



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

April 12, 2024

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dan@moyerandsons.com

FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

MEET THE BOARD: Director Julie Larson



Julie has been a licensed REALTOR® for over 35 years. Since 2012, she has been the Broker/owner of RE/MAX Realty Plus. Prior to becoming broker, Julie managed RE/MAX Realty Group for over 15 years, a large office of over 100 agents in Montgomery County.

She is currently serving on the Maryland Professional Standards committee and has served as Women's Council of REALTORS® President - Frederick Chapter, FCAR Grievance and Professional Standards committees

and as an FCAR Ombudsman. Julie is also a graduate of the NAR Leadership Academy and the Maryland REALTORS® Graduate of REALTORS® Institute (GRI). She is experienced and adept at handling difficult situations, a great listener, and a problem solver.



FCAR Building Update: Work Has Begun!



It's been a while since we had big news to report on our new building, but the permits are in we are proud to announce that demolition has begun at 490 Monocacy Blvd.

Membership

April Membership Meeting



[VIEW THE FACEBOOK ALBUM](#)

Another monthly FCAR Membership Meeting is on the books! Terrence Gabriel & Amy Klein of FNF Financial headlined our April meeting with a presentation on Hot Title Topics. Photo credit: Whysall Photography, LLC

City of Frederick Fair Housing Proclamation



[VIEW ON FACEBOOK](#)

Frederick Mayor, Michael O'Connor, and the Frederick City Board of Aldermen, presented FCAR and its members a proclamation tonight in recognition of Fair Housing month. The City and FCAR work closely together to provide housing opportunities for everyone seeking to make Frederick their home.

Big Dates & Deadlines

Monday, April 15

Special Brokers Meeting

with Chuck Kasky,
CEO, Maryland REALTORS®

Thursday, May 2

Membership Meeting

Guest Speaker: Justin Matney, Director of
Resource Integration, Quantum Loophole

Meetings: May 4-9, Expo: May 6-7

REALTOR® Legislative Meetings & Trade Expo

Walter E. Washington Convention Center

Thursday, May 23

RPAC Major Investor Dinner

Cucina Massi, Downtown Frederick

Thursday, May 30

Spring Brokers Meeting

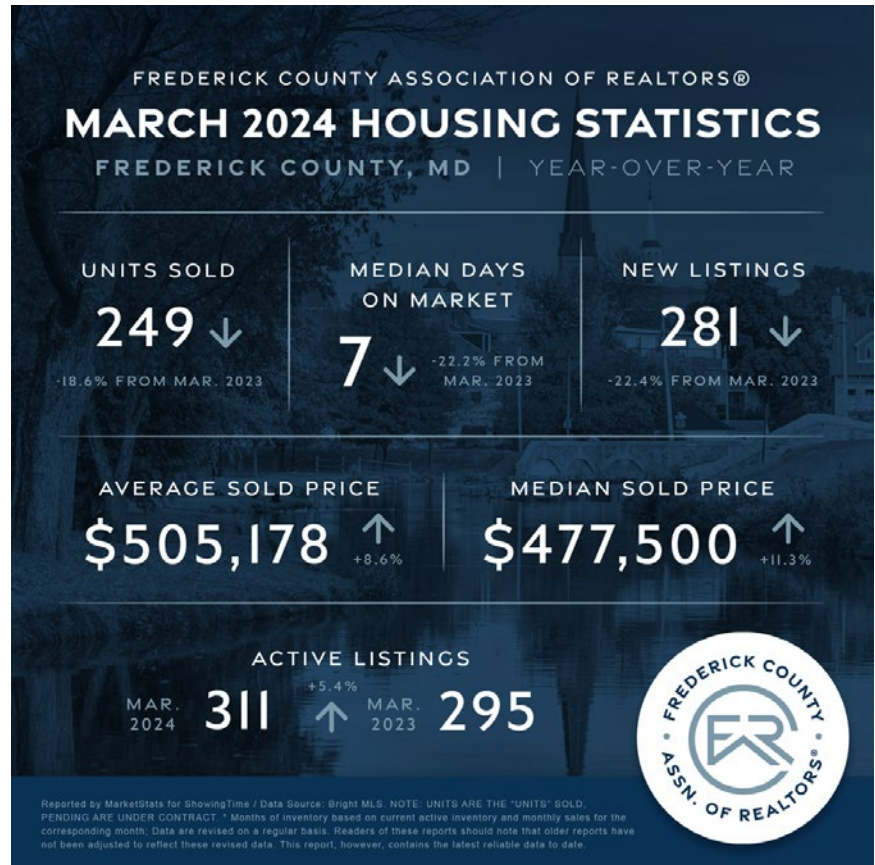
with Chuck Kasky and Lisa May

Deadline: December 31

Code of Ethics Cycle 7 Ends

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING April 7, 2024	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	108,187	+19.4%	+38.7%
New Purchase Contracts	5,759	-7.1%	-5.3%
Median Time to Contract	17 days	+0 days	+0 days
New Listings	6,177	+17.7%	+20.1%
Median List Price	\$430,000	+7.5%	+3.6%
Active Listings	27,678	+13.9%	+5.3%
% Active Listings with a Price Decrease	7.8%	+1.4 pp	+1.7 pp
Canceled Listings	360	+37.9%	+0.3%

