



Newsletter

Frederick County Association of REALTORS®
The Voice of Real Estate in Frederick County

May 12, 2021

Meet the Board

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Kevin Carey, Affiliate Director
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The FCAR Awards: **Make Your Nominations Today**

Our annual awards are now [open to receive your nominations!](#) If you know someone who excelled in 2020 in the areas below, **submit your nomination by Tuesday, May 24.**

- REALTOR® of the Year
- Affiliate of the Year
- Rookie of the Year
- Community Service Award
- Charles S.V. Sanner Award
- Janet McKinney Award
- REALTOR® Shining Star
- Affiliate Shining Star
- REALTOR® Lifetime Achievement
- Affiliate Lifetime Achievement
- RPAC Hall of Fame



Applicants must be a primary, dues-paying member in good standing with the Frederick County Association of REALTORS® during the award year, from January 1 to December 31. Judging for all awards will be done by the FCAR Membership Events Committee. [Submit yours today.](#)

FCAR Social Shortcuts



[Click here for our COVID-19 Info Page](#)



Brokerage Challenge Results

We're pleased to announce the results of our Fair Housing Brokerage Challenge! A total of four winners were selected from the participants and charitable donations will be made in their name. [Learn more on page 4.](#)

Volunteer Feature

Get to Know Meg Gawler



Meg Gawler
Commercial & Events Committees

“I have participated in and volunteered through FCAR over the years to meet other like-minded industry professionals. This has helped me grow as a professional in real estate and in turn, my business.”

Meg has spent a lifetime acquiring knowledge and passion for the industry, having grown up in the real estate business. She started her career in 2000 working for a top real estate brand, and moved over to real estate title shortly after. She has a background in all moving parts of the title business, but has a passion for technology trends and marketing.

Meg believes in building business together with her industry partners. Meg has served on several Boards and committees with the Frederick County Association of Realtors and the Women’s Council of Realtors. In her free time, Meg enjoys playing in a bocce league, and traveling . One of her favorite travel locations is in the chain of Bahamian Islands that has swimming pigs!

Get more out of your membership. Volunteer for one of our FCAR committees!

We are looking for as many members as possible to join.
Visit the link [HERE](#) to sign up and learn more about the following committees:

Advocacy, Budget & Finance, Commercial, Community Service,
Education, Membership Events, Forms, Grievance,
Professional Standards, Young Professionals Network Advisory

fcar.org/committees

News You Can Use

Your Association Needs Your Expertise

Your direct involvement in FCAR committees, classes, and functions not only helps better connect you to fellow members, but also raises the bar for value for everyone else involved. Please consider volunteering your time to help in one of the listed areas. If you're ready to help, contact Hugh Gordon at hugh@fcar.org.

COMMITTEES

- Budget & Finance Committee
- Community Service Committee

EDUCATION

- Monitors for virtual and in-person classes

MEMBERSHIP MEETINGS

- Legal Updates
- Lender Updates

SentriLock Agent Safety



Agent Safety is a feature included in the SentriKey Real Estate app. To enable this feature, follow these simple steps:

1. Open the SentriKey Real Estate app
2. At the top left, tap the menu > My Settings > Agent Safety > Enable Agent Safety
3. Accept the Release Agreement
4. Enter your four-digit PIN or use Touch ID or Face ID to confirm identity
5. To allow access to your contacts, tap + (next to Safety Notification Contacts) and select OK
6. Select at least one contact from the list
7. Tap continue to cycle through confirmations

No Time Like the Present: RPAC Raffle Runs Through May 31



Kickstart your RPAC support!
Enter to win your choice of one of three great prizes:

Cuisinart Air Fryer Solo Stove Fire Pit **BIG** big cork vineyards Vineyard Gift Certificate

The winner will be announced at our June 3 Membership Meeting.

Enter today to invest in RPAC! The winner will have their choice of one of three great prize packages valued at \$300.

The raffle winner will have their choice of a Cuisinart Air Fryer, Solo Stove Fire Pit, or a gift certificate for Big Cork Vineyards.

Tickets may be purchased through May 31 and the results will

be announced at our June Membership Meeting. Visit our [raffle page](#) for full details. Note: Purchasing tickets requires entering your NRDS ID. Forgot your ID? Click [here](#) to recover it.

News You Can Use

A Fair Fight: Winners of the Spring 2021 Fair Housing Brokerage Challenge

Last month, all FCAR brokerages were invited to participate in the [Fairhaven](#) real estate simulation from NAR. The program was designed to help REALTORS test their fair housing decision-making skills by navigating several realistic scenarios that spanned the lines of race, social status, gender, and more. After completion, users were given a results page to help them understand more about the subject moving forward. We thank everyone who participated in this

effort and would encourage anyone who has yet to [take it](#) to do so for their own benefit.

We would also like to extend a special thanks to the prize sponsors for this year's event: Kevin Carey of [Caliber Home Loans](#) and Marlene Campini of [Old Republic Home Protection](#).

Without further adieu, the winning brokerages for this year's contest are as follows (and are listed in no particular order):

- **Bach Real Estate**
Donating \$250 to The Frederick Rescue Mission
- **Welcome Home Realty Group**
Donating \$250 to Habitat for Humanity
- **RE/MAX Realty Plus & RE/MAX Results (tied)**
Donating \$300 together to Frederick Community Action Agency

License Renewals & CE due June 15

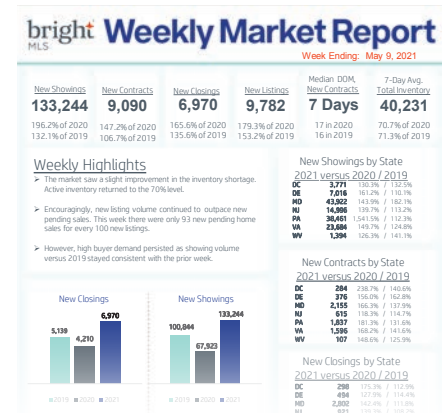


If you're currently practicing with your license on extended status, your updated renewal date is coming up on **June 15, 2021**.

