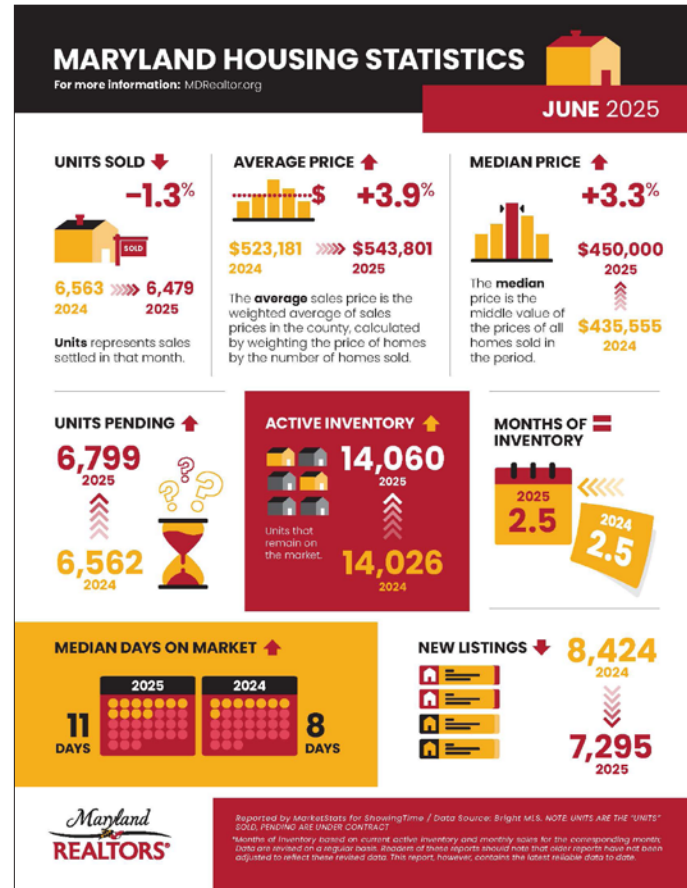
FCARe Charity Auction

Union Mills Public House

Benefiting Phoenix Recovery Academy

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



Bright MLS service area

Week ending: July 20, 2025

brightTM
MLS

	Week ending 7/20/2025	Compared to a year ago	Compared to a week ago
Showings	89,060	+ 4.1%	+ 4.2%
New purchase contracts	6,401	+ 0.5%	+ 9.6%
Median time to contract	25 days	+ 3 days	+ 2 days
New listings	5,985	+ 2.0%	+ 10.1%
Median list price	\$435,000	+ 2.4%	0.0%
Active listings	43,307	+ 25.6%	+ 0.4%
% active listings w/ a price decrease	9.4%	+ 0.7 pp	+ 1.1 pp
Canceled listings	443	+ 7.3%	+ 10.3%

VIEW BRIGHT MLS WEEKLY STATS

News You Can Use

Need some space? We get it. Let us help.



Classroom



Boardroom

LEARN MORE ABOUT FCAR ROOM RENTALS

Visit fcar.org/rentals to learn more about renting our Classroom or Boardroom for your next workshop, closing, or event. Rental is free for members and open to the community at a reasonable cost.

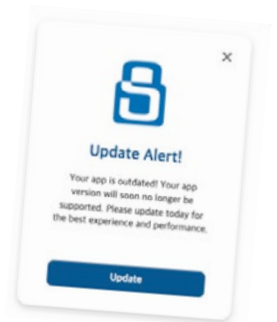
New SentiKey App Update Policy

SentriLock began a process in April of this year and continuing each quarter they will:

- Review adoption rates for all current mobile app versions.
- Identify the newest version with 95% agent adoption or higher.
- Set that version as the minimum required standard for continued app use.

