



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

May 20, 2025

2025 FCAR Board of Directors

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Tom Mitchell, Director

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Bill Armstrong, Director Emeritus

billarmstrong77@gmail.com

Dan Cumberland Jr., Strategic Partner Director

dan@moyerandsons.com

Meet the Board: Dan Cumberland Jr., Strategic Partner Director



Dan Cumberland Jr. of Moyer & Sons Moving & Storage lives by the motto, “be honest, be happy, and be yourself.” Since joining FCAR, he has been highly active in the community, beginning with teaching classes and lunch & learns. He later chaired the Community Service Committee in 2022 and 2023, helping our members engage in meaningful local service efforts. Dan finds it deeply rewarding to witness the positive impact these initiatives have on the community through

events and donations supported by the FCARe Fund.

Dan was honored as Strategic Partner of the Year for 2021, contributes to the evolving Strategic Partner committee, and also earned a Diversity, Equity, and Inclusion (DEI) Champion certificate, further demonstrating his commitment to growth and inclusion within the organization.

FCAR SOCIAL SHORTCUTS



Spring
**DONATION
DRIVE**

Give by June 15:
Use the link below
to make a difference!

go.fcar.org/spring25

DONATE TODAY

BENEFITING



In Case You Missed It

The 2024 FCAR Awards



It was a joy to see our stars shine at the annual FCAR Awards Ceremony! Colleagues and loved ones of the winners gathered at Dutch's Daughter for drinks, music by Wizer Productions, photos by Whysall Photography, LLC, and beautiful balloon displays by Bella Balloons. Special thanks to FCAR Events Committee Chair Jennifer Stevens Long and the rest of the committee for their work and planning.

Rookie of the Year:

Taylor Muehlstein

Community Service Award:

Frederick Genau

Community Activist of the Year:

Lori Reeder

Charles S.V. Sanner Award:

Maureen Nichols

Janet McKinney Award:

Marie Lagos

REALTOR® Shining Star:

Jennifer Stevens Long

Strategic Partner Shining Star:

Evan Owens

RPAC Hall of Fame:

Jennifer Grove

Diversity, Equity, and Inclusion (DEI) Award:

Terez Dorsey

Association Executive's Award:

Bethany Gosnell

President's Award:

Terez Dorsey

Strategic Partner of the Year:

Nita Young

REALTOR® of the Year:

Kris Alcorn



News You Can Use

Big Dates & Deadlines

Monday, May 26

FCAR Office Closed

Observing Memorial Day

May 31-June 5

NAR Legislative Meetings

Trade Expo: June 2-3 (Mon-Tue)

Walter E. Washington Convention Center

Thursday, June 19 | Friday, July 4

Summer Office Closures

Juneteenth & Independence Day

Now through Thursday, September 4

2025 RPAC Raffle

Win free registration and hotel stay to this year's Maryland REALTORS® Conference in Ocean City, MD! go.fcar.org/raffle25

September 8-12

Membership Week

Discounts and special events all week long!

October 20-23

MD REALTORS® Conference

Ocean City, MD

November 14-16

NAR NXT Conference

Houston, TX

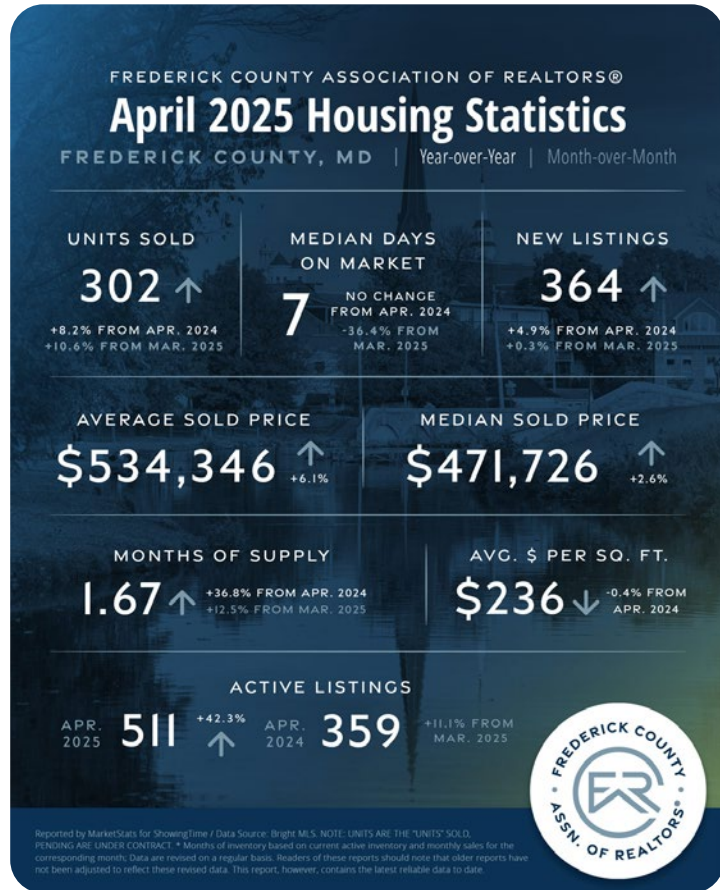
Thursday, November 20

FCARe Charity Auction

Union Mills Public House

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



Bright MLS service area

Week ending: May 18, 2025

bright
MLS

	Week ending 5/18/2025	Compared to a year ago	Compared to a week ago
New purchase contracts	6,769	+ 3.4%	+ 4.3%
Median time to contract	20 days	+ 2 days	0 days
New listings	6,882	+ 7.9%	+ 2.7%
Median list price	\$450,000	0.0%	+ 2.2%
Active listings	40,503	+ 29.3%	+ 3.0%
% active listings w/ a price decrease	9.8%	+ 1.2 pp	+ 0.7 pp
Canceled listings	513	+ 39.4%	+ 8.1%