pp = percentage points

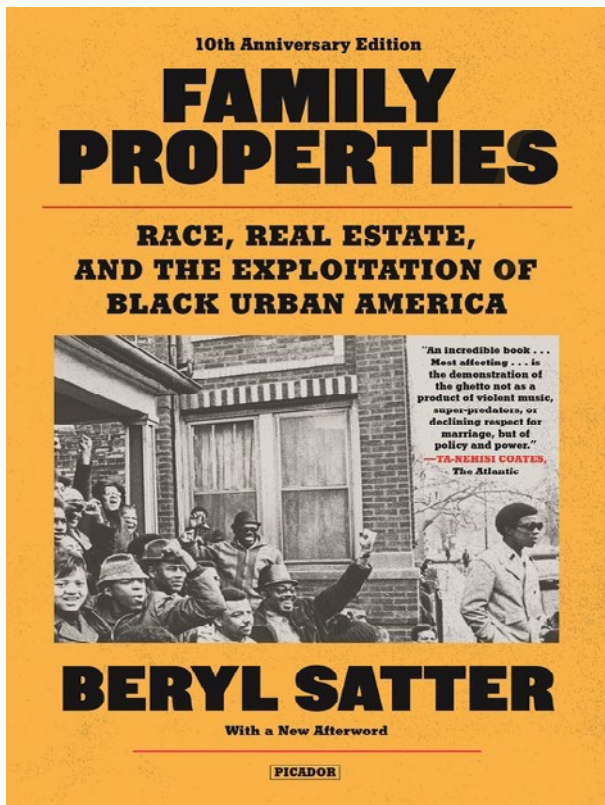


For more weekly insights, visit BrightMLS.com/MarketUpdate.

APRIL IS FAIR HOUSING MONTH: Recommended Resources

This Fair Housing Month, let's amplify the call for housing justice. Every person deserves a fair shot at a home. Join us in promoting fairness, inclusivity, and equal housing opportunities.

**HOUSING
EQUALITY
STARTS
HERE**
BE THE CHANGE.



RECOMMENDED READING: *Family Properties*

The real estate industry has enabled wealth building through homeownership across America. However, historically and even now, African Americans have often been excluded from these opportunities, facing predatory practices that siphoned billions from their communities.

Historian Beryl Satter details this exploitation in mid-20th century Chicago through her father Mark J. Satter's experiences as a Jewish lawyer who owned properties and defended Black clients against corrupt real estate operators.

WHAT TO WATCH: *Housing Discrimination: Last Week Tonight with John Oliver (32 minutes)*

John Oliver breaks down the long history of housing discrimination in the U.S., the damage it's done, and what we might do about it.



FCAR.ORG/EVENTS

Video Marketing & Content Creation Wednesday, April 17 | 9:00-11:00 AM

Want to get into video but you're not sure how? This free event with Alex Nunemaker of Fitzgerald Financial Group will help you get started. (RSVP: stacy@allweinteam.com) Breakfast is included in this free event.

Lunch & Learn: Down Payment Assistance Wednesday, April 17 | 12:00 PM

Join us for lunch and learn and panel discussion about state and county down payment assistance and grant programs. Sponsored by George Makrides of CBM Mortgage. This free event is open to non-members.

WCRF: Fair Housing Panel Thursday, April 18 | 11 AM-1 PM at Hampton Inn

Shake up your Fair Housing CE with this unique trivia-style course from the Women's Council of REALTORS®, featuring John Gilbert of Chalet Settlements and Carey Aquilina of Lawyers Signature Settlements.

\$20 for WCRF members, \$25 for non-members. Lunch included.



Bring a Broom Saturday, April 27 | 8:30-11:30 AM

Do good, feel good. Join your Community Service Committee for a little spring cleaning in Downtown Frederick! (lunch included)

May Membership Meeting

Thursday, May 2 | 11:30 AM-1:30 PM

Learn all about Quantum Loophole with guest speaker Justin Matney, Director of Resource Integration with QL.



REALTOR® Legislative Meetings & Trade Expo

May 4-9 | Expo: May 6-7

Join us in advancing and supporting real estate issues that matter in every community by continuing the critical policy conversations among REALTORS®, lawmakers, and industry leaders.

FCAR CONTINUING EDUCATION

Unless otherwise noted, all of our classes are now in hybrid format.

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.
For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

New Member Orientation

Tue., Apr. 16 | 12:00-1:30 PM

**In-person at FCAR with
Kelly Malagari & Maureen Nichols*

At Home with Diversity (AHWD)

Apr. 23 & May 1 | 2:00-5:00 PM

Instructor: Brenda Kasuva

Buyer Consumer-Based Consultation

Fri., Apr. 26 | 9:30 AM-12:30 PM

Instructor: Mary Chieppa

Contracts Law Review

Fri., May 14 | 9:00-10:30 AM

Instructor: Maryland REALTORS®

MREC Required Supervision

Fri., May 14 | 9:00 AM-12:00 PM

Instructor: Maryland REALTORS®

Implicit Bias: Overcoming Barriers to Fair Housing (free)

Thu., May 23 | 10:00 AM-1:00 PM

Instructor: Maryland REALTORS®

TWO GREAT FAIR HOUSING RESOURCES



Apr. 23 & May 1 | 2:00-5:00 PM on Zoom

Instructor: Brenda Kasuva | Cost: \$65



Thu., May 23 | 10:00 AM-1:00 PM at FCAR

Instructor: Maryland REALTORS® | FREE

bright[®]
MLS VIRTUAL TRAINING

REGISTER ONLINE

FREE BRIGHT MLS ONLINE TRAINING

Instructor: Steve Hoover, Bright MLS Customer Success Coach

Bright MLS Basics: What You Need to Know to Get Started

Thu., Apr. 21 | 10:00-10:45 AM on Zoom

Creative Searching using Bright MLS

Thu., Apr. 21 | 2:00-3:00 PM on Zoom

Special Thanks

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