



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

December 21, 2023

2023 FCAR Board of Directors

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amos@vcre.com

Kris Alcorn, President-Elect

kaalcorn@live.com

Tony "C" Checchia, Immediate Past President

tonyc@veritarealestate.com

Brandi Dillon, Secretary

Brandi.D@theagencyre.com

Darren Ahearn, Treasurer

darrenahearn@gmail.com

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thomas@charisrealty.com

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realtorterezdorsey@gmail.com

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soraya@mytptm.com

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chris@chrishighland.com

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meg.gawler@communitytn.com

FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

Donate to our Winter Drive and spread the holiday cheer!

Filling up fast: Register today for a Market Outlook and Q&A with NAR's Chief Economist.



JANUARY MEMBERSHIP MEETING

Thursday, January 4

11:30 AM-1:00 PM

Dutch's Daughter

Register:

go.fcar.org/mm0124

Membership

In Case You Missed It: The 2024 FCAR Legislative Breakfast



This year's Legislative Breakfast played host to city, state, and county officials for a preview of issues coming up in the coming legislative year. Hot topics included the widening of 270, housing growth, Quantum Loophole, and funding for county schools.

Pictured (top, left to right): State Senator William Folden, 2024 FCAR President Kris Alcorn, 2023 FCAR President Amos Martin, State Delegate Kris Fair, City of Frederick Alderman Kelly Russell, State Delegate Karen Simpson, and City Councilwoman Renee Knapp.

Pictured (left): City of Frederick Alderwoman Katie Nash

Pictured (center): Maryland REALTORS® Director of Advocacy Lisa May

Pictured (right): State Delegate Barrie Ciliberti

Big Dates & Deadlines

Thursday, January 4, 2024

Membership Meeting

Join us for guest speaker **Lawrence Yun**, Chief Economist for the National Association of Realtors.

Monday, January 15, 2024

2024 Dues Renewal Deadline

January 31, 2024

Committee Deadline

Join an FCAR Committee today.

February 1, 2024

FCAR Awards Deadline

Award nominations will open soon.

Wednesday, February 14, 2024

Maryland REALTORS® Legislative Day

Wednesday, February 28, 2024

FCAR Awards Ceremony

Award nominations will open soon.

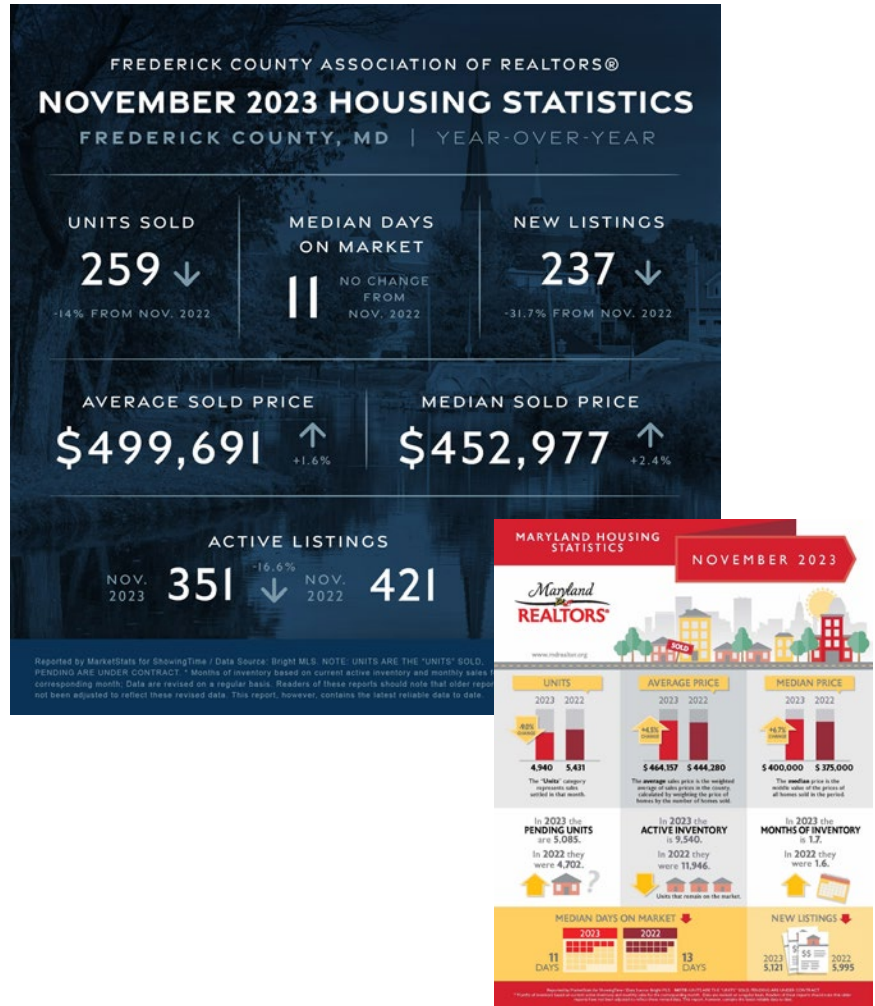
Wednesday, April 10, 2024

2024 FCAR Trade Show

Our Wild, Wild West-themed table top and display show returns in April. Booth reservations are now open.

