



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

February 16, 2024

2024 FCAR Board of Directors

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Christopher Highland, Director

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Julie Larson, Director

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Dan Cumberland Jr., Strategic Partner Director

dan@moyerandsons.com

MEET THE BOARD: Secretary Terez Dorsey



Terez Dorsey is a REALTOR with six years of residential real estate experience. She is excited to bring her keen eye for detail and goal-oriented mindset as a Director for FCAR. Terez has the designations of PSA, SRS, and MRP and has volunteered with the Women's Council of REALTORS as well as the FCAR Advocacy, Community Service,

and Affordable Housing Committees.

As as Director, Terez is excited to deliberate issues that impact our members, businesses, and lives, and to make informed decision based on the growth and development of the association.

Ticket Sales End Soon: The FCAR Awards Ceremony at McClintock

Wednesday, February 28

McClintock Distilling

5:00-8:00 PM

Secure your tickets:

go.fcar.org/award-tix-23



FCAR SOCIAL SHORTCUTS

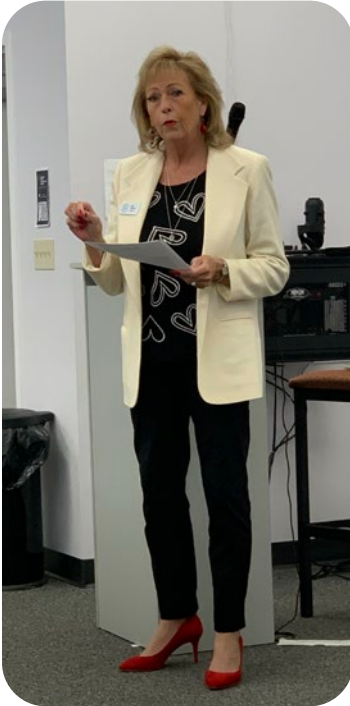


[Click here for our COVID-19 Info Page](#)

Membership

EVENT RECAP:

Winter Brokers Meeting with Chuck Kasky



Maryland REALTORS® CEO Chucky Kasky joined this quarter's FCAR Broker's Meeting on Thursday, February 15. Over 30 brokers were in attendance as he covered the basics of the various NAR lawsuits, what to be aware of, and how state and local brokerages and associations should act going forward.

Pictured (top right, from left): Dan Cumberland Jr., Soraya Gillespie, Taylor Gillespie, Kris Alcorn, Chuck Kasky, Hugh Gordon, Marie Lagos, and Chris Highland.



FCAR Awards Ceremony: Be there when your fellow stars shine.

Highlighting the best and brightest of our membership from the previous calendar year., this year's FCAR Awards Ceremony will take place on **Wednesday, February 28** from 5-8PM at McClintock Distilling in Downtown Frederick. Tickets are available now!

Learn more: go.fcara.org/award-tix-23

News You Can Use

Big Dates & Deadlines

Wednesday, February 28

FCAR Awards Ceremony

McClintock Distilling

Thursday, March 7

Membership Meeting

Guest Speaker: Danielle Adams, CEO, Frederick County Building Industry Association (FCBIA)

Wednesday, April 10

2024 FCAR Trade Show

Our Wild, Wild West-themed event returns to the Frederick Fairgrounds. REALTOR® registration and Strategic Partner table and booth reservations are now open!

