



**FREDERICK  
COUNTY  
ASSOCIATION OF  
REALTORS®**

# Newsletter

*The United Voice for Real Estate in Frederick County*

**December 14, 2023**

## 2023 FCAR Board of Directors

**Amos Martin, President**  
[amos@vcre.com](mailto:amos@vcre.com)

**Kris Alcorn, President-Elect**  
[kaalcorn@live.com](mailto:kaalcorn@live.com)

**Tony "C" Checchia, Immediate Past President**  
[tonyc@veritarealestate.com](mailto:tonyc@veritarealestate.com)

**Brandi Dillon, Secretary**  
[Brandi.D@theagencyre.com](mailto:Brandi.D@theagencyre.com)

**Darren Ahearn, Treasurer**  
[darrenahearn@gmail.com](mailto:darrenahearn@gmail.com)

**Thomas Campbell, Director**  
[thomas@charisrealty.com](mailto:thomas@charisrealty.com)

**Terez Dorsey, Director**  
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**Soraya Gillespie, Director**  
[soraya@mytppm.com](mailto:soraya@mytppm.com)

**Christopher Highland, Director**  
[chris@chrishighland.com](mailto:chris@chrishighland.com)

**Meg Gawler, Strategic Partner Director**  
[meg.gawler@communitytn.com](mailto:meg.gawler@communitytn.com)

## NAR's Chief Economist to Deliver Market Update at FCAR January Meeting



**JANUARY  
MEMBERSHIP  
MEETING**  
**Thursday, January 4**  
11:30 AM-1:00 PM  
Dutch's Daughter  
**Register:**  
[go.fcar.org/mm0124](http://go.fcar.org/mm0124)

## Community Service Winter Drive

FCAR COMMUNITY SERVICE COMMITTEE

# WINTER DRIVE

COLLECTING COLD WEATHER WEAR  
AND OTHER NECESSITIES FOR  
THE FREDERICK RESCUE MISSION  
THROUGH JANUARY 8

## LET'S GET THIS GIVING STARTED.

CLICK THE LINK IN OUR BIO  
or visit the url below to donate before January 8

**DONATE TODAY!**

### FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

# Membership

*In Case You Missed It:*

## The 2024 FCAR Installation & Holiday Party



EVENT PHOTOS BY WHYSALL PHOTOGRAPHY

**Pictured (top, left to right), the 2024 FCAR Board of Directors:**  
Honorary Director Bill Armstrong, Secretary Terez Dorsey, Director Hanna Houck, Immediate Past President Amos Martin, Present Kris Alcorn, President-Elect Brandi Dillon, Directors Dan Cumberland Jr., Christopher Highland, Soraya Gillespie, Julie Larson, and Treasurer Garrett Gillespie.

**ASSOCIATION/EVENT SPONSOR:**

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## Big Dates & Deadlines

**Thursday, January 4, 2024**

### Membership Meeting

The new year starts off with a BANG! Join us for guest speaker **Lawrence Yun**, Chief Economist for the National Association of Realtors.

**Monday, January 15, 2024**

### 2024 Dues Renewal Deadline

**January 31, 2024**

### Committee Deadline

Join an FCAR Committee today.

**February 1, 2024**

### FCAR Awards Deadline

Award nominations will open soon.

**Wednesday, February 14, 2024**

### Maryland REALTORS® Legislative Day

**Wednesday, February 28, 2024**

### FCAR Awards Ceremony

Award nominations will open soon.

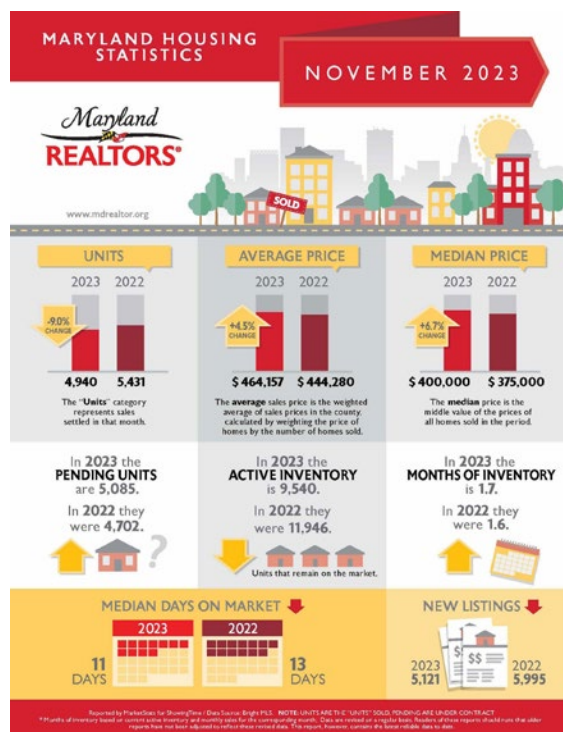
**Wednesday, April 10, 2024**

### 2024 FCAR Trade Show

Our Wild, Wild West-themed table top and display show returns in April. Booth reservations will open soon.

## Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



# News You Can Use

## Consider making a year-end contribution to the FCARe Fund



It's a way to save on your taxes, do something good for the communities we serve, and is a gift that will keep on giving for decades to come.

