



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

October 6, 2023

2023 FCAR Board of Directors

Amos Martin, President

amos@vcre.com

Kris Alcorn, President-Elect

kaalcorn@live.com

Tony "C" Checchia, Immediate Past President

tonyc@veritarealestate.com

Brandi Dillon, Secretary

Brandi.D@theagencyre.com

Darren Ahearn, Treasurer

darrenahearn@gmail.com

Thomas Campbell, Director

thomas@charisrealty.com

Terez Dorsey, Director

realtorterezdorsey@gmail.com

Soraya Gillespie, Director

soraya@mytptm.com

Christopher Highland, Director

chris@chrishighland.com

Meg Gawler, Strategic Partner Director

meg.gawler@communitytn.com

Announcing Your 2024 FCAR Board of Directors

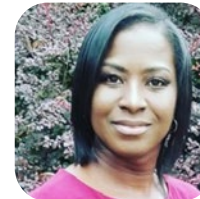
Voters: Thank you for taking part in the election process.



Kris Alcorn
President



Brandi Dillon
President-Elect



Terez Dorsey
Secretary



Garrett Gillespie
Treasurer



Amos Martin
Immediate Past Pres.



Soraya Gillespie
Director



Chris Highland
Director



Hanna Houck
Director



Julie Larson
Director



Brandi Dillon
Strategic Partner
Director

Congratulations

to our new Officers and Directors!

We would also like to thank all our members who stepped up and took the effort to run for office. We had a lot of quality candidates and it led to a very competitive election. The new board will be installed on **Thursday, November 30** at Union Mills Public House.

FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

Membership

New Members from September Orientation



Pictured (in alphabetical order): Sarah Cecil, Matthew Eden, Heather Fletcher, Melissa Lambert, Daniel Manco, Pablo Proano, Laura Stang, Roy Velasco, and Heather Bordenski. September's New Member Orientation was facilitated by Maureen Nichols and Kelly Malagari (pictured front row, left and right).

Be a Superhero and Support the Cause



THURSDAY, NOVEMBER 9 | 5:30-9:00 PM



Do you have a great “experience” item for the FCARE Charity Auction? *Let us know!*

Whether it's sports tickets, spa packages, tee times, hot air balloon rides, or makeovers, the right premiere item can bring in lots of money for your association's annual charity auction. **Have your own idea?**

We would love to hear it.

Please submit all questions and ideas about item donations to Natalie McLister, FCAR Director of Operations (natalie@fcar.org).

Big Dates & Deadlines

Thursday, November 9

FCARe Charity Auction

Now accepting donations and sponsors.
Tickets go on sale soon.

Wednesday, November 15

FCAR Dues Renewal

Thursday, November 30

Holiday Party / Installation

Union Mills Public House

Friday, December 8

Legislative Breakfast

Sit down with your local elected officials in the FCAR classroom.

Thursday, January 4

January Membership Meeting

The new year starts off with a BANG!
Join us for guest speaker Lawrence Yun, Chief Economist and Senior Vice President of Research at the National Association of Realtors.

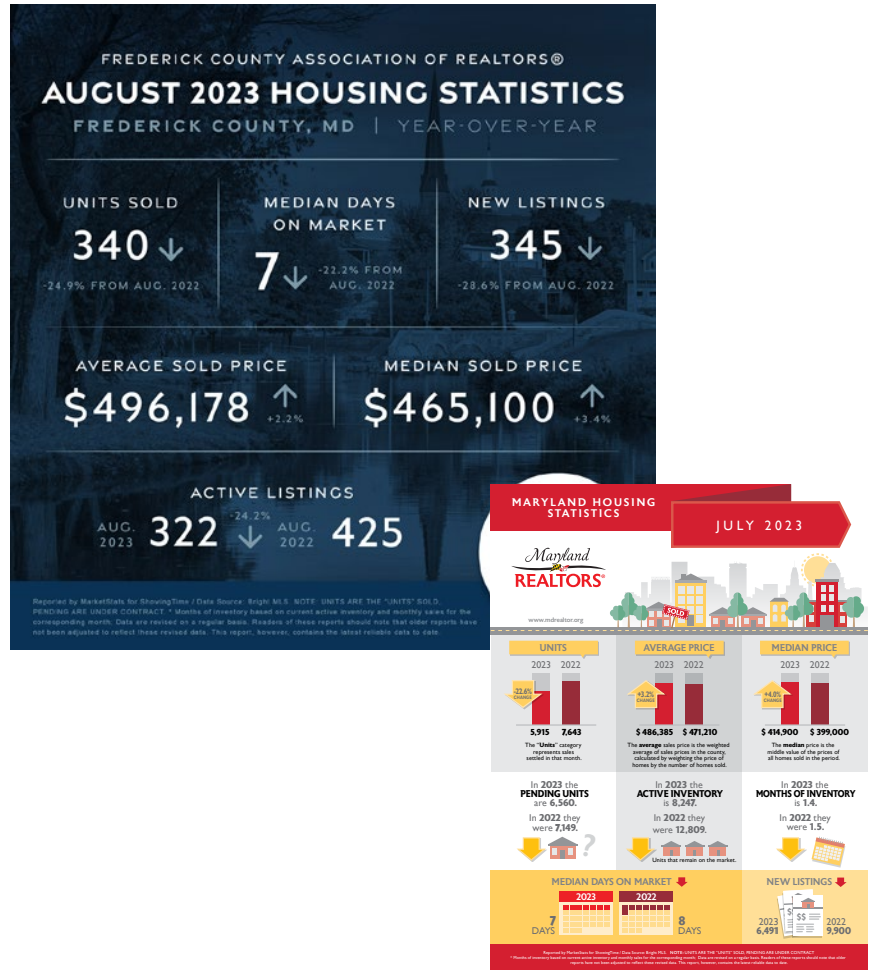
Wednesday, April 10, 2024

2024 FCAR Trade Show

Our Wild, Wild West-themed table top and display show returns in April.
Booth reservations will open soon.

