



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

November 30, 2023

2023 FCAR Board of Directors

Amos Martin, President
amos@vcre.com

Kris Alcorn, President-Elect
kaalcorn@live.com

Tony "C" Checchia, Immediate Past President
tonyc@veritarealestate.com

Brandi Dillon, Secretary
Brandi.D@theagencyre.com

Darren Ahearn, Treasurer
darrenahearn@gmail.com

Thomas Campbell, Director
thomas@charisrealty.com

Terez Dorsey, Director
realtorterezdorsey@gmail.com

Soraya Gillespie, Director
soraya@mytptm.com

Christopher Highland, Director
chris@chrishighland.com

Meg Gawler, Strategic Partner Director
meg.gawler@communitytn.com

Share your skills and grow your leadership ability by joining an FCAR Committee.



Your direct involvement in FCAR committees not only strengthens your connection with fellow members, but also raises the bar and adds value for everyone else involved.

LIST OF 2024 FCAR COMMITTEES:

- Advocacy
- Budget & Finance
- Commercial
- Communications
- Community Service
- Diversity, Equity, and Inclusion (DEI)
- Education
- Events
- Forms
- YPN Advisory

FCAR SOCIAL SHORTCUTS







[Click here for our COVID-19 Info Page](#)

JOIN A COMMITTEE TODAY 

Membership

YOUR MEMBERSHIP WORKS FOR YOU!

Tools &
Resources

Professional
Development
& Education

Networking,
Events &
Committees

REALTOR®
Store

Forms &
Lockbox
Services

Strategic
Charitable
Engagement

Local
Advocacy

Professional
Standards

Member
Discounts

Multi-Channel
Communications

YOUR ASSOCIATIONS ARE LOOKING OUT FOR YOU!

Local
Housing
Stats



Maryland
REALTORS®

State Advocacy

Committees

State
REALTOR® Party

Networking & Events

**NATIONAL
ASSOCIATION OF
REALTORS®**

National Advocacy

Research

Media Relations

REALTOR® Party

[GO.FCJAR.ORG/BENEFITS](https://go.fcjar.org/benefits)

Big Dates & Deadlines

Friday, December 8

Legislative Breakfast

Sit down with your local elected officials in the FCAR classroom. Contact hugh@fcar.org to attend.

Thursday, January 4, 2024

Membership Meeting

The new year starts off with a BANG! Join us for guest speaker **Lawrence Yun**, Chief Economist for the National Association of Realtors.

Monday, January 15

2024 Dues Renewal Deadline

Wednesday, February 14, 2024

Legislative Day

Wednesday, February 28, 2024

FCAR Awards Ceremony

Award nominations will open soon.

Wednesday, April 10, 2024

2024 FCAR Trade Show

Our Wild, Wild West-themed table top and display show returns in April. Booth reservations will open soon.

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING November 26, 2023	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	44,877	-8.6%	-29.1%
New Purchase Contracts	3,945	-2.6%	-21.8%
Median Time to Contract	23 days	+2 days	+1 day
New Listings	2,583	+2.3%	-39.6%
Median List Price	\$350,000	+1.4%	-5.4%

Click the image above or visit the [Bright MLS Weekly Market Update](#).

Reminder: City of Frederick Residential Rental Licensing Ordinance Going Into Effect

The Rental Licensing Ordinance passed by the City of Frederick will go into effect January 1, 2024. The link to apply for licensing can be found on the city's website: www.cityoffrederickmd.gov/rlo

It is recommended that you advise property owners and clients that they will want to go online as soon as possible to apply for the required license.

FCAR is currently working with the City of Frederick to add a clause to the City of Frederick Disclosure Statement that will disclose to prospective buyers where they can find information regarding the Rental Licensing Ordinance.

Help FCAR Reach its 2023 RPAC Fundraising Goal

Your donation could help the association cross the finish line.

Each year, FCAR is given an RPAC fundraising goal by Maryland REALTORS®, and each year, our members meet or exceed it. This is accomplished not only by individuals stepping up to be Major Investors ([listed here](#)), but by members like you “leaving the box checked” when renewing dues and contributing a \$25 “Fair Share” investment.

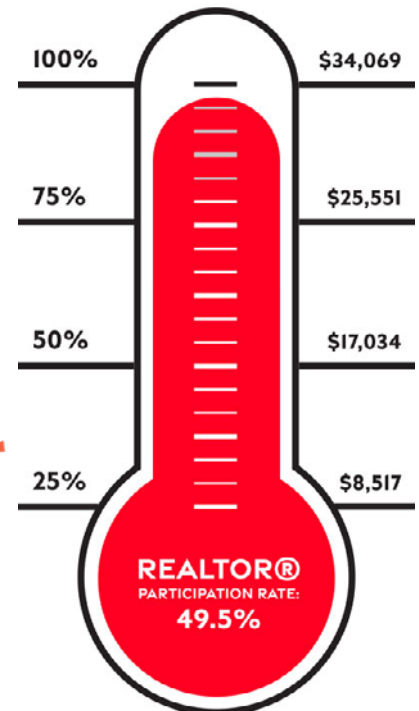
If you have not contributed to RPAC this year, we would ask you to consider it. It's hard to put a price on the local, state, and national advocacy work that the REALTOR® Party puts forth, and it benefits not only our members, but U.S. homeowners at large.

