



**FREDERICK  
COUNTY  
ASSOCIATION OF  
REALTORS®**

# Newsletter

*The United Voice for Real Estate in Frederick County*

**September 13, 2023**

## 2023 FCAR Board of Directors

**Amos Martin, President**

[amos@vcre.com](mailto:amos@vcre.com)

**Kris Alcorn, President-Elect**

[kaalcorn@live.com](mailto:kaalcorn@live.com)

**Tony "C" Checchia, Immediate Past President**

[tonyc@veritarealestate.com](mailto:tonyc@veritarealestate.com)

**Brandi Dillon, Secretary**

[Brandi.D@theagencyre.com](mailto:Brandi.D@theagencyre.com)

**Darren Ahearn, Treasurer**

[darrenahearn@gmail.com](mailto:darrenahearn@gmail.com)

**Thomas Campbell, Director**

[thomas@charisrealty.com](mailto:thomas@charisrealty.com)

**Terez Dorsey, Director**

[realtorterezdorsey@gmail.com](mailto:realtorterezdorsey@gmail.com)

**Soraya Gillespie, Director**

[soraya@mytptm.com](mailto:soraya@mytptm.com)

**Christopher Highland, Director**

[chris@chrishighland.com](mailto:chris@chrishighland.com)

**Meg Gawler, Strategic Partner Director**

[meg.gawler@communitytn.com](mailto:meg.gawler@communitytn.com)

FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

## Membership Week Rolls On!

In addition to 50% REALTOR® store discounts, there's still time\* to take advantage of the following Membership Appreciation Week activities.

*\*The FCAR office closes at 2PM Friday, Sept. 15 for the YPN Cornhole Tournament.*



[go.fcar.org/memberweek23](https://go.fcar.org/memberweek23)

## REALTOR® Safety Month

Did you know that September was REALTOR® Safety Month?

We're sharing tips and best practices all month long on social media to help you stay safe in everyday real estate scenarios.

Learn more: [nar.realtor/safety](https://nar.realtor/safety)

# Membership

## The 2024 FCAR Officer & Director Election

**Your vote counts!** In addition to Officers, a total of three Director positions are open—two REALTORS® and one Strategic Partner position. The process only takes a few minutes and your participation helps ensure the healthy function of the association. Results will be announced at our Annual Meeting on October 5.

**September 1-30:**  
[go.fcar.org/vote](https://go.fcar.org/vote)



**Kris Alcorn**  
President



**Brandi Dillon**  
President-Elect



**Terez Dorsey**  
Secretary



**Garrett Gillespie**  
Treasurer



**Hanna Houck**  
REALTOR® Director



**Kerry Mandrik**  
REALTOR® Director



**Julie Larson**  
REALTOR® Director



**Lori Reeder**  
REALTOR® Director



**Dan Cumberland Jr.**  
Strategic Partner Director



**Erin Dieterich**  
Strategic Partner Director

## Wanted: Sponsors and Premiere Auction Items

**FCARE<sup>FUND</sup> Charity Auction**  
**THURSDAY, NOVEMBER 9**  
**BE A SUPERHERO**  
AND DONATE AN ITEM OR EXPERIENCE  
FOR THIS YEAR'S AUCTION!



Do you have a great “experience” item for the FCARE Charity Auction? *Let us know!*

Whether it's sports tickets, spa packages, tee times, hot air balloon rides, or makeovers, the right premiere item can bring in lots of money for your association's annual charity auction. **Have your own idea?**

We would love to hear it.

Please submit all questions and ideas about item donations to Natalie McLister, FCAR Director of Operations ([natalie@fcar.org](mailto:natalie@fcar.org)).

# News You Can Use

## Big Dates & Deadlines

**September 1 - 30**

### 2024 FCAR Elections

Vote today in your Membership Portal.

**September 11-15**

### FCAR Membership Appreciation Week

**Friday, September 15 | 12-4PM**

### YNP Cornhole Tournament

**September 19-21**

### All In! Maryland REALTORS® Annual Conference

**Thursday, October 5**

### Annual Membership Meeting

Guest speaker: Kenny McClain  
(Six, McClain & Associates)

**Thursday, November 9**

### FCARe Charity Auction

Now accepting donations and sponsors.

**Thursday, November 30**

### Holiday Party / Installation

**Wednesday, April 10**

### 2024 FCAR Trade Show

Theme: Wild, Wild West

## Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING September 10, 2023	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	77,841	-22.5%	+9.3%
New Purchase Contracts	4,933	-19.6%	-10.7%
Median Time to Contract	18 days	+5 days	+0 days
New Listings	5,454	-7.3%	+4.8%
Median List Price	\$419,900	+5.0%	+6.3%

Click the image above or visit the [Bright MLS Weekly Market Update](#).

# News You Can Use

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## Taking Appraisal Questions for Oct. 5 Meeting

If you have appraisal related questions in advance of Kenny McClain (Six, McClain & Associates) speaking at our October Membership Meeting, let us know! ([hugh@fcar.org](mailto:hugh@fcar.org)) Our Annual Membership Meeting will be held on Thursday, October 5 from 11:30 AM-1:00 PM at Dutch's Daughter.

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## New REALTOR® License Renewal Requirements

Effective August 17, 2023, licensees who have not completed their CE requirements or who are not showing necessary CE hours in the renewal portal will no longer be able to self-certify compliance and proceed with renewal.