For more information and additional resources, view the Maryland Real Estate Commission's [licensing page](#) or their [latest update](#) on COVID-related license extensions.

If you would prefer to speak to someone at FCAR with questions about your license or the requirements, please contact Hugh Gordon at the FCAR Office (301-663-0757) or email hugh@fcar.org.

Bright Steps Weekly Market Update



Click the image above to view the summary, or [view the full report](#) on the [Bright Steps](#) site.

FCAR Calendar

Sign up for these upcoming events using your FCAR Member Portal. Please note that **all of our meetings are being held virtually** until further notice. The Zoom links will be listed on the FCAR Calendar at www.fcar.org.

Affiliates Meeting

Tuesday, May 18

10:00-11:30 AM

All Affiliate Members are invited to join us for this meeting.

Commercial Lunch & Learn

Thursday, June 8

12:00-1:00 PM

Learn about commercial transactions with Tony Checchia. All residential and commercial agents are welcome.

Membership Meeting

Tuesday, June 15

Time TBD

We'll be announcing the winners of this year's FCAR Awards. Stay tuned for more info.

Frederick County Association of REALTORS®

RPAC Raffle

— SPRING 2021: APRIL 1 - MAY 31 —

Kickstart your RPAC support!

Enter to win your choice of one of three great prizes:



Cuisinart Air Fryer Solo Stove Fire Pit Vineyard Gift Certificate

CONTRIBUTIONS TO RPAC ARE NOT DEDUCTIBLE AS CHARITABLE CONTRIBUTIONS FOR FEDERAL INCOME TAX PURPOSES

Contributions to RPAC are voluntary and are used for political purposes. You may refuse to contribute without affecting your membership rights. 70% of each contribution is used by Maryland RPAC to support state and local candidates. 30% is sent to National RPAC to support federal candidates and is charged against your limits under 52 U.S.C. 30116. This solicitation is intended for REALTORS® only. Nothing herein contained shall be construed as solicitation of contributions from non-members. Personal contributions made by check must be on a personal check, not on a corporate check. Contributions made on a corporate check will be treated as a corporate contribution as permitted under the Maryland Campaign Finance Law. *For contributions made by credit card: You acknowledge that all credit card contributions are subject to the usual requirements of law applicable to RPAC contributions. The charge applied to the account as a result of the contribution must be paid with the personal funds of the individual(s) by whom the contribution is made. Authority: Beverly Rasmussen, Treasurer

Continuing Education

We have transitioned from 100% virtual classes to a hybrid model.

Historic Homes from 1780-1980

Thursday, May 20

9:00-10:30 AM

Instructor: Kevin Bradley

Come dig into the details of historic homes, why they are historic and why some are not. This class counts as 1.5 Elective credits (F).

Mental Toughness for Agents

Wednesday, June 2

1:00-2:30 PM

Instructor: Eric Rittmeyer

Mental Toughness trains you how to control your thoughts, feelings and attitudes, before, during and after a performance. Especially under pressure.

Fair Housing

Wednesday, June 8

9:00-10:30 AM

Instructor: Beau Pichon

Legal & Legislative Update

Friday, June 10

9:00 AM-12:00 PM

Instructor: Mark Feinroth

You now have the option to come in to the FCAR Classroom or stay at home and attend via Zoom. Please use your [FCAR Membership Portal](#) to sign up and choose which method you prefer.

Monitors will be present but will also be monitoring any students online. Instructors will have the option to teach in person or virtually. Virtual instructors will be displayed on our classroom projector screen. For live teachers, we will have a video camera facing them so virtual students will still be able to watch. For virtual classes, a Zoom link will be sent to your registered e-mail address the day before the class. Pursuant to DLLR authorization for online continuing education during the pandemic.

VIRTUAL CLASS INFORMATION

- Please arrive early to check in. The Zoom will open 15 mins. prior to class start time.
- Be prepared to show your license to enter the class.
- For safety purposes, absolutely NO driving is allowed while participating in virtual classes.
- Virtual classes should be attended with the same respect as in-person education. Please do not take other phone calls, browse other websites, or be moving around.
- At the time the meeting begins, the meeting will be closed and no one else will be able to enter.
- Monitors will still be present and all virtual classes will be recorded.
- All students must have their cameras on the entire class (no camera, no class credit).
- Current class time duration standards remain in force. There will be no quiz or exam required at the end of the class.
- The Zoom meeting link will be sent to your e-mail one day before your class. You can also find the Zoom meeting links for all the classes on the FCAR calendar at www.fcar.org. For any additional questions, contact Natalie at 301-663-0757.

IN-PERSON CLASS PROTOCOLS

- A face mask must be worn the entire duration of the class.
- There will be a limit of 15 students who can be in the classroom.
- Tables will be set up so students will be 6 feet apart.
- To accommodate instances where the instructor is teaching virtually, please bring in your laptop or tablet, if possible.



Special Thanks

to our Newsletter Sponsors

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Have questions? info@fcar.org | Find us online: www.fcar.org