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



	WEEK ENDING December 17, 2023	COMPARED TO A YEAR AGO	COMPARED TO A WEEK AGO
Showings	53,291	-2.6%	-5.5%
New Purchase Contracts	4,249	-4.0%	-6.3%
Median Time to Contract	28 days	-1 day	+1 day
New Listings	3,147	+5.4%	-10.3%
Median List Price	\$350,000	+2.9%	-2.8%

Click the image above or visit the [Bright MLS Weekly Market Update](#).

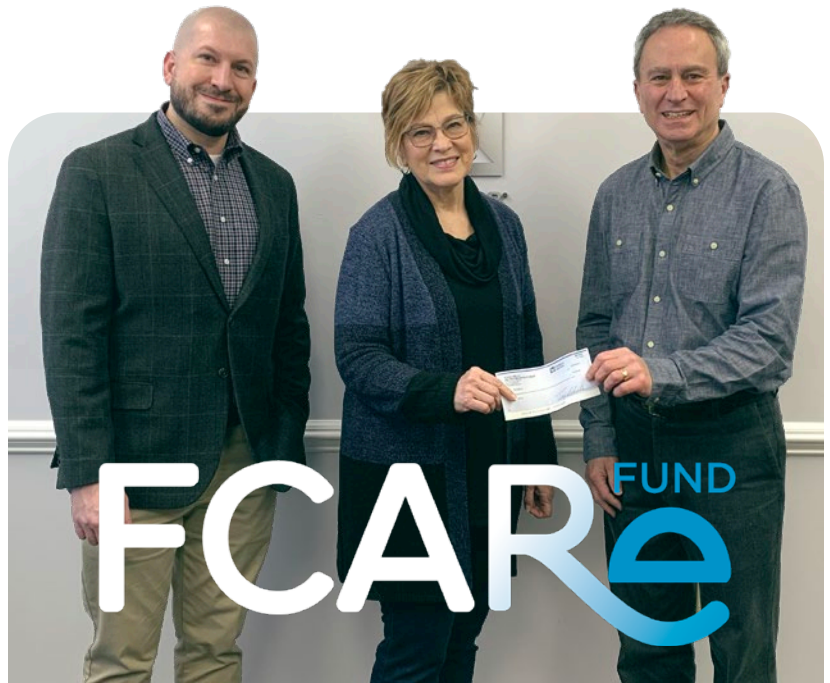
New Form: Potential Adverse Consequence Acknowledgement

This new form is for buyers who decide not to have a variety of inspections done prior to settlement. They are advised to seek legal counsel for guidance. [View the form here.](#)

Consider making a year-end contribution to the FCARe Fund

It's a way to save on your taxes, do something good for the communities we serve, and is a gift that will keep on giving for decades to come.

The FCARe Fund is an endowment supported by our members and their fundraising efforts that gives to local nonprofit organizations to improve the lives of those in the communities where we serve. Past recipients have included Habitat for Humanity and Terra Firma Retreat Center. [Learn more.](#)



LEND YOUR EXPERTISE:

JOIN A COMMITTEE

JOIN TODAY

Your direct involvement in FCAR committees not only helps better connect you to fellow members, but also raises the bar for value for everyone else involved.

- Advocacy
- Budget & Finance
- Commercial
- Communications
- Community Service
- Diversity, Equity, and Inclusion (DEI)
- Education
- Events
- Forms
- RPAC Subcommittee
- YPN Advisory

FCAR.ORG/EVENTS

January Membership Meeting with NAR's Lawrence Yun

Thursday, January 4 | 11:30 AM-1:30 PM

Join us at for a market outlook and Q&A with **Lawrence Yun**,
Chief Economist for the National Association of REALTORS®.



Informed Professionals Lunch & Learn: ChatGPT

Wednesday, January 17 | 12:00-1:00 PM

Join us as guest speaker Aaron Gawronsky of Capitol Title covers the topic on everyone's mind. **Want to sponsor lunch for this event? Let us know!**

January YPN Happy Hour

Thursday, January 18 | 4:00-6:00 PM

Shore United Bank is sponsoring the first networking event of the year at Fourth Dimension Fun Center.



Save the Date: The FCAR Awards Ceremony **Wednesday, February 28, 2024**

It's time to honor the best of the best from the last year! Award nominations and ticket sales will open soon.



Save the Date: The FCAR Trade Show **Wednesday, April 10, 2024**

Our annual trade show returns! ([Event flyer](#)) To view the table and booth registration form, [click here](#).

FCAR CONTINUING EDUCATION

Please note: All FCAR classes are hybrid unless otherwise noted.*

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.
For hybrid and virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

New Member Orientation

Wed., Jan. 10 | 12:30-2:00 PM

Instructor: Terry La Scola

New Member Orientation

Wed., Feb. 6 | 5:00-6:30 PM

Instructor: Brandi Dillon

NEXT WEEK: CE SHOP FLASH SALE

(SHHH, PLEASE DO NOT SHARE THIS!)



Wrap up your year with e-learning.

50% OFF

PROMO CODE: WRAPUP

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NON-CE EDUCATIONAL RESOURCES

brighti[®]
MLS **IN-PERSON TRAINING**

REGISTER ONLINE

Instructor: Steve Hoover, Bright MLS Customer Success Coach

Creative Searching using Bright MLS

Thu., Jan. 10 | 10:00-10:45 AM on Zoom

Bright MLS Search Basics

Wed., Jan. 10 | 2:00-2:45 PM on Zoom



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