If your renewal date is approaching, we encourage you to check your CE status in the license portal and ensure that your coursework is properly reported prior to your expiration date.

Education providers are not able to view your CE completion status. Please do not contact them before checking your coursework in the portal, or if your renewal date is not approaching.

MREC will be releasing additional details to real estate education providers shortly. Licensees can look for updates on this change at the Commission's website.

[www.dllr.state.md.us/license/mrec/](http://www.dllr.state.md.us/license/mrec/)

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## Now Open: City of Frederick Residential Rental Licence Application Portal

The Rental Licensing Ordinance passed by the City of Frederick will go into effect January 1, 2024, and the portal to apply for licensing opened this week. The link can be found here: [www.cityoffrederickmd.gov/rlo](http://www.cityoffrederickmd.gov/rlo)

It is recommended that you advise property owners and clients that they will want to go online as soon as possible

to apply for the required license.

FCAR is currently working with the City of Frederick to add a clause to the City of Frederick Disclosure Statement that will disclose to prospective buyers where they can find information regarding the Rental Licensing Ordinance.

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## SentriLock REALTOR® Safety Webinar

**Thursday, September 28:** Don't miss this exclusive webinar featuring Carl Carter, Executive Director and Founder of the Beverly Carter Foundation, along with Tracey Hawkins, internationally known REALTOR® safety expert as they offer up real and actionable ways you can stay safe while working in your market. [RSVP today on Zoom.](#)

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# UPCOMING EVENTS

## Membership Appreciation Week **Monday, Sept. 11-Friday, Sept. 15**

Swing by for REALTOR® Store discounts, headshot discounts, food trucks, and free educational content.

## YPN Cornhole Tournament

**THIS Friday, Sept. 15 | 12:00-4:00 PM**

Team registrations are closed, but you can still attend.

Lunch is at noon and bags fly at 1 PM. [go.fcjar.org/cornhole](http://go.fcjar.org/cornhole)



## Lunch & Learn: Frederick Rental Licensure Ordinance

**THIS Wednesday, Sept. 20 | 12:00-1:00 PM at FCAR**

Join Zach Kerschner, Director of Public Works for the City of Frederick, to learn more about this program before it goes into effect on January 1, 2024. This Informed Professionals session is sponsored by Lawyers Signature Settlements.

## FCARe Charity Auction: "Be a Superhero!"

**Thursday, November 9 | 5:30-8:00 PM (costumes not required)**

**SPONSORS AND DONATIONS WANTED:** Do you have a good "experience" item to donate? (sports tickets, spa packages, tee times, etc.) Let us know! This year's Superhero-themed event benefits *I Believe In Me, Inc.*, a mentorship program that helps equip local youth for success.



## Annual Membership Meeting **Thursday, Oct. 5 | 11:30 AM-1:00 PM**

Featuring guest speaker Kenny McClain (Six, McClain & Associates), 2024 FCAR 2024 Election results, and a tribute to Marla Johnson (delayed from last month).

## Save the Date: Holiday Party & Installation **Thursday, November 30**

The Installation of the 2024 Board has been combined with our annual holiday party at Union Mills Public House.

# FCAR CONTINUING EDUCATION

**Please note: All FCAR classes are hybrid unless otherwise noted.\***

Please use your [Membership Portal](#) to sign up. Visit [fcar.org](http://fcar.org) and click the login button or visit [go.fcar.org/login](http://go.fcar.org/login).  
For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

## Fair Housing

Tue., Sept. 18 | 10:00-1:30 AM

Instructor: Beau Pichon of  
Lakeside Title

## Legal & Legislative Update

Tue., Sept. 26 | 9:00 AM-12:00 PM

Instructor: Beau Pichon of  
Lakeside Title

## On-Site Sewage Treatment (Septic) Systems

Wed., Sept. 27 | 12:30-2:00 PM

Instructor: Andy Lazur

## New Member Orientation\*

Wed., Oct. 11 | 5:00-6:30 PM

Instructors: TBA

## MREC RE Brokerage Relationships & Disclosures

Thu., Oct. 12 | 1:00-4:00 PM

Instructor: Maryland REALTORS®

## MD Code of Ethics

Thu., Oct. 19 | 9:00 AM-12:00 PM

Instructor: Maryland REALTORS®

## Fair Housing

Thu., Oct. 19 | 1:00-2:30 PM

Instructor: Maryland REALTORS®

## Seller Representative Specialist (SRS) Certification (virtual)

Oct. 25-27 | 8:30 AM-1:30 PM

Instructor: Mary Chieppa

## Commercial Seminar Series: Commercial Agency

Thu., Dec. 14 | 1:00-4:00 PM

Ed Stanfield (3.0 Credits)



## SEPT. 21: IN-PERSON BRIGHT MLS TRAINING AT FCAR

Thu., Sept. 21 | 11:00 AM-12:00 PM | [Bright MLS Search](#)

Thu., Sept. 21 | 1:00-2:00 PM | [MLS Touch App](#)

Instructor: Steve Hoover, Bright MLS Customer Success Coach

[REGISTER ONLINE](#)



## GCAAR VIRTUAL RADON COURSE

### CE Review of Montgomery County Radon Laws

Tue., Oct. 2 | 3:00-3:30 PM on Zoom | Instructor: Robert Pettis

<https://gcaar.com/education-events/class-and-events-calendar>

# Special Thanks

*to our Newsletter Sponsors*



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