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING October 1, 2023	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	76,463	-12.7%	-2.2%
New Purchase Contracts	5,367	-11.8%	-5.9%
Median Time to Contract	17 days	+6 days	+0 days
New Listings	5,099	-13.2%	-5.2%
Median List Price	\$399,900	+5.2%	+0.0%

Click the image above or visit the [Bright MLS Weekly Market Update](#).

Resource Reminder: The Maryland REALTORS® Legal Hotline (443-716-3502)

DID YOU KNOW that Maryland REALTORS® offers a Legal Hotline? Both form and phone options are available.

The service is available only to members, and a copy of any correspondence will be shared with your broker or office manager. Please be advised that you may also submit your questions online and one of our attorneys will respond as soon as possible. The hotline is not intended to substitute for legal counsel but is intended solely to provide

nonadversarial legal information to our members. Do not mention the names of any persons or companies. Our response is based on the facts provided. If there are additional relevant facts or the facts are disputed the answer could be quite different. **Learn more:** <https://www.mdrealtor.org/Legal-Resources/Legal-Hotline>



LEND YOUR EXPERTISE: JOIN A COMMITTEE

Your direct involvement in FCAR committees, classes, and functions not only helps better connect you to fellow members, but also raises the bar for value for everyone else involved. **Learn more:** [fcara.org/committees](https://www.fcara.org/committees)

City of Frederick Residential Rental Licence Application Portal

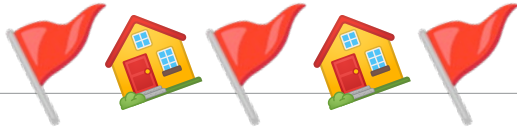
The Rental Licensing Ordinance passed by the City of Frederick will go into effect January 1, 2024, and the portal to apply for licensing is now open. The link can be found here: www.cityoffrederickmd.gov/rlo

It is recommended that you advise property owners and clients that they will want to go online as soon as possible

to apply for the required license.

FCAR is currently working with the City of Frederick to add a clause to the City of Frederick Disclosure Statement that will disclose to prospective buyers where they can find information regarding the Rental Licensing Ordinance.

FCAR.ORG/EVENTS



Lunch & Learn: Home Inspection Red Flags **Wednesday, Oct. 18** | 12:00-1:00 PM

Join us for an Informed Professionals lunch & learn with Ken Nelson of Hometeam Inspection Service.

YPN Happy Hour **Thursday, Oct. 19** | 5:00-7:00 PM

FCAR Young Professionals Network is partnering with our DEI Committee to celebrate National Hispanic Heritage Month with a Happy Hour at CaciQue. Sponsored by **Friends Title & Escrow**.



FCAR^{FUND} **Charity Auction**

Thursday, November 9 | 5:30-8:00 PM

SPONSORS AND DONATIONS WANTED: Do you have an “experience” item to donate? (sports tickets, spa packages, tee times, etc.) Let us know! This year’s Superhero-themed event benefits *I Believe In Me, Inc.*, a mentorship program that helps equip local youth for success. Ticket sales open next week.

Lunch & Learn: Converting Content to Connections

Wednesday, November 15 | 12:00-1:00 PM

Join the Founder & Creative Director of BeeCat Creative for an Informed Professionals lunch & learn on maximizing your social media efforts.



Save the Date: Holiday Party & Installation **Thursday, November 30**

The Installation of the 2024 Board has been combined with our annual holiday party at Union Mills Public House.



Save the Date: January Membership Meeting **Thursday, January 4**

Starting 2024 off with a BANG! Join us for guest speaker NAR Chief Economist Lawrence Yun.

Save the Date: The FCAR Trade Show **Wednesday, April 10, 2024**

Our annual trade show returns to the Frederick Fairgrounds this Spring. Table and booth reservations open soon.

FCAR CONTINUING EDUCATION

Please note: All FCAR classes are hybrid unless otherwise noted.*

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.
For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

New Member Orientation*

Wed., Oct. 11 | 5:00-6:30 PM

Instructor: Brandi Dillon of
The Agency Frederick

MREC RE Brokerage Relationships & Disclosures

Thu., Oct. 12 | 1:00-4:00 PM

Instructor: Maryland REALTORS®

MD Code of Ethics

Thu., Oct. 19 | 9:00 AM-12:00 PM

Instructor: Maryland REALTORS®

Fair Housing

Thu., Oct. 19 | 1:00-2:30 PM

Instructor: Maryland REALTORS®

Seller Representative Specialist (SRS) Certification (virtual)

Oct. 25-27 | 8:30 AM-1:30 PM

Instructor: Mary Chieppa

Commercial Seminar Series: Commercial Agency

Thu., Dec. 14 | 1:00-4:00 PM

Instructor: Ed Stanfield



Thu., Oct. 19 | 11:00 AM-12:00 PM | **Getting Started with Bright MLS**

Thu., Oct. 19 | 1:00-2:00 PM | **Advanced Map Searching**

Instructor: Steve Hoover, Bright MLS Customer Success Coach

REGISTER ONLINE

NON-CE EDUCATIONAL RESOURCES



Lunch & Learn: Home Inspection Red Flags

Wed., Oct. 18

12:00-1:00 PM

Ken Nelson

Commercial Seminar: Property Inspections

Wed., Oct. 25

9:00-10:30 AM

Richard Leonard



Special Thanks

to our Newsletter Sponsors



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