VIEW BRIGHT MLS WEEKLY STATS



Notice: Additional CE Required for First-Time REALTOR® License Renewal

If you were licensed after 10/1/2023, special continuing education courses are required for your first renewal.

Real Estate Financing for the Newly Licensed

Wed., Jun. 11 | 10:30AM-12PM at FCAR
with George Makrides

Brokerage Relationships and Disclosure Reqs. for New Sellers

Tue., Jun. 24 | 1-4PM at FCAR
with Terry La Scola

SEE MORE FCAR CONTINUING EDUCATION



Have questions? Learn more at DLLR: go.fcar.org/new-license-ce

Potentially Show(ing) Stopping Issues: The Samsung Galaxy S25 and the SentiKey App

There are known Bluetooth issues with this phone that can affect SentiKey app functionality when you need it most. Below are some of the suggested troubleshooting steps for this device.

If you're experiencing BLE connection timeout issues, you might consider the following steps:

1. **Clear Bluetooth Cache:** Go to Settings > Apps > Show system apps > Bluetooth > Storage, then tap Clear Cache.
2. **Reset Network Settings:** Navigate to Settings > General Management > Reset > Reset network settings.
This will reset Wi-Fi, mobile data, and Bluetooth settings.
3. **Unpair and Re-pair Devices:** Remove the Bluetooth device from your phone's paired devices list and pair it again.
4. **Check for Interference:** Ensure that no other devices or apps are interfering with the Bluetooth connection.
5. **Update Device Software:** Ensure your Galaxy S25 is running the latest software by checking Settings > Software update > Download and install.



FCAR.ORG/EVENTS

Lunch & Learn: Buyer Assistance **This Wednesday, May 21** | 12-1:30 PM at FCAR

Learn more about the Maryland Mortgage Program and related grants. Sponsored by **Jeff Stempler, First Heritage**.

FCAR Office Closed: Memorial Day **Monday, May 26**

REALTOR® Legislative Meetings

May 31-June 5 | Washington, D.C.

With governance meetings and Capitol Hill visits, NAR's annual conference and Trade Expo keeps you up-to-date on the latest advocacy issue and industry tech. Register: legislative.realtor



CONFERENCE: MAY 31-JUNE 5
TRADE EXPO: JUNE 2-3

YPN Happy Hour **Wednesday, June 18** | 4:30-6:30 PM at Plaza Mexico (Downtown)

This month's happy hour networking event is sponsored by **True Ducts & The Mortgage Link**.

Lunch & Learn: Estates **Wednesday, June 18** | 12-1 PM at FCAR

Matt Condliffe explains how to navigate estates in your transactions. Sponsored by **George Makrides, Total Mortgage**.

FCAR Office Closed: Juneteenth **Thursday, June 19**



Community Canvas: Creating Thriving Connections

Wednesday, June 25 | 10:30 AM-3:30 PM | Merriweather Lakehouse Hotel

This all-day Maryland REALTORS® event provides a powerful opportunity for professionals to deepen their knowledge of Diversity, Equity, and Inclusion and help build more inclusive communities.

FCAR.ORG/CLASSES

In-person classes are noted with an asterisk(*) and all other classes are virtual.

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.

For virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

Legal & Legislative Update

Thu., May 22 | 9AM-12PM on Zoom
with MD REALTORS®

MREC RE Brokerage Relationships & Disclosures

Tue., May 27 | 10AM-1PM on Zoom
with MD REALTORS®

MREC Required Supervision

Thu., May 29 | 10AM-1PM on Zoom
with MD REALTORS®

First-Time Renewal CE: Real Estate Financing for the Newly Licensed*

Wed., Jun. 11 | 10:30AM-12PM at FCAR
with George Makrides

First-Time Renewal CE: Brokerage Relationships and Disclosure Regs. for New Sellers*

Tue., Jun. 24 | 1-4PM at FCAR
with Terry La Scola

MD Code of Ethics

Tue., July 15 | 10AM-1PM on Zoom
with MD REALTORS®

Contracts Law Review

Thu., July 17 | 10-11:30AM on Zoom
with MD REALTORS®



REGISTER ONLINE

FREE BRIGHT MLS ONLINE TRAINING

Instructor: Steve Hoover, Bright MLS Customer Success Coach

Nestfully Mobile App

Wed., June 25 | 10:00-10:40 AM on Zoom



EVERY MONDAY & WEDNESDAY

SentryLock Lockbox | 11 AM-12PM or 3-4 PM on Zoom

EVERY TUESDAY

SentryKey Showing Service | 11 AM-12 PM on Zoom

SPECIAL THANKS

to our Newsletter Sponsors



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