[INVEST OR LEARN MORE](#)

STAY INFORMED: REALTORS® can sign up for REALTOR® Party Mobile Alerts by texting the word REALTORS to 30644.



2023 INVESTMENT STATUS:
\$32,427 (95.1%)



FCAR.ORG/EVENTS

Legislative Breakfast Friday, December 8 | 8:00-10:00 AM at FCAR

Sit down with your city, county, and state elected officials in the FCAR classroom. Attendance is limited. Contact Hugh Gordon (hugh@fcar.org) to learn more.

January Membership Meeting

Thursday, January 4 | 11:30 AM

We're starting 2024 off with a BANG! Join us for guest speaker **Lawrence Yun, Chief Economist for the National Association of REALTORS®**.



Informed Professionals: ChatGPT

Wednesday, January 17 | 12:00-1:00 PM

Join us as guest speaker Aaron Gawronsky of Capitol Title covers the topics everyone keeps asking about.

January YPN Happy Hour Thursday, January 18 | 4:00-4:00 PM

Shore United Bank is sponsoring the first Happy Hour of the year at Fourth Dimension Fun Center.

Save the Date: The FCAR Awards Ceremony Wednesday, February 28, 2024

It's time to honor the best of the best from the last year! Award nominations will open soon. Event tickets will become available in January.

Save the Date: The FCAR Trade Show Wednesday, April 10, 2024

Our annual trade show returns in April with a western theme. Table and booth reservations open soon.



FCAR CONTINUING EDUCATION

Please note: All FCAR classes are hybrid unless otherwise noted.*

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.
For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

MREC Required Supervision

Tue., Dec. 5 | 1:00-4:00 PM

Instructor: Larry Riggs

Legal & Legislative Update

Thu., Dec. 7 | 1:00-4:00 PM

Instructor: Beau Pichon

MD Code of Ethics

Tue., Dec. 19 | 9:00 AM-12:00 PM

Instructor: MD REALTORS®

MREC RE Brokerage Relationships & Disclosures

Thu., Dec. 7 | 9:00 AM-12:00 PM

Instructor: Terry La Scola

Commercial Seminar Series: Commercial Agency

Thu., Dec. 14 | 1:00-4:00 PM

Instructor: Ed Stanfield

Fair Housing

Tue., Dec. 19 | 1:00-2:30 PM

Instructor: MD REALTORS®



AT HOME WITH DIVERSITY (AHWD) CERTIFICATION

Mon., Dec. 11 | 9:30 AM-4:30 PM at FCAR (in-person only)

Instructor: Brenda Kasuva

Lunch sponsor: Salma Sufi of Patriot Federal Credit Union

[REGISTER ONLINE](#)

NON-CE EDUCATIONAL RESOURCES



[REGISTER ONLINE](#)

Instructor: Steve Hoover, Bright MLS Customer Success Coach

Creating a CMA with Bright MLS

Thu., Dec. 21 | 11:00 AM-12:00 PM

Proactive Prospecting in Bright MLS

Thu., Dec. 21 | 1:00-1:45 PM

Special Thanks

to our Newsletter Sponsors



**SALISBURY
McLISTER
& FOLEY** **SM&F**
REAL ESTATE LAW SINCE 1978



100 W Church Street
Frederick, MD 21701
301-694-7235
www.fredericktitle.com



Patrick F. McLister



John P. Foley, IV



**VILLAGE
SETTLEMENTS, INC.**
PARKER, SIMON,
HAHN & DELISI, LLC
Real Estate Attorneys

OUR ATTORNEYS
ALWAYS CONDUCT
THE SETTLEMENT

5283 Corporate Drive, Suite 301
Frederick, MD 21703
Phone: (301) 698-9300
www.villagesettlements.com

Mention this ad for a \$100 reduction of the settlement fee in connection with a real estate settlement conducted by Village Settlements, Inc.



United
TITLE SERVICE, LLC

New Location, Same Great Service!

Real Estate Professional Center
617 W. Patrick Street Suite 100
Frederick, MD 21701
Phone: 301-631-2900
Fax: 301-631-2911
www.UnitedTitleService.com

Celebrating
20 Years in
Business

Mention This Ad For

\$200 Off
Your Next
Settlement



**Home Inspections
with Quality.**

Mention FCAR Get \$25 Off

46179 Westlake Dr, Suite 200B,
Sterling, VA 20165
Call: (703) 450-6398
Text: (703) 350-4118
Email: info@nextdayinspect.com

We offer top-notch home inspection & environmental testing services

Visit Our Website
nextdayinspect.com

**IRON
VALLEY**
REAL ESTATE®
OF CENTRAL MD

FREDERICK COUNTY ASSOCIATION OF REALTORS®

The Voice of Real Estate in Frederick County

478 PROSPECT BLVD. | FREDERICK, MD 21701 | 301-663-07571 | WWW.FCAR.ORG

