



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

October 12, 2023

2023 FCAR Board of Directors

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Meg Gawler, Strategic Partner Director

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FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

FCARE FUND Charity Auction



THURSDAY, NOVEMBER 9 | 5:30-9:00 PM | DUTCH'S DAUGHTER

Tickets Now Available

Be a Superhero and support the cause—I Believe in Me, Inc.

Individual tickets and tables of 10 are available for purchase on our website. This year's event benefits I Believe In Me., Inc.—a local non-profit offering mentorship, food assistance, and other resources to youth in Frederick County. **Auction item donations are also still needed.** Let us know if you have a great item or “experience” to auction off!

PURCHASE TICKETS



Learn more about the cause: IBeliveInMe.com



Membership

October New Member Orientation



Pictured (left to right): Haider Abbas (Charis Realty Group), Erin Joyce (Coldwell Banker Innovations), class facilitator and 2023 FCAR Secretary Brandi Dillon (The Agency Frederick), Salma Sufi (Patriot Federal Credit Union), Alyssa Alexander (Berkshire Hathaway Home Services Frederick), Kristen DaSilva (Keller Williams Realty Centre), and Martin Scovitch (Embrace Home Loans).

Thank you, Charity Auction Sponsor Superheroes!

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PATRIOT FEDERAL CREDIT UNION | WELCOME HOME REALTY

News You Can Use

Big Dates & Deadlines

Thursday, November 9

FCARe Charity Auction

Now accepting donations and sponsors.
Tickets go on sale soon.

Wednesday, November 15

FCAR Dues Renewal

Thursday, November 30

Holiday Party / Installation

Union Mills Public House

Friday, December 8

Legislative Breakfast

Sit down with your local elected officials in the FCAR classroom.

Thursday, January 4

Membership Meeting

The new year starts off with a BANG!
Join us for guest speaker **Lawrence Yun**, Chief Economist for the National Association of Realtors.

Wednesday, April 10, 2024

2024 FCAR Trade Show

Our Wild, Wild West-themed table top and display show returns in April.
Booth reservations will open soon.

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING October 8, 2023	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	75,036	-11.5%	-1.9%
New Purchase Contracts	5,412	-7.6%	+0.8%
Median Time to Contract	19 days	+8 days	+1 day
New Listings	5,445	+0.9%	+6.8%
Median List Price	\$399,000	+5.0%	-0.2%

Click the image above or visit the [Bright MLS Weekly Market Update](#).

LEND YOUR EXPERTISE: JOIN A COMMITTEE

Your direct involvement in FCAR committees, classes, and functions not only helps better connect you to fellow members, but also raises the bar for value for everyone else involved. **Learn more:** fcar.org/committees

Resource Reminder: The Maryland REALTORS® Legal Hotline (443-716-3502)

DID YOU KNOW that Maryland REALTORS® offers a Legal Hotline? Both form and phone options are available.

The service is available only to members, and a copy of any correspondence will be shared with your broker or office manager. Please be advised that you may also submit your questions online and one of our attorneys will respond as soon as possible. The hotline is not intended to substitute for legal counsel but is intended solely to provide

nonadversarial legal information to our members. Do not mention the names of any persons or companies. Our response is based on the facts provided. If there are additional relevant facts or the facts are disputed the answer could be quite different. **Learn more:** <https://www.mdrealtor.org/Legal-Resources/Legal-Hotline>



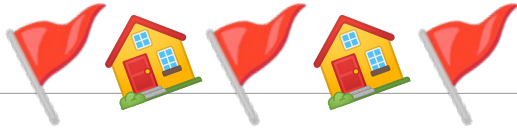
Nov. 15: FCAR 2024 Dues Renewal Date

As a courtesy reminder to all of our members, the 2024 FCAR dues renewal date is approaching on **Wednesday, November 15**.

FCAR dues will be payable in your Membership Portal and the window to do so on time will be two months.

Reminders will go out by e-mail, social media, and at in-person events. We are grateful for your consideration in paying dues in a timely manner, as it helps us maintain an accurate accounting of total membership.

FCAR.ORG/EVENTS



Lunch & Learn: Home Inspection Red Flags **Wednesday, Oct. 18** | 12:00-1:00 PM

Join us for an Informed Professionals lunch & learn with Ken Nelson of Hometeam Inspection Service.

YPN Happy Hour **Thursday, Oct. 19** | 5:00-7:00 PM

FCAR Young Professionals Network is partnering with our DEI Committee to celebrate National Hispanic Heritage Month with a Happy Hour at CaciQue. Sponsored by **Friends Title & Escrow**.



Thursday, November 9 | 5:30-8:00 PM

SPONSORS AND DONATIONS WANTED: Do you have an “experience” item to donate? (sports tickets, spa packages, tee times, etc.) Let us know! This year’s Superhero-themed event benefits *I Believe In Me, Inc.*, a mentorship program that helps equip local youth for success. Ticket sales open next week.

Lunch & Learn: Converting Content to Connections

Wednesday, November 15 | 12:00-1:00 PM

Join the Founder & Creative Director of BeeCat Creative for an Informed Professionals lunch & learn on maximizing your social media efforts.



Save the Date: Holiday Party & Installation **Thursday, November 30**

The Installation of the 2024 Board has been combined with our annual holiday party at Union Mills Public House.



Save the Date: January Membership Meeting **Thursday, January 4**

Starting 2024 off with a BANG! Join us for guest speaker NAR Chief Economist Lawrence Yun.

Save the Date: The FCAR Trade Show **Wednesday, April 10, 2024**

Our annual trade show returns to the Frederick Fairgrounds this Spring. Table and booth reservations open soon.

FCAR CONTINUING EDUCATION

Please note: All FCAR classes are hybrid unless otherwise noted.*

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login. For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

MD Code of Ethics

Thu., Oct. 19 | 9:00 AM-12:00 PM

Instructor: Maryland REALTORS®

Fair Housing

Thu., Oct. 19 | 1:00-2:30 PM

Instructor: Maryland REALTORS®

Seller Representative Specialist (SRS) Certification (virtual)

Oct. 25-27 | 8:30 AM-1:30 PM

Instructor: Mary Chieppa

MREC Required Supervision

Tue., Dec. 5 | 1:00-4:00 PM

Instructor: Larry Riggs

Legal & Legislative Update

Thu., Dec. 7 | 1:00-4:00 PM

Instructor: Beau Pichon

Commercial Seminar Series: Commercial Agency

Thu., Dec. 14 | 1:00-4:00 PM

Instructor: Ed Stanfield



Thu., Oct. 19 | 11:00 AM-12:00 PM | **Getting Started with Bright MLS**

Thu., Oct. 19 | 1:00-2:00 PM | **Advanced Map Searching**

Instructor: Steve Hoover, Bright MLS Customer Success Coach

REGISTER ONLINE

NON-CE EDUCATIONAL RESOURCES



Lunch & Learn: Home Inspection Red Flags

Wed., Oct. 18

12:00-1:00 PM

Ken Nelson

Commercial Seminar: Property Inspections

Wed., Oct. 25

9:00-10:30 AM

Richard Leonard



Special Thanks

to our Newsletter Sponsors



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