Saturday-Thursday, May 4-9

REALTOR® Legislative Meetings

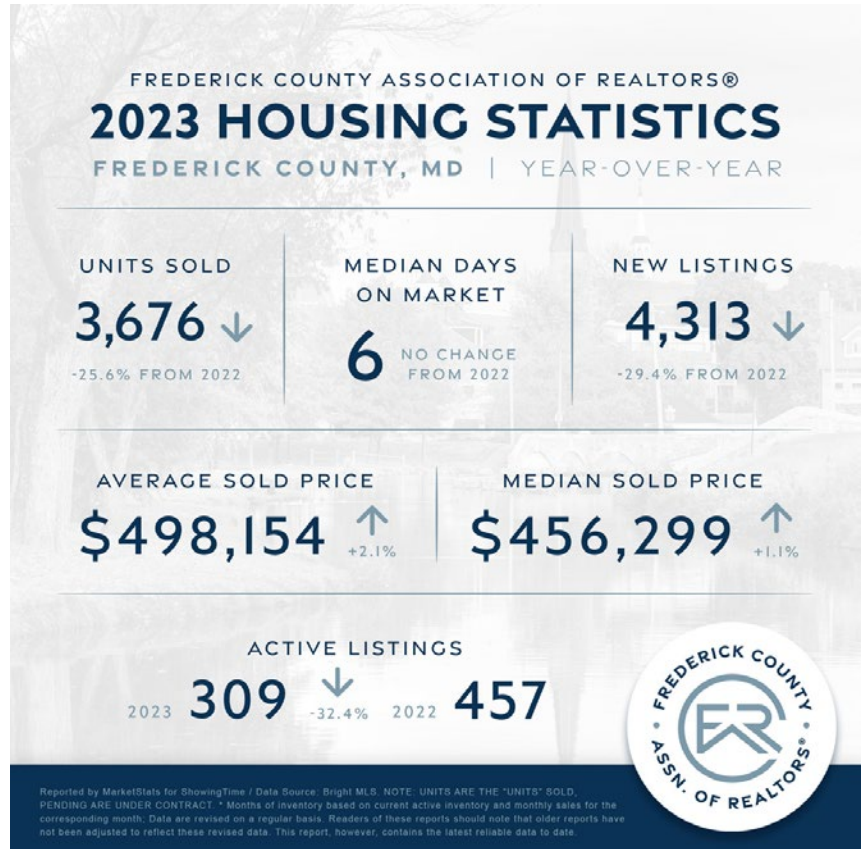
Walter E. Washington Convention Center

Monday-Tuesday, May 6-7

NAR Trade Expo in D.C.

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING February 11, 2024	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	81,958	-8.9%	-1.0%
New Purchase Contracts	5,293	-6.1%	+6.6%
Median Time to Contract	20 days	-3 days	-2 days
New Listings	4,759	+11.0%	+3.1%
Median List Price	\$390,000	+5.4%	-1.3%

Click the image above or visit the [Bright MLS Weekly Market Update](#).

News You Can Use

VOLUNTEER OPPORTUNITY: April 17: Bring a Broom

Join your Community Service Committee in a little Spring Cleaning in Downtown Frederick.

Bring a Broom is a program for teams and individuals to volunteer their time to help Downtown Frederick shine! Volunteers will sweep sidewalks, mulch tree wells, pick up trash and plant flowers. The event is held from 8:30-11:30 AM. Complimentary lunch will be served for volunteers.

How to volunteer: Click the button below and select FCAR in the checkout phase to join our volunteer team at the event!

SIGN UP TODAY



APRIL 27

BRING
A
BROOM

VOLUNTEER WITH US!

bringabroom2024.eventbrite.com

ONLY THREE DATES REMAIN: AUG. 13, NOV. 12, DEC. 10 Sponsor a Meal at The Community Table



Your support helps the City of Frederick DHHS provide hot meals to local residents in need.

Did you know that the FCAR Community Service Committee arranges a team to serve at the Community Table each month? Formerly known as The Soup Kitchen, The Community Table serves an evening meal, seven nights a week, 365 days a year. To learn how you or your business could sponsor and staff a monthly soup kitchen team, [view the guide](#) or contact Community Service Committee member [Susan Houck](#). These teams receive great social media visibility while supporting a vital local nonprofit.

Pictured: (back row, from left): Kelly Moskala, Lori Reeder, Meg Gawler, Susan Houck. Back row: Joe Weyman, Frederick Genau, Dan Cumberland Jr.



Quantum Loophole Lunch & Learn

Wednesday, February 21 | 12:00-1:00 PM

Justin Matney, Director of Resource Integration for Quantum Loophole's Senior Vice President of Sales & Development, presents about an exciting new infrastructure project coming to Frederick County.



The FCAR Awards Ceremony

Wednesday, February 28 | 5:00-8:00 PM

Tickets sales end soon! The evening opens with a 5:00 PM Happy Hour, the ceremony begins promptly at 6:00 PM, and is followed by more mingling time until 8:00 PM.

March Membership Meeting

Thursday, March 7 | 11:30 AM-1:30 PM

Join us for a presentation from one of our partner associations, the Frederick County Building Industry Associations (FCBIA).

Pictured: Danielle Adams, CEO, FCBIA



Register for The FCAR Trade Show Wednesday, April 10 | 11:00 AM-2:00 PM

This annual event showcases the services and technology of our Strategic Partner members.

FCAR CONTINUING EDUCATION

PLEASE NOTE: All winter classes (Jan.-Mar.) are virtual.

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.
For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

MD Code of Ethics

Tue., Mar. 5 | 9:00 AM-12:00 PM

Instructor: Maryland REALTORS®

New Member Orientation

Tue., Mar. 5 | 9:30-11:00 AM

**In-person at FCAR*

Instructor: Kris Alcorn

MREC RE Brokerage

Relationships & Disclosures

Tue., Mar. 5 | 1:00-4:00 PM

Instructor: Maryland REALTORS®

Contracts Law Review Elective

Tue., Mar. 12 | 9:00-10:30 AM

Instructor: Maryland REALTORS®

Fair Housing

Tue., Mar. 19 | 9:00-10:30 AM

Instructor: Maryland REALTORS®



REGISTER ONLINE

HAVE YOU MASTERED BRIGHT MLS?

Instructor: Steve Hoover, Bright MLS Customer Success Coach

Understanding Bright MLS Reports

Tue., Feb. 20 | 10:00-10:45 AM on Zoom

Comparative Market Analyses (CMAs)

Tue., Feb. 20 | 2:00-3:00 PM on Zoom



MARYLAND REALTORS® GRI COURSES

GRI 200 Feb. 29-Mar.13 | [Details](#)

GRI 300 Apr. 2-11 | [Details](#)

GRI 400 May 5-11 | [Details](#)



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