For this cycle, the following app versions will be the required minimum as of August 4:

- iOS – 5.90.0; • Android – 5.90.0





**RPAC
RAFFLE**

INVEST IN THE REALTOR® PARTY FOR A CHANCE TO WIN BIG

**Win a Free Maryland REALTORS®
Ocean City Conference Package!**

\$25 FOR FIVE CHANCES **\$50 FOR TEN (MAX OF 10)**

Learn More: go.fcar.org/raffle25

FCAR.ORG/EVENTS



Lunch & Learn: Right of First Refusal

Wednesday, July 30 | 12-1:30 PM at FCAR

Join us for lunch with **guest speaker Emily Button**, Office of Tenant and Landlord Affairs for Maryland Department of Housing & Community Development. **Sponsored by Marie Lagos** of Berkshire Hathaway HomeServices PenFed Realty of Frederick.

Frederick City Candidate Forum **Tuesday, Aug. 12** | 5-8 PM at The Arc

Become an informed voter! We have partnered with the Frederick Chamber and the FCBIA to host a forum for both Frederick City Council and Mayoral candidates. Pre-registration required.

RPR Webinar: Prep and Prevail **Wednesday, Aug. 20** | 12-1 PM on Zoom

This introductory webinar will cover how to win listings using RPR (Realtors Property Resource).

YPN Happy Hour **Thursday, Aug. 21** | 4:30-6:30 PM at Bentztown

Our August event is sponsored by **Lauren Storm, Relief Leverage**. RSVP on our website for gift card giveaways.

Save the Date: Membership Meeting **Thursday, Sept. 4** | 11:30 AM-1:30 PM

Featuring **Kenny McClain** (Six, McClain & Assoc.) with an in-depth analysis of the local real estate market.

Save the Date: Membership Appreciation Week **Sept. 8-12** **ALL WEEK LONG**

Featuring 50% off store items (minus SentriLock boxes), a free workshop, free CE courses, and a free food truck luncheon.

Save the Date: YPN Cornhole Tournament **Friday, Sept. 12** | 12-4 PM

Our Young Professionals Network's annual Cornhole Tournament returns to Utica Park. Registration opens soon.

RPR Webinar: Geo Prospecting Secrets **Wednesday, Sept. 17** | 12-1 PM on Zoom

FCAR.ORG/CLASSES

In-person classes are noted with an asterisk(*) and all other classes are virtual.

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.

For virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

>> **New Agents: The deadline to register for Maryland REALTORS®' First-Time Renewal CE is August 4.** <<

Legal & Legislative Update

Thu., July 24 | 10AM-1PM on Zoom
with MD REALTORS®

MREC RE Brokerage Relationships & Disclosures

Tue., July 29 | 10AM-1PM on Zoom
with MD REALTORS®

Contract Writing for the Newly Licensed **for New Agents**

Tue., Aug. 5 | 10AM-1PM on Zoom
with MD REALTORS®

Real Estate Financing for the Newly Licensed **(NA)**

Thu., Aug. 7 | 9:30-11AM on Zoom
with MD REALTORS®

Professionalism **(NA)**

Thu., Aug. 7 | 1-2:30PM on Zoom
with MD REALTORS®

Principles of Real Estate **(NA)**

Tue., Aug. 12 | 10AM-1PM on Zoom
with MD REALTORS®

Property Management and Landlord & Tenant Laws **(NA)**

Thu., Aug. 14 | 10AM-1PM on Zoom
with MD REALTORS®

Brokerage Relationships & Disclosures for Sellers **(NA)**

Thu., Aug. 21 | 10AM-1PM on Zoom
with MD REALTORS®



VIRTUAL
TRAINING

REGISTER ONLINE

EVERY MONDAY & WEDNESDAY

SentryLock Lockbox | 11 AM-12PM or 3-4 PM on Zoom

EVERY TUESDAY

SentryKey Showing Service | 11 AM-12 PM on Zoom

Free RPR Webinars

PREP, PRESENT, AND PREVAIL

Wed., Aug. 20 | 12-1PM on Zoom

GEO PROSPECTING SECRETS

Wed., Sept. 17 | 12-1PM on Zoom

RSVP ON OUR EVENTS PAGE



SPECIAL THANKS

to our Newsletter Sponsors



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