**What is FCARe?** FCARe is an endowment fund supported by FCAR members and their fundraising efforts that gives to local nonprofit organizations to improve the lives of those in the communities where we serve.

Recipients of FCARe Fund generosity include Terra Firma Retreat Center, Habitat for Humanity of Frederick County, and I Believe in Me, Inc.

Your contribution helps establish the future growth of the fund and

the legacy of REALTOR® generosity in Frederick County. To schedule your FCARe Fund donation and accompanying photo op, contact FCAR CEO Hugh Gordon ([hugh@fcar.org](mailto:hugh@fcar.org)).

## FCAR Reaches its 2023 RPAC Investment Goal

Investing in vital REALTOR® Party advocacy.

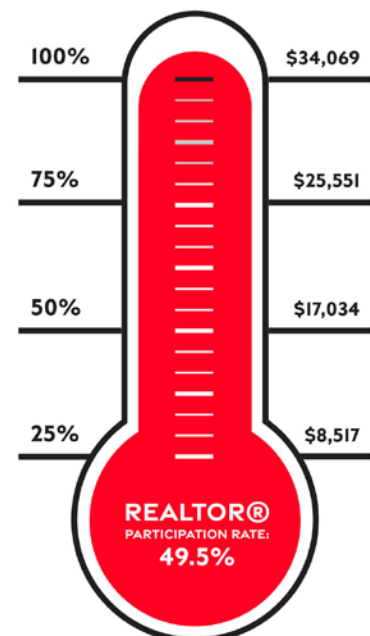
Each year, FCAR is given an RPAC fundraising goal by Maryland REALTORS®, and each year, our members meet or exceed it. This is accomplished not only by individuals stepping up to be Major Investors ([listed here](#)), but by members like you “leaving the box checked” when renewing dues and contributing a \$25 “Fair Share” investment.

**Special thanks to this year’s Major Investors:** Kris Alcorn, Bill Armstrong, Jessica Almodovar, Soraya Gillespie, FCAR, Jennifer Grove, Susan Houck, Hugh Gordon, Sue Kelly, Maureen Nichols, and VCRE. Additional thanks to Terez Dorsey, who also invested significantly.

**STAY INFORMED:** REALTORS® can sign up for REALTOR® Party Mobile Alerts by texting the word REALTORS to 30644.



**2023 INVESTMENT STATUS:**  
**\$34,227 (100.05%)**



# FCAR.ORG/EVENTS

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## January Membership Meeting with NAR's Lawrence Yun

Thursday, January 4 | 11:30 AM

We're starting 2024 off with a BANG! Join us at Dutch's Daughter f or guest speaker **Lawrence Yun, Chief Economist for the National Association of REALTORS®**.



## Informed Professionals Lunch & Learn: ChatGPT

Wednesday, January 17 | 12:00-1:00 PM

Join us as guest speaker Aaron Gawronsky of Capitol Title covers the topic on everyone's mind. **Want to sponsor lunch for this event? Let us know!**

## January YPN Happy Hour

Thursday, January 18 | 4:00-6:00 PM

Shore United Bank is sponsoring the first Happy Hour of the year at Fourth Dimension Fun Center. Join us for a low pressure networking environment with good drinks and great contacts.



## Save the Date: The FCAR Awards Ceremony **Wednesday, February 28, 2024**

It's time to honor the best of the best from the last year! Award nominations will open soon. Event tickets will become available in January.



## Save the Date: The FCAR Trade Show **Wednesday, April 10, 2024**

Our annual trade show returns in April with a western theme. Table and booth reservations open soon.

# FCAR CONTINUING EDUCATION

**Please note: All FCAR classes are hybrid unless otherwise noted.\***

Please use your [Membership Portal](#) to sign up. Visit [fcar.org](http://fcar.org) and click the login button or visit [go.fcar.org/login](http://go.fcar.org/login). For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

## MD Code of Ethics

Tue., Dec. 19 | 9:00 AM-12:00 PM

Instructor: MD REALTORS®

## Fair Housing

Tue., Dec. 19 | 1:00-2:30 PM

Instructor: MD REALTORS®

## New Member Orientation

Wed., Jan. 10 | 12:30-2:00 PM

Instructor: Terry La Scola



AT HOME WITH  
**DIVERSITY**®

## AT HOME WITH DIVERSITY (AHWD) CERTIFICATION

**NEW DATE: Mon., Dec. 18**

9:30 AM-4:30 PM at FCAR (in-person only)

Instructor: Brenda Kasuva | Member cost: \$60

Lunch sponsor: Patriot Federal Credit Union

**Knock out all of your 6.0 Elective Credits at once!**

[REGISTER ONLINE](#)

## NON-CE EDUCATIONAL RESOURCES

**brighti**®  
MLS **IN-PERSON TRAINING**

[REGISTER ONLINE](#)

Instructor: Steve Hoover, Bright MLS Customer Success Coach

**Creating a CMA with Bright MLS**

Thu., Dec. 21 | 11:00 AM-12:00 PM

**Proactive Prospecting in Bright MLS**

Thu., Dec. 21 | 1:00-1:45 PM

# Special Thanks

*to our Newsletter Sponsors*



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